

Name of Professional: _____

Company: _____

Informational Interviewing: Sample Questions

- * What is a typical day like for the position?
- * What are the main challenges that your new hires have? Common struggles for new graduates?
- * What kind of soft skills do you want in a new hire?
- * Can you describe your ideal candidate for this position? Additional (or preferred) qualifications?
- * What other professionals does this position regularly interact with?
E.g. accountants, patient care coordinators.
- * How do you think this position is going to evolve in the next 5 years? OR do you anticipate major industry changes and how is your company responding to the anticipation?
- * Are there any special projects that your company has going on?
- * What is the hardest to fill position at your company?
- * What are the lowest qualifications that you will accept for this position? What are the most desirable qualifications?
- * Which academic program do you think prepares your candidates the best?
- * What is your dress code? (Especially important if you have tattoos or piercings that are hard to cover)