


To: David Turnbull, Ph.D.
Chair, Faculty Senate

Matt Hudelson, Ph.D.
Executive Secretary, Faculty Senate

From: Tammy D. Barry, Ph.D. 
Co-chair, Research and Arts Committee

Date: March 12, 2021

RE: Center for Professional Sales

On behalf of my Research and Arts Committee (RAC) co-chair, Dr. Jeb Owen, and the rest of the RAC members, I am writing to inform you that the Research and Arts Committee voted to approve the proposal to establish the Center for Professional Sales. This vote was taken on March 10, 2021 Please add this item to the Faculty Senate Agenda as a Discussion Item for the March 25, 2021 meeting.

Supporting documentation for this new institute request is attached in one PDF file and includes the proposal application, organization chart, budget statement, supporting letters from the oversight authorities, stakeholder comments (only one submitted, which was in support), and checklists completed by the RAC.