

Date: 11/11/12

Analyst Name: Frank McLaughlin

CIF Stock Recommendation Report (Fall 2012)

Company Name and Ticker: Lockheed Martin Corporation (LMT)

Section (A) Summary

Recommendation Buy: Yes No		Target Price: N/A	Stop-Loss Price: N/A
Sector: Industrials	Industry: Aerospace & Defense	Market Cap (in Billions): 28.92	# of Shrs. O/S (in Millions): 323.59
Current Price: 89.98	52 WK Hi: 95.92	52 WK Low: 72.37	EBO Valuation: 100.31
Morningstar (MS) Fair Value Est.: 89.00	MS FV Uncertainty: Medium	MS Consider Buying: 62.30	MS Consider Selling: 120.15
EPS (TTM): 8.71	EPS (FY1): 8.40	EPS (FY2): 8.21	MS Star Rating: 3 stars
Next Fiscal Yr. End "Year":2012 "Month": December	Last Fiscal Qtr. End: Less Than 8 WK: N	If Less Than 8 WK, next Earnings Ann. Date:	Analyst Consensus Recommendation: Hold
Forward P/E: 10.10	Mean LT Growth: 7.14	PEG: 1.69	Beta: 0.94
% Inst. Ownership: 89.33	Inst. Ownership- Net Buy: Y N	Short Interest Ratio: 6.70	Short as % of Float: 3.60
<u>Ratio Analysis</u>	<u>Company</u>	<u>Industry</u>	<u>Sector</u>
P/E (TTM)	10.27	16.22	22.17
P/S (TTM)	0.62	1.65	1.67
P/B (MRQ)	11.90	1.09	1.47
P/CF (TTM)	7.42	12.10	12.89
Dividend Yield	5.11	2.16	2.20
Total Debt/Equity (MRQ)	267.16	51.98	77.24
Net Profit Margin (TTM)	6.05	9.13	6.05
ROA (TTM)	6.76	3.63	2.89
ROE (TTM)	106.20	16.61	7.05

<p><u>Investment Thesis</u></p> <p>-Working so closely with the government, Lockheed Martin is affected by a lot of microeconomic factors</p> <p>-Stock price dropped \$5 following presidential election. Budget cuts are a huge concern</p> <p>-Analysts are strongly recommending a HOLD</p> <p>-Revenues and Earnings have looked good. Profitable company, but not one that we want to invest in.</p> <p>-Recommendation: Do not buy</p>	<p><u>Summary</u></p> <p>Provide brief summary of your analysis in each section that follows</p>
	<p><u>Company Profile:</u></p> <p>Lockheed Martin is a global aerospace and security company. The headquarters is located in Bethesda, Maryland and the company has 120,000 employees.</p>
	<p><u>Fundamental Valuation:</u></p> <p>The company has an EBO valuation that is greater than the current price, which is a good sign. The spread between the LT growth rate high and low is fairly large so it is difficult to accurately predict the future implied price.</p>
	<p><u>Relative Valuation:</u></p> <p>Lockheed Martin is valued higher than most of its competitors besides Boeing. The company's ROE is really the only outlier.</p>
	<p><u>Revenue and Earnings Estimates:</u></p> <p>Lockheed Martin has been generating revenue consistently over the past several quarters. Estimates are bullish for the end of the year.</p>
	<p><u>Analyst Recommendations:</u></p> <p>Most analysts agree on a current HOLD rating for Lockheed Martin. This is also comparable to the rating given by Morningstar. The current price is above the suggested purchase price.</p>
	<p><u>Institutional Ownership:</u></p> <p>89.33% of Lockheed Martin is institutionally owned. The ownership level is generally staying the same.</p>
	<p><u>Short Interest:</u></p> <p>Trading volume and short interest have both decreased over the past year.</p>
	<p><u>Stock Price Chart:</u></p> <p>Over the past year Lockheed Martin has outperformed the industrials sector and S&P 500. The stock price recently took a significant drop after the presidential election.</p>

Section (B) Company Profile (two pages maximum)

Company Summary

Lockheed Martin Corporation is an aerospace and security company that deals with the research, manufacture, design and development of advanced technology products. It works in the areas of defense, space and information technology. Operations are carried out in four different segments: Aeronautics, Electronic Systems, Information Systems and Global Solutions and Space Systems. The company was founded in 1909 and is based in Bethesda, Maryland. The main competitors are Boeing, Northrop Grumman Corporation and Raytheon.

