Small Acreage Landholder Outreach Program 2010 Annual Report

Submitted to Clark County Clean Water Program

Submitted by WSU Clark County Extension

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Executive Summary

The *Small Acreage Landholder Outreach Program* completed one *Living on the Land: Stewardship for Small Acreages* class series and graduated 25 people in 2010.

The program provided three BMP workshops on managing runoff and protecting soil, in addition to three well and septic workshops. The program conducted three small acreage property tours for 76 participants.

The program also completed one PowerPoint presentation, with voiceover, featuring natural insect control, as well as two video clips on manure management and reducing mug posted to the web. Visitors downloaded 10,256 program factsheets.

Task 1 - Best Management Practices (BMPs) Guidelines

Task 1a - Information Resources

The Coordinator added announcements for BMP workshops, property tours, the Expo, and *Living on the Land* classes to the WSU Extension website calendar (http://clark.wsu.edu/calendar/index.asp). The 2009 Annual Report and associated appendices, along with the Small Acreage Expo program and registration form were posted also to the website.

The program tracks website hits and document downloads monthly and compiles quarterly statistics (Table 1). Over 2,185 visitors accessed the program's website throughout the year, including 600 directly via bookmarks. More than 60% of the visitors to the website came during the first and second quarters, likely due to the promotion of the Expo and placement of the event information on the website.

Factsheets on septic maintenance continued to be popular throughout the year. People downloaded the fact sheet, *Save Time and Money - Properly Landscape Your Septic System*, 1,892 times, followed by *Don't Let Your Dollar\$ Go Down the Drain! Septic Tank Additives* at 1,784 times. *Improving Drainage*, the most popular in the past, was third with 1,134 downloads.

Visitors to the website continued to reflect the downturn in mid-2009, which is consistent with other programs and may be an artifice of changes to the web tracking software. It is expected that WSU will move to Google Analytics n 2011 once websites are converted to a content management format.

Issues and Recommendations

The decreased traffic in latter 2009 and 2010 may be due to tracking software. The program will monitor numbers once the website is tracked by different software, beginning sometime in 2011. *Deliverables*

The Program tracked hits and downloads throughout the year and reference files were updated as additional materials were located.

Table 1: Small Acreage Webpage Activity

Fact sheets	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Save Time and Money - Properly Landscape Your Septic System	399	753	495	245	1892
Don't Let Your Dollar\$ Go Down the Drain! Septic Tank Additives	375	481	433	495	1784
Keeping Clean Water Clean & Reducing Mud - Improving Drainage	248	305	349	232	1134
How Green is Your Grass? Five Steps to Better Pasture & Grazing Mgmt	191	313	269	242	1015
Protecting Your Inve\$tment: Inspecting Your Septic System	165	165	159	139	628
What Can You Do On Your Land? Frequently Asked Questions	151	140	122	128	541
Keeping Clean Water Clean & Reducing Mud: Managing Roof Runoff	101	142	139	136	518
What's Bugging You? Natural Insect Control for Small Acreages	123	123	129	77	452
Do You Qualify For Reduced Property Taxes? Current Use Taxation	97	72	120	109	398
Manure Management: Strategies for Collection, Storage & Disposal	99	94	68	86	347
Reduce Mud and Keep Water Clean: Sacrifice Areas	86	66	80	110	342
Protecting Drinking Water: Simple Tips for Well Maintenance	72	75	86	87	320
Water Quality Self-Assessment for Small Acreages	73	19	52	87	231
Constructing Ponds and Water Features - What Does It Take?	32	46	65	52	195
Small Acreage Landowner Services Directory	61	57	38	13	169
Simple Steps To Protect Your Surface and Well Water	9	33	49	26	117
Best Management Practices for Small Acreages	46	16	15	33	110
Tips On Land & Water Management for Small Acreages in SW WA	27	0	0	12	39
Information on Small Acreage Management - Resource List	0	13	0	11	24
Total Downloads	2355	2913	2668	2320	10256
Other Documents					
2009 Annual Report and Appendices	n/a	n/a	n/a	n/a	
2008 Annual Report and Appendices	n/a	n/a	n/a	13	13
2007 Annual Report and Appendices	n/a	n/a	n/a	n/a	
2006 Annual Report and Appendices	n/a	n/a	n/a	n/a	
2005 Annual Report and Appendices	n/a	n/a	n/a	n/a	
2004 Annual Report and Appendices	n/a	n/a	n/a	n/a	
2003 Annual Report and Appendices	n/a	n/a	n/a	n/a	
2009 Small Acreage Expo Program	150	193	n/a	n/a	343
2009 Small Acreage Expo Registration Form	31	35	n/a	n/a	66
Community Supported Agriculture Brochure	11	17	n/a	n/a	28
Certified Kitchens Fact sheet	0	29	67	69	165
Total Downloads	192	274	67	82	615
Video Clip Views					
Manure Management					242
Reducing Mud on Small Acreages					134
Total Views					376
Website Visitors					
Small Acreage Web Page Referred from other sites	349	309	298	221	1177
Direct access/Bookmarked	129	195	99	134	557
	8	11	0	0	19
I BMP Video Web Page Referred from other sites					
BMP Video Web Page Referred from other sites Direct access/Bookmarked	44	43	()	()	۲ <i>۱</i>
Direct access/Bookmarked	44 169	43	0 84	50	87 345
	44 169 0	43 42 0	84 0	50 0	345 0

Task 1b - Publications

PowerPoint. The program completed one online PowerPoint presentation with voiceover, posted to the website in late summer, titled *Natural Insect Control on Small Farms* (http://clark.wsu.edu/horticulture/smallAcreageProgram/naturalInsectControl/NaturalInsectControl.htm). The presentation conveys information regarding the identification and non-chemical management of pest insects commonly found on small acreage properties in Clark County.

