

Shanthi Manian

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ACADEMIC EMPLOYMENT

Assistant Professor, School of Economic Sciences and Paul G. Allen School for Global Animal Health, Washington State University 2017-present

Other Academic Affiliations

Faculty Affiliate, Center for Effective Global Action (CEGA), UC Berkeley 2020-present

EDUCATION

Ph.D. Economics, University of California, San Diego 2017
M.A. Economics, University of California, San Diego 2014
B.Sc. International Economics, Georgetown University, Walsh School of Foreign Service 2006
Magna Cum Laude

RESEARCH FIELDS

Development Economics, Behavioral/Experimental Economics, Global Health

PUBLICATIONS

Ayalew, Shibiru, Shanthi Manian and Ketki Sheth. *Forthcoming*. Discrimination from Below: Experimental Evidence from Ethiopia. ***Journal of Development Economics***.

Manian, Shanthi and Ketki Sheth. (2021). Follow my Lead: Assertive Language and the Gender Gap. ***Management Science***. <https://doi.org/10.1287/mnsc.2020.3837>

Manian, Shanthi. (2021). Conflict and Risky Health Behavior: Evidence from Mexico's Drug War. ***Journal of Development Economics***. 148: 102562. <https://doi.org/10.1016/j.jdeveco.2020.102562>.

Quaife, Matthew, Peter Vickerman, Shanthi Manian, Robyn Eakle, Maria A. Cabrera-Escobar, Sinead Delany-Moretlwe, and Fern Terris-Prestholt. (2018). The effect of HIV prevention products on incentives to supply condomless commercial sex among female sex workers in South Africa. ***Health Economics***. 27 (10): 1550-1566. <https://doi.org/10.1002/hec.3784>.

Arredondo, Jaime, Tommi Gaines, Shanthi Manian, Carlos Vilalta, Arnulfo Bañuelos, Steffanie Strathdee, and Leo Beletsky. (2018). The law on the streets: Evaluating the impact of Mexico's drug decriminalization reform on drug possession arrests in Tijuana, Mexico. ***The International Journal of Drug Policy***. 54: 1-8. <https://doi.org/10.1016/j.drugpo.2017.12.006>.

Padian, Nancy and Shanthi Manian. (2011). Invited Comment: The concurrency debate: time to put it to rest. ***The Lancet***. 9787 (378): 203-204. [https://doi.org/10.1016/S0140-6736\(11\)60974-4](https://doi.org/10.1016/S0140-6736(11)60974-4).

Padian, Nancy, Sandra McCoy, Shanthi Manian, David Wilson, Bernhard Schwartländer, and Stefano Bertozzi. (2011). Evaluation of Complex, Combination HIV Prevention

WORKING PAPERS

- Health Certification in the Market for Sex Work: A Field Experiment in Dakar, Senegal.
Incentives for Rabies Control, *with Felix Lankester and Jonathan Yoder*.
Livestock, Milk Availability, and Breastfeeding, *with Ajay Barman*.
Dual Pressures from Marriage Market and Labor Market: The Effects of Sexism on Late Marriage and Birth Giving of Women in China, *with Bin Zhao and Qi Zhang*.

FIELD WORK IN PROGRESS

- Explaining Entrepreneurial Success: Experimental Evidence from Ethiopia, *with Shibiru Ayalew and Ketki Sheth*. (In the field; data collection ongoing)
Nudging Capital Applications: Evidence from a Randomized Controlled Trial, *with Shibiru Ayalew and Ketki Sheth* (Initial analysis completed; data collection ongoing)
Memory Constraints and Animal Health, *with Haseeb Ahmed and Erin Giffin* (Planning)
Do Financial Incentives Change Beliefs? A Field Experiment in Uganda, *with John Bosco Asiimwe, Sarojini Hirshleifer, and Ketki Sheth* (Planning)
Accelerating the growth and assessing the impacts of gender-sensitive and technology enhanced organic vegetable production in the province of Laguna, *with Gregmar Galinato, Suzette Galinato, Amelia Bello and Lorna Sister* (Planning)

GRANTS AND FELLOWSHIPS

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| USAID Feed the Future Innovation Lab for Animal Health. T. Mwangi (PI).
S. Manian , S. Omulo, J. Yoder (Co-I). Collaborating Institutions:
University of Nairobi, International Livestock Research Institute, Kenya
Medical Research Institute, Kenya Agricultural and Livestock Research
Organization. \$6,000,000. USAID. | 2020-2025 |
| Accelerating the growth and assessing the impacts of gender-sensitive
and technology enhanced organic vegetable production in the province of
Laguna. G. Galinato (PI). A. Bello, S. Galinato, S. Manian , L. Sister (Co-
PI). \$98,266.40. Philippine Council for Agriculture, Aquatic and Natural
Resources Research and Development. | 2020-2022 |
| Gender Discrimination in Access to Capital: Experimental Evidence from
Ethiopian Small and Growing Businesses. S. Manian (Lead PI). K. Sheth
(Co-PI). \$189,060. International Growth Centre, London School of
Economics. | 2020-2022 |
| Do financial incentives change beliefs? A field experiment in Uganda. S.
Hirshleifer (PI). J.B. Asiimwe, S. Manian , K. Sheth (Co-PI). \$75,000. East
Africa Social Science Translation Collaborative, UC Berkeley. | 2020-2021 |
| Agricultural seasonality, women's empowerment, and nutrition in Western Kenya.
S. Manian (Lead PI). \$4,090. WSU New Faculty Seed Grant. | 2020-2021 |