Business Model, Competition, Environment and Strategy

Lockheed Martin is the leading provider of systems integration, IT services and training to the U.S government. The majority of Lockheed Martin's business is with U.S federal government agencies and the U.S Department of Defense. This means the company must compete against large corporations such as Boeing. The current strategy is figuring out how to best survive the impending defense budget cuts coming up in January 2013.

Revenue and Earnings History

This information is available in *Reuters.com*, "*Financials*" tab. Copy/paste the quarterly revenue and earnings per share numbers for the most recent three years. Add the numbers over four fiscal quarters to get annual revenue and earnings. For the current fiscal year, go ahead add up as many quarters as are available. **NOTE:** revenue numbers are "*in millions*".

Discuss any pattern in revenue and earnings (e.g., increasing year over year; seasonal; etc.)

Revenue

Periods	2010	2011	2012
March	10,337.0	10,626.0	11,293.0
June	11,280.0	11,543.0	11,921.0
September	11,343.0	12,119.0	11,869.0
December	12,761.0	12,211.0	
Total	45,721.0	46,499.0	35,083.0

Earnings Per Share

Periods	2010	2011	2012
March	1.37411	1.57686	2.03287
June	1.92090	2.15811	2.37530
September	1.53064	1.99341	2.21444
December	2.28246	2.13652	
Total	7.10811	7.86490	6.22610

--There is a fairly general pattern that the revenue follows. The company receives their lowest number at the beginning of the year and then there is a steady increase throughout the rest of the year. The one exception to this rule was their latest September release, where revenue went down from June.

-Earnings per share have been a little sporadic. The overall trend is that they are increasing each year with the second and fourth quarters outperforming the first and third quarters. So far the 2012 numbers are the highest yet.

Section (C) Fundamental Valuation (EBO)

Include the following here:

Copy/paste completed Fundamental Valuation (EBO) Spreadsheet

LMT	PARAMETERS	FY1	FY2	Ltg										
	EPS Forecasts	8.40	8.21	7.14%	Model 1: 12-year forecasting horizon (T=12). and a 7-year growth period.									
	Book value/share (last fye)	3.10												
	Discount Rate	9.07%			Please download and save this template to your own storage device You only need to input values to cells highlighted in "yellow" The rest of the spreadsheet is calculated automatically Please read "Guidelines_for_FundamentalValuation_ProfLee_Spreadsheet" file carefully									
	Dividend Payout Ratio (POR)	58.80%												
	Next Fsc Year end	2012												
	Current Fsc Mth (1 to 12)	11												
	Target ROE (industry avg.)	24.16%												
	Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
	Long-term EPS Growth Rate (Ltg)			0.0714	0.0714	0.0714	0.0714	0.0714						
	Forecasted EPS	8.40	8.21	8.80	9.42	10.10	10.82	11.59						
	Beg. of year BV/Shr	3.100	6.561	9.943	13.567	17.450	21.610	26.067						
	Implied ROE		1.251	0.885	0.695	0.579	0.501	0.445						
ROE	(Beg. ROE, from EPS forecasts)	2.710	1.251	0.885	0.695	0.579	0.501	0.445	0.404	0.363	0.323	0.282	0.242	
Abnormal ROE	(ROE-k)	2.619	1.161	0.794	0.604	0.488	0.410	0.354	0.313	0.273	0.232	0.192	0.151	
growth rate for B	(1-POR)*(ROEt-1)	0.000	1.116	0.516	0.364	0.286	0.238	0.206	0.183	0.166	0.150	0.133	0.116	
Compounded growth		1.000	2.116	3.208	4.377	5.629	6.971	8.409	9.949	11.605	13.343	15.118	16.875	
growth*AROE		2.619	2.456	2.547	2.643	2.747	2.857	2.976	3.117	3.165	3.097	2.895	2.546	
required rate (k)	0.091	0.091	0.091	0.091	0.091	0.091	0.091	0.091	0.091	0.091	0.091	0.091	0.091	
Compound discount rate		1.091	1.190	1.298	1.415	1.544	1.684	1.836	2.003	2.184	2.383	2.599	2.834	
div. payout rate (k)	0.588													
Add to P/B	PV(growth*AROE)	2.40	2.06	1.96	1.87	1.78	1.70	1.62	1.56	1.45	1.30	1.11	0.90	
Cum P/B		3.40	5.47	7.43	9.30	11.08	12.77	14.39	15.95	17.40	18.70	19.81	20.71	
Add: Perpetuity														
beyond current yr	(Assume this yr's AROE forever)	26.47	22.77	21.64	20.59	19.62	18.71	17.87	17.16	15.97	14.33	12.28	9.91	
Total P/B	(P/B if we stop est. this period)	29.88	28.23	29.07	29.89	30.69	31.49	32.26	33.11	33.37	33.03	32.10	30.62	
Implied price		100.31	94.80	97.60	100.36	103.06	105.72	108.33	111.18	112.06	110.91	107.77	102.80	
Check:														
Beg. BV/Shr		3.10	6.56	9.94	13.57	17.45	21.61	26.07	30.84	35.98	41.36	46.86	52.31	
Implied EPS		8.40	8.21	8.80	9.42	10.10	10.82	11.59	12.46	13.07	13.35	13.23	12.64	
Implied EPS growth			-0.023	0.071	0.071	0.071	0.071	0.071	0.075	0.049	0.021	-0.010	-0.044	