Video Spots. Two video clips, one featuring methods to manage manure and another outlining methods to reduce mud on small acreages, were finished in 2010 and posted at http://clark.wsu.edu/horticulture/smallAcreageProgram/BMPVideo.html#.

Another script was completed for managing riparian areas, but the video were not completed due to the vacancy in the Coordinator's position. Completing the video will be a deliverable for the 2011 scope of work.

Flying Changes Article. The program planned to submit an article featuring a local horse boarding facility (also a "clean water" sign property) to *Flying Changes* magazine, but the article was not written due to the vacancy in the Coordinator's position.

Deliverables

While the *Flying Changes* article was not written, the program did finish a web-based PowerPoint presentation and two video clips, although only one was in the scope of work.

Issues and Recommendations

Changes in the deliverables resulted from the departure and three month vacancy in the Coordinator position.

Task 2 - Public Education & Outreach

Task 2a - Living on the Land: Stewardship for Small Acreages

The program completed the *Living on the Land: Stewardship for Small Acreages* (LOL) class series in fall 2010 which ran from September 1 through November 17. The schedule (Table 2) included changes from fall 2009, including: cutting Rod Swanson's discussion of the new stormwater ordinance, and OSU's Gene Pirelli replaced Lisa Schuchman (NRCS). While 38 people enrolled, 25 participants graduated, including 17 who owned property (there were five family members/spouses attending) and three who did not. Three participants do not yet have property and are taking the course as preparation for buying small acreage property in the future. Over the course of 12 weeks (36 hours of instruction), seven registrants withdrew due to schedule changes, driving distance, or medical reasons, four never showed up to class, and two were from the 2009 LOL class who attended to make-up missed classes.

Table 2: LOL Class Schedule

Date	Topic	Instructor(s)
9/1/10	What Do You Have & What Do You Want?	Doug Stienbarger, WSU Clark County
	Turning Dreams into Reality	Extension
	What Can You Do?	Doug Stienbarger, WSU Clark County
9/8/10	Turning Dreams into Reality	Extension
778710	Clark County Land Use Zoning and Codes	Scott Melville, Clark County Community Development
9/15/10	Managing Animals to Avoid Negative Impacts	Blair Wolfley, WSU Extension
9/22/10	Getting Down and Dirty with Soil	Gordon French, LJC Feeds
9/29/10	What to Do About Weeds?	Ron Hendrickson, Clark County Vegetation Management
10/6/10	How Grass Grows, Pasture Establishment and Renovation	Gene Pirelli, OSU Polk County Extension
10/13/10	Managing Soil to Keep It Productive	Dr. Craig Cogger, WSU Puyallup Extension
10/20/10	Grazing Management	Gary Fredricks, WSU Cowlitz Extension
	Watershed Pollution: Hands On Demonstration	Cary Armstrong, Clark County Clean Water
10/27/10	Clark County Clean Water Program Overview	Program
10/2//10	Consult Farms Decisions of Company within	Dr. Charles Brun, WSU Clark County
	Small Farm Business Opportunities	Extension
11/2/10	Protecting Household Drinking Water	Tom Gonzales, Clark County Public Health
11/3/10	Septic Maintenance	Mike Williams, EverGreen Septic Design, Inc.
11/10/10	Living with Wildlife	Rachel Maggi, Natural Resource Conservation
11/10/10	Living with Wildlife	Service
	My Place on a Stream	Jen Naas, WSU Clark County Extension
11/17/10	Focusing on Stewardship: Tying it Together Graduation	Jen Naas, WSU Clark County Extension

Graduates received a small gift and a certificate of completion. When asked why they signed up for the class, participants cited land stewardship, a desire to explore options for their property, improving land utilization, manure composting, pasture management, mud reduction, septic maintenance, livestock care, and general knowledge about small acreage living.

Fifty-six percent of course graduates attended at least 75% of the class sessions and four attended every session (Table 3), a smaller proportion than previous classes which averaged 65% to 88% of graduates attending at least 75% of the sessions. Ten participants did not graduate and attended one to five class sessions.

Profile of LOL Graduates. Classes were again held on the Center for

Table 3: LOL Attendance

Classes Attended	# Graduates	As % of Graduates
12	4	16%
11	5	20%
10	5	20%
9	3	12%
8	1	4%
7	4	16%
6	3	12%
Total	25	100%

Note: Ten participants attended fewer than six classes.

Agriculture Science and Environmental Education (CASEE) campus in Brush Prairie, a location reasonably central to small acreage owners throughout Clark County. More participants live in south county this year, but since 2003, more residents come from the northern parts of Clark County (Table 4) which reflects the program's targeted audience: small acreages in the unincorporated areas of Clark

County. The program continues to attract participants from outside of the county (7% since 2003), some of whom may own land in Clark County.

