<table>
<thead>
<tr>
<th><strong>Affiliation/Internship</strong></th>
<th>Yes</th>
<th>Yes</th>
<th>Yes (if paying by p-card)</th>
<th>No</th>
<th>Yes (if money is involved)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Facility Use</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes (if paying by p-card)</td>
<td>Yes (if it is a non-state or non-public facility)</td>
<td>Yes (if money is involved)</td>
</tr>
<tr>
<td><strong>Inter-agency/Inter-local</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes* (if paying by p-card)</td>
<td>No</td>
<td>Yes (if money is involved)</td>
</tr>
<tr>
<td><strong>Lodging</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes** (if paying by p-card)</td>
<td>No</td>
<td>Yes (if money is involved)</td>
</tr>
<tr>
<td><strong>Real Property</strong></td>
<td>No (Real Property Request Form)</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>WSU Real Estate Office discretion</td>
</tr>
<tr>
<td><strong>Revenue (WSU is being paid)</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>N/A</td>
<td>N/A</td>
<td>No</td>
</tr>
<tr>
<td><strong>Speaker/Performer (client service)</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes (if paying by p-card)</td>
<td>No</td>
<td>Yes (if money is involved)</td>
</tr>
<tr>
<td><strong>Demonstration Gardens</strong></td>
<td>No (Real Property Request Form needed)</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>WSU Real Estate Office discretion</td>
</tr>
<tr>
<td><strong>MOA/MOU (excluding yearly county agreements)</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes (if paying by p-card)</td>
<td>No, unless non-public facilities are implicated</td>
<td>Yes (if money is involved)</td>
</tr>
<tr>
<td><strong>Master Agreements</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes, if the master agreement itself initiates a payment, and if that payment will be paid on a WSU p-card</td>
<td>No, unless the master agreement is with a non-public facility</td>
<td>Yes (if money is involved)</td>
</tr>
<tr>
<td><strong>Agreements subordinate to an existing Master Agreement</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes (if paying by p-card)</td>
<td>No, unless the applicable master agreement required one, then the subordinate agreement will too</td>
<td>No, as long as one was filed with the applicable master agreement</td>
</tr>
</tbody>
</table>
**Note:** This is a rare method of payment for this type of agreement (should raise a red flag).

**Direct Bill Exception:** (if applicable) – Required if lodging is for non-WSU employees or students, WSU employees accompanying non-employees or students, or five or more employees booking a block of rooms. A direct bill exception must be requested from the WSU Travel Services and a copy of the approval should be included when the contract is submitted.

All complete contract packets (contract plus appropriate supporting documents) need to be submitted to contract.bc@wsu.edu. Please be aware that there is a **60-day processing time for contracts**.

**Supporting Document Definitions and Links to Forms**

- **Contract Review Sheet (CRS):** Complete this sheet for all contracts except purchasing agreements, sponsored project assignments, personal service contracts, and real property agreements. Refer to BPPM 10.11 for instructions.
- **State Administrative and Accounting Manual Justification (SAAM):** “When meeting or conferences are necessary, agencies must give first preference to locations at state or other public (e.g., local government) facilities.” Required when a contract is for use of a non-state or non-publicly owned facility (if overnight lodging is included in the contract; this form is not required). Complete the form and obtain signature(s) from your Program Director and Administrative Manager.
- **Real Property Request Form (RPRF):** Complete this form for all leases of real property, property acquisitions or land assignments. Refer to BPPM 20.45
- **Master Agreement:** These agreements are in place, so our clients can use a facility ad hoc under the already agreed-upon terms, for up to three years.
- **W-9:** Request for Taxpayer Identification Number and Certification in order to establish a WSU ID #
- **P-card Exception Request:** If a p-card will be used to make any payment, or provided to hold any space, an exception must be requested from Purchasing Services and the signed (P-card approving Official), approved exception should be included when the contract is submitted.

**Contract Type Definitions**

1) **AFFILIATION / INTERNSHIP**

**Definition:** Affiliation / Internship agreements are agreements where one party is accepting the students (sometimes referred to as interns, trainees…) of the other party for the purpose of an internship, clinical experience, or similar. These agreements are most often used by the Colleges of Pharmacy, Nursing, Medicine, and the Schools or Programs in Nutrition and Exercise Physiology, Speech and Hearing Sciences, Human Development, though this is not an exhaustive list. The agreements we most often process are those where WSU is sending its students to another party for an internship or clinical experience. We do also process agreements where WSU is accepting students / interns from another agency, though less frequently. Money is not often exchanged in these agreements.