Inputs (provide below input values used in your analysis)

EPS forecasts (FY1 & FY2): 8.40 & 8.21

Long-term growth rate: 7.14

Book value /share (along with book value and number of shares outstanding):

Book value:	2.44B
# of shares outstanding:	323.59M
Book value / share:	7.60
Dividend payout ratio:	58.80
Next fiscal year end:	2012
Current fiscal month:	11
Target ROE:	59.61

Output

Above normal growth period chosen: 3

EBO valuation (Implied price from the spreadsheet): 100.85

Sensitivity Analysis

EBO valuation would be (you can include more than one scenario in each of the following):

109.61 if changing above normal growth period to 6

110.69 if changing growth rate from mean (consensus) to the highest estimate 13.2

91.87 if changing growth rate from mean (consensus) to the lowest estimate 1.90

75.30 if changing discount rate to 12%

100.36 if changing target ROE to 30%

Section (D) Relative Valuation

Copy/paste your completed relative valuation spreadsheet here

LMT													
				Mean FY2									
				Earnings Estimate	Forward	Mean LT	PEG	P/B	ROE	Value	P/S	P/CF	
Ticker	Name	Mkt Cap	Current Price	(next fiscal year)	P/E	Growth Rate		(MRQ)	5 yr ave	Ratio	TTM	TTM	
1	BA	Boeing	\$ 55,236.13	\$ 73.25	\$ 5.07	14.45	11.52%	1.25	7.28	62.75%	0.12	0.70	8.81
2	GD	General Dynamics	\$ 22,755.35	\$ 64.45	\$ 7.34	8.78	9.20%	0.95	1.59	17.22%	0.09	0.70	5.82
3	RTN	Raytheon	\$ 18,492.34	\$ 56.06	\$ 5.40	10.38	8.02%	1.29	2.04	20.38%	0.10	0.76	8.07
4	NOC	Northrop Grumman	\$ 16,101.12	\$ 65.60	\$ 6.98	9.40	5.02%	1.87	1.47	17.43%	0.08	0.64	5.55
	LMT	Lockheed Martin	\$ 29,116.40	\$ 89.98	\$ 8.21	10.96	7.14%	1.53	11.90	106.20%	0.11	0.60	7.4
	Implied Price based on:					P/E		PEG	P/B		Value	P/S	P/CF
1	BA	Boeing				\$118.62		\$73.52	\$55.05		\$93.16	\$104.98	\$107.12
2	GD	General Dynamics				\$72.09		\$55.95	\$12.02		\$74.15	\$104.98	\$70.77
3	RTN	Raytheon				\$85.23		\$75.88	\$15.43		\$80.38	\$113.97	\$98.13
4	NOC	Northrop Grumman				\$77.16		\$109.75	\$11.12		\$67.72	\$95.98	\$67.49
	High					\$118.62		\$109.75	\$55.05		\$93.16	\$113.97	\$107.12
	Low					\$72.09		\$55.95	\$11.12		\$67.72	\$95.98	\$67.49
	Median					\$81.20		\$74.70	\$13.72		\$77.26	\$104.98	\$84.45