F04 **S**05 Location F03 **S04** F05 F06 F07 F08 F09 F10 **City Totals Amboy** La Center Ridgefield North Yacolt Woodland (Clark Co.) Subtotal **Battle Ground** Central Brush Prairie Subtotal Camas Vancouver South Washougal Subtotal

Table 4: Geographic Distribution of Graduates

Twenty-five graduates (16 owning land) manage 267.4 acres in Clark County (Table 5) in addition to three acres outside Clark County, averaging 17.8 acres in Clark County (including two properties in Woodland-Cowlitz) and 16.9 acres overall, higher than all previous LOL class averages. Average

Fall Spring Spring Fall Fall Fall Fall Fall Fall Characteristics Fall 2004 Totals 2010 + # Graduates # Properties Total 132.1 376.8 412.4 317.4 299.1 387.9 323.2 228.9 111.1 267.4 2856.3 Acreage*+ Ava Ac/ 12.5 15.5 10.0 9.3 8.3 11.1 15.3 14.4 14.7 16.7 12.8 Property*+ Range 2.5-35 2.5-82 2.3-80.2 5-68 1-60 1-79 2-41 1.6-49 0.8-45 1-67 Ac. (Ac)* +Owned < = 5 ac >5 - 10 ac >10 - 20 > 20 ac 7.2 9.2 12.0 5.7 7.9 5.8 8.3 8.1 5.4 6.0 Yrs On Average Land 0.1-8.5 0-34 0.3-34 0.1-66 0-26 0.3-30 0.3-40 Range 0-38 0-40 0-17 Septic Land System with:

Table 5: Graduate Property Characteristics***

Out of County

Totals

^{***} Understates total since not all graduates completed survey or provided all information.

⁺ Excludes a 3 ac parcel outside Clark County.

^{*} Excludes a 100 ac parcel outside Clark County.

length of time residing on their land was higher than all but one previous class at just over 11 years. Half of the graduates (representing 8 of 16 properties) own properties 10 acres or larger.

Sixty-three percent of graduate properties (10 out of 16, not counting spouses) have septic tanks on their property while 69% of properties have potable water wells. Improperly maintained septic tanks pose a potential health risk to residents' drinking water and to aquatic wildlife. Educating landowners on regular maintenance and inspection for their septic tanks helps reduce this risk and protect water quality.

Over half the 2010 graduates use land for pasture, vegetable production, landscape, wildlife habitat, orchard production, and/or lawn. These land uses typically constitute the most common land uses in all the class series (Table 6). Forestland and pasture represent the two largest uses of acreage by the class graduates in 2010, each accounting for 20% of total acreage. Pasture continues to account for the greatest amount of acreage used by graduates in all class series.

Table 6: Types of Land Use On Graduate Propertie	S
Number of Creducte Dreserties (4e)	

Number of Graduate Properties (Ac)							c)				As % of	
Land Use	Fall 2003	Spring 2004	Fall 2004	Spring 2005	Fall 2005	Fall 2006	Fall 2007 +	Fall 2008	Fall 2009	Fall 2010	Total	Graduate Properties
Vegetable Production	12	26	23	13	17	17	16	17	9	11	161	72%
Orchard Production	7	20	17	10	10	13	15	14	5	10	121	54%
Landscape	12	20	15	10	11	12	9	14	2	4	109	49%
Wildlife	9	21	15	12	12	14	9	12	2	6	112	50%
Lawn	15	27	23	15	18	22	17	13	8	5	163	73%
Pasture	11	19	15	12	17	18	18	19	10	9	148	66%
Acres*	22.5	32.5	73.0	<i>57.5</i>	53.1	65.2	80.5	31.0	7.9	<i>53.7</i>	476.9	
Hay	2	6	8	6	2	3	1	5	2	3	38	17%
Acres*	2.0	39.0	18.0	23.0	5.0	12.0	n/a	51.8	5.0	8	163.8	
Forest	9	22	16	8	10	17	9	9	3	8	111	50%
Acres*	29.0	25.5	30.0	8.0	28.0	116. 5	106. 3	11.5	15.3	54.6	424.7	

^{*} Understates total since not all participants listed acreage.

Nine graduate households own livestock, while six do not and five did not respond. Livestock consists primarily of poultry (chickens) (Table 7). This class owns the least number of livestock reported since LOL started. Since 2003, poultry, including ducks, chickens, geese, and wild fowl, comprise the most common type of animal owned, followed by alpacas, cattle, and horses. Since poultry manure contains high concentrations of nutrients relative to weight, it can pose an underappreciated danger to water quality. Educating landowners on manure management for these and other animals can help reduce the amount of nutrients introduced into stormwater runoff. Overall, the program has educated animal owners on how to best manage the manure from their 2,878 animals.

⁺ One parcel accounts for 52 acres.

Animal	F03	S04	F04	S05	F05	F06	F07	F08	F09	F10	Totals
Poultry	86	112	792	65	40	44	44	108	137	86	1514
Alpacas	0	7	90	19	41	0	28	12	81	0	278
Cattle	3	90	23	68	9	43	0	15	0	24	275
Equine	27	28	25	8	53	18	15	21	14	7	216
Goats	3	28	4	0	2	73	21	12	48	16	207
Sheep	0	5	143	0	0	0	8	4	9	2	171
Swine	0	2	13	0	0	9	90	3	0	0	117
Llama	12	0	2	9	7	1	10	4	1	0	46
Rabbits	20	3	0	0	0	0	0	0	6	0	29
Donkey	0	0	2	4	4	2	2	1	0	4	19
Ostrich/ Emu	0	6	0	0	0	0	0	0	0	0	6
Total	151	275	1092	169	<i>152</i>	188	216	179	296	139	2878

Table 7: Numbers of Livestock Owned*

LOL Class Evaluations. Participants evaluated individual class sessions (Table 8) and the 12 week program as a whole (Table 9) (see Appendix F for evaluation forms). On a scale of one to five (five being the highest), participants indicated satisfaction with individual classes, ranking no class lower than 4.1 and most sessions above 4.6. The two highest rated classes continue to be the first soils class presented by Gordon French and grazing management presented by Gary Fredricks.