2) **FACILITY USE**

**Definition:** Facility Use agreements are generally used for short-term rentals of buildings or meeting space. We do have “master agreements” in place, where our clients can use a facility ad hoc under the already agreed-upon terms, for a certain period of time (sometimes a few years). WSU can rent another party's space, or another party can rent WSU's space. These agreements can include catering and/or hotel rooms. See misc. notes below for further details on catering and lodging rules. Also see the real property section for an additional note.
3) **INTERAGENCY / INTERLOCAL**

**Definition:** These agreements cover a wide variety of performance and scopes of work, but are generally entered into between WSU and another public entity that are working collaboratively toward a common goal (federal, Washington or other state agency, county, city).

4) **LODGING**

**Definition:** Lodging agreements are for the short-term use of a hotel, but can include catering. If the agreement entails meeting space or mentions ‘facility’ (even if fees are waived) then it becomes a Facility Use agreement. See the real property section for an additional note.

5) **REAL PROPERTY**

**Definition:** Real property (RP) is considered any agreement that entails the lease/purchase/sale of land, preferred rate lodging agreements generally in excess of one week’s duration, building leases of any length, or facility use agreements in excess of one week (this is not a hard and fast rule, just a general guideline), storage unit rentals, and demonstration gardens... if you're unsure, send it to the CAHNRs Business Center Contract Specialist at contracts.bc@wsu.edu first to determine whether it fits under Real Estate Offices’ definition of Real property.

6) **REVENUE**

**Definition:** Revenue agreements are those agreements for which the University is performing a service, and being paid in return. This does not apply to cost recovery agreements (i.e. facility use agreements where we charge entrants/participants a registration/entry fee). These should generally be executed by a Service Center (i.e. SESRC, WADDL), in which paperwork must be complete and approved before the Contracts Office will approve the contract.

7) **SPEAKER / PERFORMER**

**Definition:** These agreements are generally put into place when WSU hires a speaker or performer (i.e. Mom/Dad's Weekend entertainment, MLK Day keynote, etc.) ... not when we allow a staff/faculty member to speak/perform at another agency. Note that speaker/performer agreements for a strictly faculty/staff audience should go through Purchasing (Personal Services). However, if it's open to the public or students (Client Services), the Contracts Office will usually process it.

8) **Demonstration Gardens**

**Definition:** a landscape or garden planting designed and maintained under the supervision of a WSU horticulture Extension agent for the purpose of teaching horticultural principles and practices as part of an Extension education program.

9) **MOA/MOU**

**Definition:** A formal, signed agreement that serves as an addendum to the collective bargaining agreement. A MOU usually addresses a significant issue that emerged during the term of the agreement, and it represents the mutual understanding between the parties on that issue. Also known as a Memorandum of Agreement (MOA), a Letter of Understanding (LOU) or a Letter of Agreement (LOA).
10) **Master Agreements**

**Definition:** The master agreement is a document agreed between two parties that sets out standard terms that apply to all the transactions entered into between those parties. Each time that a transaction is entered into, the terms of the master agreement do not need to be re-negotiated and can typically be used for up to three years.

**Miscellaneous Notes**

- Agreements for catering alone will usually be processed by the [WSU Purchasing Office via the CAHNRS Business Center](#), unless the catering is directly tied to a facility use or lodging agreement it is processed through the [WSU Contracts Office via the CAHNRS Business Center](#), or if the agreement mentions a facility (even if the fees are waived).
- Work for hire in excess of $10,000 will usually be processed by the [WSU Purchasing Office via the CAHNRS Business Center](#), as they require a competitive award procedure. Work for hire are loosely defined as personal or professional services.
- Any project or agreement which entails original research, federal appropriations, or federal grants, will usually be processed by the [CAHNRS Business Center Grants office](#).
- Any agreement implicating real property needs to go to the [WSU Real Estate office via the CAHNRS Business Center](#).