Section (E) Revenue and Earnings Estimates

Copy/Paste the “Historical Surprises” Table from *Reuters.com*, “Analysts” tab (include both revenue and earnings; make note that revenues might be in “millions”)

Review recent trends in company’s reported revenue and earnings, and discuss whether (1) the company has a pattern of “surprising” the market with numbers different from analysts’ estimates; (2) Were they positive(actual greater than estimate) or negative (actual less than estimate) surprises? (3) Were surprises more notable for revenue or earnings? (4) Look up the stock chart to see how the stock price reacted to the “surprises. **NOTE:** Reuters does not put the sign on the surprise. **You need to put a “negative” sign when it is a negative surprise.**

HISTORICAL SURPRISES

Sales and Profit Figures in US Dollar (USD)

Earnings and Dividend Figures in US Dollar (USD)

Estimates vs Actual	Estimate	Actual	Difference	Surprise %
SALES (in millions)				
Quarter Ending Sep-12	11,174.20	11,869.00	694.81	6.22
Quarter Ending Jun-12	11,291.10	11,921.00	629.88	5.58
Quarter Ending Mar-12	10,556.50	11,293.00	736.45	6.98
Quarter Ending Dec-11	12,487.10	12,211.00	276.06	2.21
Quarter Ending Sep-11	11,740.60	12,119.00	378.36	3.22
Earnings (per share)				
Quarter Ending Sep-12	1.85	2.21	0.36	19.67
Quarter Ending Jun-12	1.91	2.38	0.47	24.43
Quarter Ending Mar-12	1.70	2.02	0.32	18.59
Quarter Ending Dec-11	1.98	2.14	0.16	7.87

Quarter Ending Sep-11	1.81	1.99	0.18	9.84
-----------------------	------	------	------	------

-There were pretty significant surprises each quarter, especially for earnings. Their sales outperformed the estimates every quarter except one and the earnings outperformed the estimates by a lot each quarter.

Copy/paste the “Consensus Estimates Analysis” Table from *Reuters.com*, “Analysts” tab (include both revenue and earnings)

Review the range and the consensus of analysts’ estimates. (1) Calculate the % difference of the “high” estimate from the consensus (mean); (2) Calculate the % (negative) difference of the “low” estimate from the consensus; (3) Are the divergent more notable for the current or out-quarter, FY1 or FY2, revenue or earnings? (4) Note the number of analysts providing LT growth rate estimate. It that roughly the same as the number of analysts providing revenue and earnings estimates?

CONSENSUS ESTIMATES ANALYSIS

Sales and Profit Figures in US Dollar (USD)

Earnings and Dividend Figures in US Dollar (USD)

	# of Estimates	Mean	High	Low	1 Year Ago
SALES (in millions)					
Quarter Ending Dec-12	17	11,109.30	11,552.30	10,581.00	12,412.40
Quarter Ending Mar-13	9	10,813.70	11,166.00	9,830.00	--
Year Ending Dec-12	21	46,179.40	46,635.40	45,664.00	46,404.20
Year Ending Dec-13	21	45,283.30	45,900.00	44,680.00	46,144.00
Earnings (per share)					
Quarter Ending Dec-12	21	1.78	1.96	1.66	2.13

Quarter Ending Mar-13	13	1.92	2.09	1.72	1.72
Year Ending Dec-12	21	8.40	8.57	8.27	7.87
Year Ending Dec-13	22	8.21	8.65	7.69	8.68
LT Growth Rate (%)	7	7.44	13.20	1.90	8.96

Copy/paste the “Consensus Estimates Trend” Table from *Reuters.com*, “Analysts” tab (include both revenue and earnings)

Review recent trend of analysts’ consensus (mean) estimates on revenue and earnings. (1) Are the consensus estimates trending up, down, or stay the same? (2) Is the trend more notable for the near- or out- quarter, FY1 or FY2, revenue or earnings?