Stormwater Streams & Ø Business Inventory Inventory **Animals** Grazing Wildlife Weeds Well & Septic Grass 7 Water Quality Soils Soils Was the lesson: Current? 4.5 4.5 4.7 4.3 4.9 4.8 4.9 4.4 4.8 4.8 4.6 4.9 Understandable? 4.3 4.4 4.8 4.7 4.6 4.3 4.9 4.6 4.8 4.7 4.7 4.9 Interesting? 4.1 4.2 4.9 4.4 4.5 4.0 5.0 4.3 4.6 4.7 4.8 4.8 4.8 Answer questions? 4.1 4.7 3.8 4.7 4.3 4.9 4.0 4.7 4.7 4.6 4.8 Learn new things? 3.7 3.9 4.9 4.6 4.8 4.0 4.7 4.0 4.8 4.7 4.4 4.8 Use the info learned? 4.0 4.9 4.9 4.1 4.3 3.6 4.7 4.1 4.8 4.8 4.7 4.9 4.2 Worth your time? 4.3 4.9 4.9 4.0 4.7 4.1 4.8 4.8 4.6 4.9 4.7 **Average** 4.1 4.2 4.9 4.6 4.7 4.1 4.8 4.2 4.7 4.7 4.6 4.8

Table 8: LOL Evaluation Summary

When evaluating the entire course, participants stated they learned useful information and the classes answered most of their questions. They also thought the course length was about right, with a few participants suggesting additional topics to cover. Many indicated they would utilize the information learned to change practices on their land, such as installing gutters and implementing other stormwater BMPs, managing weeds, planting native plants, avoiding soil compaction and over grazing, and enhancing wildlife habitat. Many participants also commented they felt much more knowledgeable about general land management practices and they appreciated the resources and tools provided.

^{*} Understates total since not all participants provided numbers of livestock.

Table 9: Overall LOL Program Evaluation Summary

Evaluation Question	Average
What overall score would you give this program?	4.9
Did the program series answer most of your questions?	4.6
Did you learn useful information?	4.9
How much will you use this information to change your practices?	4.5
Average	4.8

In general, fall 2010 participants appreciated the information provided, as indicated in their comments below:

Publicity and Promotion. Participants learned about the class through several different sources (Table 10). About 36% heard through email and the internet, while 24% saw promotions at other Small Acreage Program event. Only 16% learned about the class through local newspapers. The program also promoted the class through individual contacts and other County programs. See Appendix A for announcements, paid advertisements, and flyers.

Table 10: How Participants Learned About the LOL Class Series

Source	No.	%
E-mail	7	28%
Small Acreage Events	6	24%
Friends, family, and neighbors	4	16%
Reflector	3	12%
Internet (WSU Ext website, CraigsList)	2	8%
Other (CCEHC Directory, word of mouth, other organizations)	2	8%
Columbian	1	4%
Total	25	100%

Deliverables

The program completed the *Living on the Land: Stewardship for Small Acreages* 12 week course and graduated 25 people.

Issues and Recommendations

There are none.

Task 2b - Wells and Septic System Maintenance Workshops

The program held three workshops for 2010 (Table 11). The first workshop on April 7 at the Clark County Fire & Rescue in Battle Ground drew 33 people out of 42 registered. The second workshop on

[&]quot;Great classes; very well done."

[&]quot;Thank you for this program."

[&]quot;[I] finally understand how my septic systems work!"

[&]quot;Thank you to Doug and everyone involved in presenting this valuable class."

June 29 at the Yacolt Fire Department drew 14 participants and the final workshop held at the CASEE Center in Brush Prairie on November 3 drew 32, 12 members of the general public and 20 LOL class members.

Table 11: Wells & Septics Workshop Attendance & Schedule

Date	Location	Attendance	
April 7	Clark County Fire & Rescue – Battle Ground	6:30 – 9 pm	33
June 29	Yacolt Fire Department – Yacolt	6:30 – 9 pm	14
November 3	CASEE Center – Brush Prairie	6:30 – 9 pm*	32
	79		

^{*} Workshop as part of Living on the Land class series; members of the public invited, but limited to 15.

In 2010, Tom Gonzales, Clark County Public Health, presented the wells portion of the program and Mike Williams, EverGreen Septic Design, Inc., presented on septic maintenance (Table 12).

Table 12: Well and Septic Workshop Agenda

Time	Topic	Speaker
10 min	Introduction	WSU Clark County Extension
50 min	Protecting Household Drinking Water - Watersheds and water pollution / What Is A Well & How It Works / Testing Drinking Water / Protecting Well Water Supplies	<i>Tom Gonzales</i> , Clark County Public Health
20 min	BREAK	
55 min	Septic System Maintenance and Inspection - Water Pollution / Septic System Failure / System Components / Maintenance Steps & Typical Repairs / Alternate Systems / Safety	Mike Williams, EverGreen Septic Design
15 min	Evaluations	Erin Harwood

The program issued press releases, a paid ad in the Reflector, and e-mails to WSU Clark County Extension listservs. The Coordinator also distributes flyers at all Small Acreage Program workshops and outreach events (Appendix B).

About 25 participants took advantage of free well water tests for coliform counts and appeared pleased to have this opportunity. The program secured reduced test fees from a local lab. Since high coliform counts can indicate a need for well protection, this draws people the class.

Attendees complete a written evaluation to provide feedback and rate the workshops. In general, attendees of the three workshops indicated they appreciated the information provided and positively ranked the sessions, with no ranking below a 4.0 on a scale of 1 to 5 (with 5 being the highest) (Table 13).