Gender Discrimination in the Digital Credit Era. K. Sheth (PI). S. Manian (Co-PI). \$45,000. Center for Effective Global Action Digital Credit Observatory, UC Berkeley.	2019-2021
Assessing the Impact of Memory Constraints on Livestock Disease Management Decisions. S. Manian (Lead PI). H. Ahmed, E. Giffin (Co-PI). \$20,000. WSU College of Veterinary Medicine Intramural Grant Competition.	2019-2021
Can gender blinding policies promote female entrepreneurship? The role of discrimination and access to capital. K. Sheth (PI). S. Ayalew, S. Manian (Co-PI). \$50,000. East Africa Social Science Translation Collaborative, UC Berkeley.	2019-2020
Women's Advancement in Ethiopia: Challenges, Mechanisms and Consequences. K. Sheth (PI). S. Ayalew, S. Manian (Co-PI). \$50,000. East Africa Social Science Translation Collaborative, UC Berkeley.	2017-2018
Health Certification in the Market for Sex Work. S. Manian (Lead PI). \$25,000. Frontiers of Innovation Scholars Program Project Fellowship, UC San Diego.	2015-2016
Health Certification in the Market for Sex Work. S. Manian (Lead PI). \$14,000. Policy Design and Evaluation Lab, UC San Diego.	2014-2016
T32 Training Fellowship in Substance Use, HIV and Related Infections. S. Strathdee (PI). S. Manian (Trainee). Division of Global Public Health, UC San Diego.	2013-2016

Unfunded full proposals (PI or co-PI): 8

SEMINARS AND CONFERENCE PRESENTATIONS

- 2020 AAEA Annual Meeting, CEGA Global Workshop
Cancelled due to COVID-19: Annual EASST Summit
- 2019: Northwest Development Workshop, Northwestern University Pre-Analysis Plan Workshop, Symposium on Economic Experiments in Developing Countries, CEGA Digital Credit Observatory Convening, Western Economics Association Annual Meeting, Advances with Field Experiments
- 2018: ASSA Annual Meetings, University of Washington, Australian Gender Economics Workshop, Centre for the Study of African Economies Conference, Northwest Development Workshop, Midwest International Economic Development Conference
- 2017: Washington State University, University of North Carolina, Chapel Hill, Pacific Conference for Development Economics, Midwest International Economic Development Conference, UC Merced
- 2016: All-California Labor Economics Conference, Frontiers of Innovation Symposium
- 2015: North-East Universities Development Consortium
- 2014: International AIDS Conference

TEACHING

Washington State University

Instructor, Economic Development (Undergraduate), EconS 427	2017-present
Co-Instructor, Economics Capstone (Undergraduate), EconS 490	2020
Co-Instructor, Development Economics (Graduate), EconS 572	2019-present
Co-Instructor, Economics of Development and Health (Graduate), EconS 521	2018

UC San Diego

Teaching Assistant, Economics of Mexico, Econ 162	2016
Teaching Assistant, Decisions under Uncertainty, Econ 171	2013
Teaching Assistant, Principles of Microeconomics, Econ 1	2012-2013
Teaching Assistant, Principles of Macroeconomics, Econ 3	2012
Teaching Assistant, Intermediate Microeconomics, Econ 100B/C	2011-2012

ADVISING

Supervision of Post-docs (initial placement)

HyunJung Oh, School of Economic Sciences (<i>Carolina University</i>)	2020
Zoe Campbell, School for Global Animal Health (<i>International Livestock Research Institute</i>)	2019

PhD students (initial placement)

Committee Chair

Ajay Barman, Individual Interdisciplinary Doctoral Program	2020-present
Azhar Uddin, School of Economic Sciences	2020-present
Bin Zhao, School of Economic Sciences	2020-present

Committee Member

Zhazira Alisheva, School of Economic Sciences	2020-present
Alexander Kappes, School of Economic Sciences	2020-present
Chelsea Pardini, School of Economic Sciences	2018-present
Wenjun Wu, School of Economic Sciences	2018-present
Youngran Choi, School of Economic Sciences (<i>Embry-Riddle Aeronautical University</i>)	2019-2020

Masters students

Committee Chair

Linda Umwali, School of Economic Sciences	2020
Luke Morgan, School of Economic Sciences	2019

Committee Member

Jingzhuo Li, School of Economic Sciences	2020
Xin Zheng, School of Economic Sciences	2020
Nhat Le, School of Economic Sciences	2020
Ziyang Jiang, School of Economic Sciences	2019
Aditi Surve, School of Economic Sciences	2019
Brendan Lehman, School of Economic Sciences	2019
Morgan Conklin, School of Economic Sciences	2018

SERVICE

Referee Service

2020: AEJ: Economic Policy, Economic Inquiry, Journal of Development Economics, Journal of Economic History
2019: Journal of Human Resources, Review of Economics and Statistics, World Bank Economic Review
2018: Economic Development and Cultural Change, Journal of Health Economics, Journal of Labor Policy, Population Research and Policy Review, Science
2017: Economic Inquiry, Journal of Development Studies, Journal of Health Economics, Oxford Development Studies
2015: Drug and Alcohol Dependence

Mentoring

Association for Mentoring and Inclusion in Economics Scientific Committee 2020-present
Leader, Women in Economics Mentoring Group, UC San Diego 2013-2016

Community Service

Technical Advisory Panel Member, Global Good, Seattle, Washington 2018

AWARDS AND HONORS

Bouchet Graduate Honor Society for Diversity in Graduate Education 2016
Walter Heller Memorial Prize Runner-Up, Department of Economics, UCSD 2014

Last updated: February 17, 2021