CONSENSUS ESTIMATES TREND

Sales and Profit Figures in US Dollar (USD)
Earnings and Dividend Figures in US Dollar (USD)

	Current	1 Week Ago	1 Month Ago	2 Month Ago	1 Year Ago
SALES (in millions)					
Quarter Ending Dec-12	11,109.30	11,142.70	11,301.60	11,301.60	12,412.40
Quarter Ending Mar-13	10,813.70	10,789.30	10,982.70	10,982.70	--
Year Ending Dec-12	46,179.40	46,133.30	45,677.80	45,677.80	46,404.20
Year Ending Dec-13	45,283.30	45,204.50	45,036.60	45,068.90	46,144.00

Earnings (per share)

Quarter Ending Dec-12	1.78	1.79	1.85	1.85	2.13
Quarter Ending Mar-13	1.92	1.91	1.97	1.95	1.72
Quarter Ending Dec-12	8.40	8.36	8.09	8.09	7.87
Quarter Ending Dec-13	8.21	8.20	8.37	8.37	8.68

-For revenue, the consensus estimates are trending down for both quarters and both years shown. The most significant downgrade being this current quarter ending in December. For earnings, it is a mix of trending up and trending down. The biggest change being a large upward trend for this years end in December.

Copy/paste the “Estimates Revisions Summary” Table from *Reuters.com*, “Analysts” tab (include both revenue and earnings)

Review the number of analysts revising up or down their estimates (both revenue and earnings) **in the last and last four weeks.** (1) Note whether there are more up or down revisions; (2) are the revisions predominantly one directional? (3) Any notable difference last week versus last four weeks, revenue versus earnings?

ESTIMATES REVISIONS SUMMARY

Number Of Revisions:	Last Week		Last 4 Weeks	
	Up	Down	Up	Down
Revenue				
Quarter Ending Dec-12	0	0	3	14
Quarter Ending Mar-13	0	0	1	2

Year Ending Dec-12	2	0	21	0
--------------------	---	---	----	---

Year Ending Dec-13	1	1	13	7
--------------------	---	---	----	---

Earnings

Quarter Ending Dec-12	0	2	2	19
-----------------------	---	---	---	----

Quarter Ending Mar-13	1	1	3	4
-----------------------	---	---	---	---

Year Ending Dec-12	1	1	15	0
--------------------	---	---	----	---

Year Ending Dec-13	0	1	2	15
--------------------	---	---	---	----

--As far as revenue goes, in the last 4 weeks there have been a large number of downward revisions for this current quarter but a lot of upward revisions for this current year and next year. Last week there was not much change. For earnings, in the last 4 weeks there have been a lot of downward revisions for this current quarter and next year but a large number of upward revisions for this current year.

You will need to incorporate what you see here with Morningstar's analyst research report (you can access ***Morningstar Direct at the Financial Markets Lab.***) and other readings/analysis you found from various on-line financial sites. Discuss whether you think the company has a good chance of making or beating analyst consensus estimate, and why. Based on how the stock has been trading lately, do you think market has already anticipated strong or lackluster financial outlook from the company?

-I think for this current quarter and year, the company has a good chance of beating the analyst estimate. This is because each quarter this year, they have had a positive surprise percentage and most of the estimate revisions are trending up. After the presidential election this stock took a big drop so the market is anticipating a lackluster financial performance. This is due to the large defense budget cuts set to happen at the beginning of next year.

Section (F) Analysts' Recommendations

Copy/paste the “Analyst Recommendations and Revisions” Table from *Reuters.com*, “Analysts” tab. NOTE: Make sure you copy the entire table including the “Mean Rating” at the bottom of the table.