Participants' indicated the information provided in the workshops was helpful and their comments were consistent with numerical rankings they assigned:

"[I was] able to get my questions answered."

"Great, [the workshop provided] specific info given by professionals in their field."

"Helps a novice land owner to understand the [well and septic] systems better."

Table 13: Well and Septic Workshop Evaluation Summary

Question	April 7	June 29	November 3
Do you intend to use any of this information?	4.7	4.6	4.1
Was this program understandable?	4.7	4.5	4.6
Did the program answer your questions?	4.7	4.8	4.0
Was this program worth your time?	4.7	4.5	4.1
Average	4.7	4.6	4.2
Participants (n)	33	14	32
Evaluations completed	30	13	17
Percent completed evaluations	91%	93%	53%

Attendees also assess their knowledge about topics before and after the workshop, using a scale of one to five: a response of one equals poor, two fair, three average, four good, and five excellent. The difference between participants' knowledge before and after training indicates the change in their knowledge level resulting from information provided by presenters.

When asked to assess their knowledge level about topics before and after the workshop, most respondents indicated an increase of several knowledge levels on the topics provided (Table 14). Seventy-one percent of respondents increased their knowledge about protecting their septic systems by two or more levels, while 74% indicated at least a two level increase in their general knowledge of well and septic maintenance. Overall, at least 75% of respondents increased their knowledge at least one level on all topics.

Table 14: Well and Septic Workshop - Change in Knowledge Levels**

Knowledge Area	Before and After Knowledge Change (As percent of respondents)						
	Same	1	2	3	4	N (NR)*	
Knowledge of well & septic maintenance	5%	21%	46%	28%	0%	39(8)	
Keeping my drinking water healthy	7%	46%	27%	17%	2%	41(6)	
Protecting my septic system	11%	18%	37%	32%	3%	38(9)	
How my management practices impact clean water	25%	35%	28%	13%	0%	40(7)	

^{*}N = number of responses; NR = no response

Deliverables

The program completed the three planned workshops and did not meet the overall expected attendance.

Issues and Recommendations

Difficulty keeping knowledgeable and willing speakers may become an issue in 2011. The Coordinator will work to broaden the speaker pool.

^{**} Responses for the April and June workshops only.

Task 2c - Best Management Practices Workshops

The Coordinator organized three workshops in 2010 which attracted 60 participants (Table 16). To reach a broader small acreage audience and instead of focusing on a particular practice, the Coordinator presented one workshop focusing on BMPs landowners can easily implement on small acreage properties to enhance their lifestyle, be good stewards of the land, and work towards creating a sustainable lifestyle. The workshops provided an overview of BMPs related to soil and water management and protection, while also serving as an introduction to the Small Acreage Expo and Living on the Land class series. The workshops were co-presented by the Coordinator and Clark Conservation District staff.

Evaluation. Workshop participants rated the program workshops well with no rating below 4.5 on a scale of one to five, with five being the highest (Table 16).

	Sustainable Living March 23	Pasture June 26	Fencing July 31	Average
Do you intend to use any of the info provided?	4.7	4.9	4.7	4.7
Did you learn something new or how to do others				
differently?	4.8	4.9	4.8	4.8
What overall score would you give this event?	4.6	4.5	4.6	4.6
Average	4.7	4.7	4.7	4.7
Participants (n)	15	23	22	60
Evaluations completed (as %)	15 <i>(100%)</i>	14 <i>(61%)</i>	15 <i>(68%)</i>	44 (73%)

Table 16: Evaluation Summary for Workshops*

Participants also assessed their knowledge about four key topics presented during the *Sustainable Small Acreage Living* presentation, using a scale of one to five: a response of one equals poor, two fair, three average, four good, and five excellent. The difference between participants' knowledge before and after training indicates the relative change in their knowledge level resulting from information provided.

In the sustainable living workshop (Table 17), at least 75% of respondents increased their knowledge by one level or more. Unlike the topic specific workshops, participants in the sustainable living workshop tended to report one or two levels of knowledge gained, ranging from 40% to 91%. This likely stems

Rowledge Area Before and After Workshop Know Change (As percent of respon				•		
	Same	1	2	3	4	N (NR)*
Goal setting and taking a whole property view	25%	42%	33%	0%	0%	12 (3)
Protecting and managing soil on your property	8%	33%	58%	0%	0%	12 (3)
Utilizing drainage to manage and protect water on your property	17%	17%	33%	25%	8%	12 (3)
Controlling invasive plants and using native plants	8%	50%	33%	8%	0%	12 (3)

Table 17: Small Acreage Sustainable Living Workshop - Knowledge Change

^{*} Scale of 1 to 5 with 5 being excellent.

^{*}N = number of responses; NR = no response

from the more general nature of workshop where one might expect people to already have some basic knowledge.

The pasture management workshop drew 23 people and focused on pasture management, rotational grazing, and weed identification and control. Visiting a local acreage property in Woodland allowed participants to see grass species, rotational grazing in action, and identify weeds. Gene Pirelli, Oregon State University Extension, presented on pasture management and rotational grazing, while Ron Hendrickson, Clark County Vegetation Management, assisted participants correctly identify weeds and explained how best to control them.

At least 75% of respondents (Table 18) indicated at least a one level increase in knowledge. Participants increased their knowledge most about two topics: how to conduct an inventory of their pastures and setting up a rotational grazing system. Over 60% increased their knowledge two or more levels on these topics.

