Name of Professional: 

Company: 

Informational Interviewing: Sample Questions  
* What is a typical day like for the position? 
* What are the main challenges that your new hires have? Common struggles for new graduates? 
* What kind of soft skills do you want in a new hire? 
* Can you describe your ideal candidate for this position? Additional (or preferred) qualifications? 
* What other professionals does this position regularly interact with?  
  E.g. accountants, patient care coordinators. 
* How do you think this position is going to evolve in the next 5 years? OR do you anticipate major industry changes and how is your company responding to the anticipation? 
* Are there any special projects that your company has going on? 
* What is the hardest to fill position at your company? 
* What are the lowest qualifications that you will accept for this position? What are the most desirable qualifications? 
* Which academic program do you think prepares your candidates the best? 
* What is your dress code? (Especially important if you have tattoos or piercings that are hard to cover)