ANALYST RECOMMENDATIONS AND REVISIONS

1-5 Linear Scale	Current	1 Month Ago	2 Month Ago	3 Month Ago
(1) BUY	3	3	3	3
(2) OUTPERFORM	1	1	1	1
(3) HOLD	17	17	17	16
(4) UNDERPERFORM	2	2	2	2
(5) SELL	1	1	1	1
No Opinion	0	0	0	0
Mean Rating	2.88	2.88	2.88	2.87

Review the trend of analyst recommendations over the last three months. Is there a notable change of analyst opinions, turning more bullish or bearish? How many different ratings out of the five possible ones did the company receive currently, one, two, and three months ago? Is there a notable trend of opinion convergence or divergence? Is what you see here

consistent to comments in Morningstar analyst's research report as well as various online financial sites you had researched on?

NOTE: On a Five-point scale, Reuters assigns "1" to "Buy", the most bullish recommendation, and "5" to "Sell", the most bearish recommendation. **Some other online sites have opposite scale**, with their "1" being the most bearish and "5" being the most bullish recommendations.

-These results are very similar to the results on Morningstar. There has not been much change at all for the analyst recommendations. There is one more person who starting saying HOLD two months ago as opposed to three months ago. The rating of 2.88 means this stock is almost dead even between bullish and bearish opinions with the overwhelming recommendation being to HOLD.

Section (G) Institutional Ownership

Copy/paste the completed *"CIF Institutional Ownership" spreadsheet* here.

A	B	C	D	E	F
LMT					
Ownership Activity	# of Holders	% Beg. Holders	Shares	% Shares	
Shares Outstanding			3,236,012	100.00%	
# of Holders/Tot Shares Held	833	100.97%	289,072,989	8933.00%	
# New Positions	30	3.64%			
# Closed Positions	22	2.67%			
# Increased Positions	182	22.06%			
# Decreased Positions	180	21.82%			
Beg. Total Inst. Positions	825	100.00%	288,531,266	8916.26%	
# Net Buyers/3 Mo. Net Chg	2	50.28%	541,723	16.74%	
Ownership Information	% Outstanding				
Top 10 Institutions % Ownership	55.90%				
Mutual Fund % Ownership	0.55%				
Float %	99.37%				
> 5% Ownership					
Holder Name	% Outstanding	Report Date			
State Street Global Advisors (US)	19.6	6/30/2012			
Capital World Investors	12.3	6/30/2012			
MFS Investment Management	5.3	6/30/2012			

Combine information provided in all three sections to discuss whether (1) institutions, on net basis, have been increasing or decreasing ownership and how significant, (2) the stock has sizable institution interests and support, (3) the extent of the (> 5%) owners, and (4) this could be a bullish or bearish indication of future stock price movement.

-The high percentage of institutional ownership is a good sign. With the number of increased and decreased positions being basically the same, it suggests the level of ownership will stay the same. It will be important to follow State Street Global Advisors in the news seeing as they own nearly 20% of the Lockheed Martin's stocks.

Section (H) Short Interest (two pages)

From <http://www.nasdaq.com/> (NASDAQ's website)

Copy/paste or enter the data in the following table. You also need to copy/paste the chart to the right.

Copy/paste or type the information from “short interest” table. You will start from the most recent release date, and go back for a year (some stocks may not have data go back for a year)

Copy/paste the chart to the right of the “short interest” table, immediately follow the table below

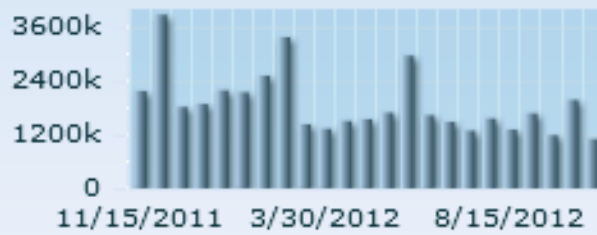
NOTE: You are encouraged to look at the short interest information for two of the companies' closest competitors. This will help gauge whether the sentiment indicated in the short interest statistics is company specific or industry-wide.