Knowledge Area	Before and After Workshop Knowledge Level Change (As percent of respondents)					
	Same	1	2	3	4	N (NR)*
Keys to general pasture management	8%	38%	23%	8%	23%	13 (10)
Conducting a pasture inventory	17%	17%	42%	17%	8%	12 (11)
Setting up a rotational grazing system	23%	15%	31%	8%	23%	13 (10)
How pasture management practices impact water quality	25%	33%	25%	0%	17%	12 (11)

Table 18: Pasture Management Workshop - Knowledge Change

At least 54% of respondents from the fencing workshop reported gaining two or more knowledge levels on in all four topic areas assessed.

Before and After Workshop Knowledge Level **Knowledge Area** Change (As percent of respondents) N (NR)* Same 1 2 3 4 21% 43% Fencing basics 0% 21% 14% 14 (8) Using portable fencing for rotational grazing 8% 15% 15% 38% 23% 13 (9) Setting up watering for rotational grazing 15% 31% 15% 13 (9) 23% 15% How pasture management & rotational grazing practices 23% 15% 31% 15% 15% 13 (9) impact water quality

Table 19: Fencing Workshop - Knowledge Change

Promotion. The program promoted workshops through paid advertisements, CraigsList advertisements, press releases, e-mails to WSU listservs, and fliers provided at other events (Appendix C).

Deliverables

The program completed the three proposed BMP workshops attended by 60 people.

^{*}N = number of responses; NR = no response

^{*}N = number of responses; NR = no response

Issues and Recommendations

There are none at this time.

Task 2d - Outreach Events and Promotional Activities

Clark Conservation District Plant Sale. The Clark Conservation District held their annual plant sale February 25 through 27 at the CASEE Center in Brush Prairie where the program provided flyers promoting upcoming events, including workshops, tours, and the Small Acreage Expo.

Small Acreage Exposition. Brigands HideOut in Battle Ground hosted the fifth annual *Small Acreage Expo* on Saturday, April 17th. Fourteen speakers presented on 15 different topics, including footing materials, installing drainage, rain barrels, and manure composting. Participants selected from four concurrent classes during each session (Table 20). Low registration forced cancellation of one session, Stall Mats for Livestock. Participants received check-in packets of handouts on small acreage property management, a schedule of Expo classes (Appendix D), information on upcoming events, and program promotional materials. The Coordinator arranged for four organizations and three businesses to set up booths or provide informational materials.

Table 20: Small Acreage Exposition Schedule

	Time	Session	Title	Speaker(s)
⋖		A1	Get the Lowdown on Lime	Gordon French, LJC Feeds
	9:00 to	A2	Harvest the Rain with Rain Barrels	Jayme Studer, Watershed Stewards
Session	10:15 A3		Wonderful Worms: Vermicomposting	TBD, Master Composters/Recyclers
S		A4	Chainsaw Maintenance and Safety	Suzi Goedert, Amboy Saw and Service
В		B1	Weed Management on Small Acreages	Ron Hendrickson, Clark Co Vegetation Mgmt
	10:20 to	B2	It's All French to Me! Installing Drainage	Seth and Steve Kenworthy, Drainage Masters
Session	11:35	В3	Fertilizing with Manure	Andy Bary, WSU Puyallup
S	B4 I		Backyard Bees Naturally	Jacqueline Freeman, Friendly Haven Rise Farm
nc	11:40 to 12:20 LUNCH w/Dog Herding Demonstrations		LUNCH w/Dog Herding Demonstrations	Brigands Staff and Volunteers
၁		C1	Pasture Evaluation and Assessment	Mark Hufford, NW Solutions
	12:25	C2	Control Mud with Footing Materials	Erin Harwood, WSU Clark County Extension
Session	to 1:40	C3	Stall Mats for Livestock	Sheryl Johnson, Oregon Rubber Mat
S		C4	Backyard Chickens	Brenda Wilson, Brenda's Heirloom Hens
Ω		D1	Pasture Management	Mark Hufford, NW Solutions
	1:45 to D2		Farm Tour: Management in Action	Nancy Ward, Brigands HideOut
Session	3:00	D3	Conquering Mount Manure	Lisa Schuchman, Clark Conservation District
S		D4	Small Farm Business Management	Lorrie Conway, NW Accounting Services

The event attracted 139 attendees, 27 more people than 2007's previous high of 112. Seventy participants submitted evaluations for the event as a whole, a return rate of 50% (Table 21). Door prize tickets were offered once again in exchange for completing evaluations, in and effort to encourage a higher return rate. Respondents rated the program overall an average of 4.7, with no ranking below 4.5 on a scale of one to five, five being the highest. Of those participants that completed an event evaluation, 90% indicated they would recommend the program to others.

Table 21: Overall Event Program Evaluation

	Average	N (NR)*
What overall score would you give this event?	4.8	70 (69)
Did the program classes answer most of your questions?	4.6	69 (70)
Did you learn useful information?	4.9	68 (71)
How much will you use this information to change what you do on your land?	4.5	70 (69)
Overall Average	4.7	
Attendance	139	
Evaluations Completed	70	
Percent Returned Evaluations	50%	

^{*}N = number of responses; NR = no response

Individual Expo **Sessions**. Seven of the individual sessions were evaluated for general program quality only. These sessions were well received, with no session rated below an average of 4.1 on a scale of one to five (Table 22). The sessions on chainsaw maintenance and keeping backyard chickens ranked the highest. Evaluations for the pasture assessment session were not collected, probably because the session took place outside in the pastures.