Settlement Date	Short Interest	Avg Daily Share Volume	Days To Cover
10/15/2012	7,264,182	1,104,095	6.579309
9/28/2012	7,293,415	1,972,312	3.697901
9/14/2012	7,656,856	1,180,884	6.484004
8/31/2012	7,615,184	1,672,582	4.552951
8/15/2012	8,028,463	1,307,616	6.139771
7/31/2012	9,145,943	1,555,345	5.880331
7/13/2012	10,469,681	1,281,653	8.168889
6/29/2012	10,922,546	1,482,882	7.365755
6/15/2012	11,211,431	1,620,472	6.918621
5/31/2012	11,819,970	2,953,739	4.001698
5/15/2012	11,416,286	1,690,598	6.752809
4/30/2012	12,033,266	1,534,914	7.839700
4/13/2012	11,904,503	1,498,357	7.945038
3/30/2012	13,412,431	1,320,646	10.155962
3/15/2012	13,702,118	1,420,184	9.648129
2/29/2012	15,937,293	3,369,679	4.729618
2/15/2012	16,087,664	2,509,120	6.411676
1/31/2012	18,120,995	2,134,890	8.488023
1/13/2012	19,341,876	2,184,324	8.854857
12/30/2011	18,900,651	1,882,375	10.040853
12/15/2011	20,796,263	1,816,283	11.449902
11/30/2011	20,614,040	3,873,893	5.321272
11/15/2011	19,993,803	2,162,890	9.244022

Days to cover



Volume



From <http://finance.yahoo.com/>

Complete the following table with information from the *“share statistics” table*.

Avg Vol (3 month)	Avg Vol (10 day)	Shares Outstanding	Float
1,484,430	1,948,190	321.04M	265.96M
Shares Short (Most recent date)	Short Ratio (Most recent date)	Short % of Float (Most recent date)	Shares Short (2 weeks prior)
7.89M	6.70	3.60%	7.26M

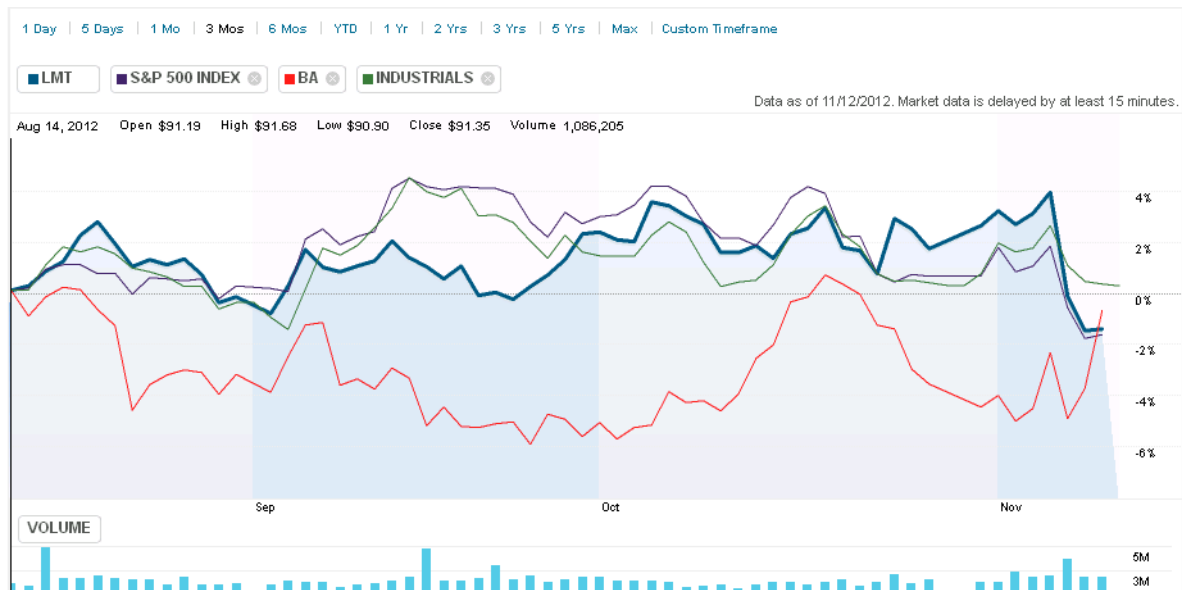
Based on the short interest statistics and its recent trend, how is the market sentiment on the stock? Has the sentiment turned more bullish or bearish over the last year? How about in more recent month and why?