Table 22: Small Acreage Expo Individual Session Evaluation Summary+

Expo Session	Did this session:	Average	N (NR)*	
2250 000000	Make sense to you?	4.7	(
Vermicomposting	Keep/maintain your interest?	4.6	19 (33)	
	Answer your questions?	4.4		
	Average	4.6		
	Make sense to you?	5.0		
Chainsaw Maintenance	Keep/maintain your interest?	5.0	2 (12)	
Chainsaw Maintenance	Answer your questions?	5.0		
	Average	5.0		
	Make sense to you?	4.9	19 (42)	
Backyard Bees	Keep/maintain your interest?	4.9	19 (42)	
	Answer your questions?	4.9	17 (44)	
	Average	4.9		
	Make sense to you?	5.0		
Backyard chickens	Keep/maintain your interest?	5.0	2 (76)	
Backyard Chickeris	Answer your questions?	5.0		
	Average	5.0		
	Make sense to you?	4.2		
Pasture Mgmt	Keep/maintain your interest?	4.2	17 (13)	
l astare wight	Answer your questions?	3.9		
	Average	4.1		
	Make sense to you?	4.9		
Small Farm Business	Keep/maintain your interest?	4.9	10 (38)	
Siliali i ai ili busilless	Answer your questions?	4.8		
	Average	4.9		

^{*}N = number of respondents; NR = estimate of non-respondents, based on registration for each session which may not reflect total attendance in each session.

⁺ Evaluations were not collected from Pasture Assessment

Participants were asked to assess their change in knowledge on evaluations for selected individual sessions. Due to the open nature of the sessions, participant counts cannot be accurately made and often the evaluations returned are so few that no general interpretations can be drawn.

Respondents from all classes, with the exception of manure management and the farm tour, reported their knowledge levels increased at least one or two levels about most topic areas in the workshops (Table 23). For the participants who responded, the Expo appears to provide information they are interested in and find valuable.

Table 23: Small Acreage Expo Participant Change in Knowledge Levels

Expo					Class ent of r		_
Session	Knowledge Area	Same 1		2	3	4	N (NR)*
	Understanding soil pH & basic soil biology	8%	25%	38%	25%	4%	24 (25)
Lowdown on Lime	Utilizing soil tests to determine fertilizer and lime application rates	17%	29%	25%	21%	8%	24 (25)
	Applying lime for soil and pasture health	4%	21%	42%	17%	17%	24 (25)
Rain	The difference between pervious & impervious surfaces	32%	37%	21%	5%	5%	19 (35)
Barrels	Figuring out how much rainwater your home & buildings generate	16%	16%	37%	11%	21%	19 (35)
	How to build & install a rain barrel	0%	24%	24%	33%	19%	21 (33)
	Properly identifying problem weeds in Clark county	6%	31%	31%	25%	6%	16 (25)
	Properly utilizing pesticides to control weeds	13%	50%	25%	6%	6%	16 (25)
Mgmt	Other methods of controlling weeds on your property	6%	38%	38%	13%	6%	16 (25)
	How to manage roof runoff	6%	17%	44%	22%	11%	18 (16)
Installing Drainage	Utilizing french drains and other methods to manage runoff water	0%	16%	42%	26%	16%	19 (15)
	How to build and install a french drain	0%	11%	42%	32%	16%	19 (15)
Fertilizing	Advantages of utilizing manure as a fertilizer on your property	6%	33%	50%	11%	0%	18 (13)
with Manure	How to properly apply manure as a fertilizer	0%	22%	44%	22%	11%	18 (13)
Wariare	How to use manure while protecting water quality	0%	28%	50%	22%	0%	18 (13)
Footing	Selecting the right footing materials for your property	0%	29%	24%	12%	35%	17 (20)
Footing Materials	Different footing materials available	6%	35%	18%	18%	24%	17 (20)
iviatei iais	Utilizing footing materials to reduce mud and protect water quality	0%	29%	29%	24%	18%	17 (20)
Farm Tour	Managing roof runoff on your property	33%	17%	33%	8%	8%	12 (35)
- Mgmt. in Action	Reducing & managing mud	33%	25%	25%	8%	8%	12 (35)
	How farm management practices affect water quality	25%	17%	50%	8%	0%	12 (35)
Manure	General manure management	33%	33%	33%	0%	0%	3 (10)
Mgmt.	Composting manure properly	33%	33%	33%	0%	0%	3 (10)
wigint.	Proper manure management to protect WQ	50%	0%	0%	50%	0%	2 (11)

^{*} N = number of respondents; NR = estimate of non-respondents, based on registration for each session. Due to the open nature of the event, participants may elect to attend classes other than what they registered for.

Gordon French returned again this year to present about appropriate timing and quantities of applying fertilizers and limes to local pastures. Ninety-six percent of respondents indicated at least a one level increase in knowledge about how to properly apply lime for soil and pasture health. Gordon continues to provide a high quality presentation that provides the information landowners are looking for.

A shorter and simpler PowerPoint aided Watershed Steward and small acreage landowner Jayme Studer in providing a better presentation this year on rain barrels. All respondents indicated at least one level of knowledge increase about how to install and use rain barrels on their own properties.

Weed identification and management was again presented by Ron Hendrickson of Clark County Vegetation Management. More than 80% of respondents indicated at least one level of knowledge increase in all topics presented by Ron.

Seth Kenworthy of Drainage Masters, a local landscaping and drainage installation business provided an interactive and hands-on presentation to attendees on how to utilize different types of drainage installations to manage roof runoff. His casual and easy demeanor was appreciated by attendees. Respondents indicated at least a one level increase in knowledge on all topics presented.