-Short interest has gone down significantly in the past year while the days to cover has fluctuated. The market sentiment is improving for this stock, turning more bearish.

Section (I) Stock Charts

A three months price chart

Copy/paste the “3 Mos.” stock chart here



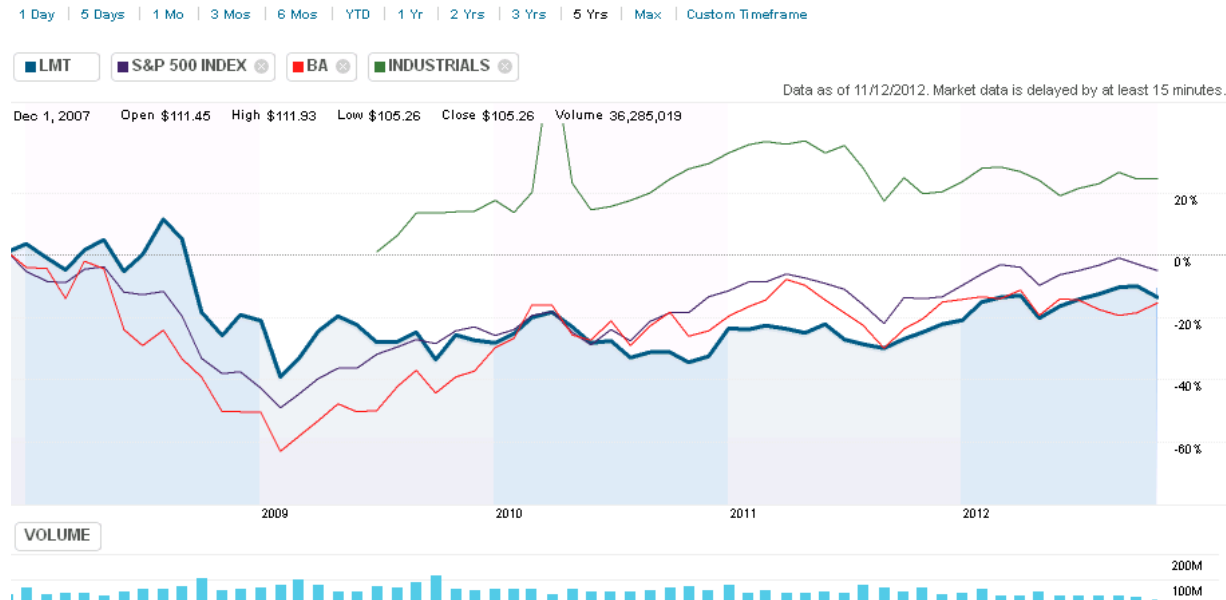
A one year price chart

Copy/paste the “1 Yr” stock chart here



A five year price chart

Copy/paste the “5 Yrs.” stock chart here



Additional price chart

If you have other stock charts, feel free to copy/paste here

Discuss what you observe from the stock charts. This should include comparing your stock to competitors, sector, and SP500 over the three different time horizons.

--For the 3 month chart, Lockheed Martin has stayed fairly close to both the S&P 500 and the industrial sector. It has outperformed Boeing until just recently after the presidential election.

For the 1 year price chart, since February, Lockheed has out performed the S&P, industrials and Boeing.

For the 5 year price chart, Lockheed has stayed fairly even with the S&P and Boeing but has underperformed against industrials.

Bibliography

-Reuters

<http://www.reuters.com/finance/stocks/overview?symbol=LMT.N>

-Yahoo Finance

<http://finance.yahoo.com/q?s=LMT>

-Morningstar

<http://quote.morningstar.com/Stock/s.aspx?t=LMT>

-Nasdaq

<http://www.nasdaq.com/>