Andy Bary of WSU Puyallup Research and Extension provided attendees with information about how to best compost and utilize manure as a fertilizer on small acreage properties while protecting water quality. All respondents indicated at least one level of knowledge increase about this topic. Andy's experience providing education and outreach presentations also led to all respondents indicating at least one level of knowledge increase about how to properly apply manure as a fertilizer.

The Coordinator created and presented a new talk on selecting and utilizing different footing materials to reduce mud. All respondents indicated at least a one level increase in knowledge about selecting the right footing material for their situation and also about how using footing materials can reduce mud and protect water quality.

Brigands HideOut owner Nancy Ward once again provided participants with a tour of the BMP's she has implemented on the property to manage roof runoff, reduce mud, and protect water quality. More than 60% of respondents indicated an increase of at least one level for all these topics.

Lisa Schuchman from the Clark Conservation District provided a presentation on manure management. Lisa noted to the Coordinator that only three people attended her workshop, so she conducted a question and answer session in lieu of the full PowerPoint presentation. This may be why several respondents did not show much change in their knowledge levels.

Return rates for all sessions were low, a trend throughout the years the Expo has been held. A possible solution to this might be to provide tickets for the door prizes to participants for every evaluation they turn in. Thus, the more evaluations they turn in, the greater their chance of winning a prize. The Coordinator will examine doing this for next year's event.

Expo Promotion. The Coordinator distributed flyers at outreach events and workshops, sent e-mails to all WSU Extension listservs, and posted the Expo program and registration on the WSU Extension and Small Acreage web pages. A mailing was also sent to the Small Acreage mailing list, promoting the Expo along with several other upcoming events to keep costs down. Paid advertisements were placed

in *The Reflector* and *Camas-Washougal Post Record* in early April. Press releases were submitted to all local media (Appendix D).

Veterinarian and Farrier Outreach. The Coordinator created an insert listing upcoming events for the Small Acreage Program promotional brochure. The program sent these brochures in late June, along with a cover letter, to local veterinarians and farriers to provide to their clients. Due to the departure of the Coordinator , no follow-up with these contacts except to distribute the Small Acreage BMP calendar at their offices and to their clients. The new Coordinator will pursue these contacts in 2011.

Harvest Celebration. The 12th annual Clark County Harvest Celebration took place on Saturday September 18th from 10 am to 3 pm. The event showcased 10 farms, including three merit sign properties. Promotion included the WSU Extension website with a Google Map featuring participating farms, e-mail lists, and press releases, but press coverage was poor. This likely resulted in a lower attendance, although slightly higher than in 2009 (Table 24). Each of the four clean water signage farms displayed a poster highlighting the BMP's they have implemented on their properties.

Farm	Visitors	Multiple Farm Visitors
Compass Rose Alpacas *	47	8
Northwest Organic Farms	307	
Creative Outlet Farm	60	35
HalfMoon Farm	51	44
Scented Acres	70	29
Storytree Farm *	32	90
Bi-Zi Farms	23	37
Kunze Farms	23	23
Livingston Mountain Alpacas *	17	
Linda's Dahlias & More	35	3
Total	665	269

Table 24: 2010 Harvest Celebration Attendance

Clark County Horse Expo. Due to the departure of the Coordinator and the different skills of the new Coordinator, planning for the 2011 Horse Expo was not completed. As the Coordinator learns the program, this program will participate in 2012 if an event is held.

Deliverables

All the deliverables were met except the Clark County Horse Expo and parts of veterinarian outreach.

Issues and Recommendations

The program will plan on participation in a possible 2012 Horse Expo and the Coordinator will pursue increased contact with veterinarians.

^{*} Farms with clean water signage.

Task 2e - Outreach Database

The Coordinator continues to utilize returned mail from the first quarter mailings to update the Small Acreage database. The listserv is updated as needed, based on sign-ups received at outreach events, workshop and class registrations, and removal requests.

Deliverables

The outreach database and e-mail listery were updated throughout the year as needed.

Issues and Recommendations

There are none.

Task 3 - Model Small Acreage Properties

Task 3a - Property Tours

The program promoted tours through flyers at program events, the listserv, a paid advertisement, a listing on CraigsList, and press releases (Appendix E).

Spring Tour. The first small acreage tour took place March 27 at GreenGate Farm, owned by Kelly O'Neill. Nineteen people toured the five acre horse property in Battle Ground, looking at runoff management, footing materials, subdivided pastures, and manure management.

Summer Tour. The second tour took place Saturday June 12 at Conway Family Farms, owned by Lorrie and Sean Conway. Forty-one participants toured the five acre farm property, looking at manure management, rotational grazing, pasture irrigation and management, and runoff management. The tour concluded with an optional visit to the farm's small farm stand featuring products made from their goats, sheep, and various horticultural crops.

Fall Tour. Friendly Haven Rise Farm hosted the last tour on October 23 for 16 participants. This farm uses biodynamic processes and demonstrated pasture management, composting, and roofwater management to attendees.

Evaluation.

Participant evaluations (76% response) ranked the tours well with an overall average score of 4.6 on a scale of one to five, with five being the highest (Table 25). No topic rated lower than 4.3.

March 27 June 12 October 23 Total Do you intend to use any of this information? 4.5 4.6 4.3 4.7 Did you learn something new or how to do other differently? 4.3 4.9 4.8 4.7 What overall score would you give this tour? 4.3 4.7 4.5 4.6 4.6 **Average** 4.4 4.7 4.6 **Participants** 19 41 16 76 12 **Evaluations Completed** 30 16 58

Table 25: Evaluation Summary for Small Acreage Tours

When asked to asses what they learned during the tour (Table 26), over 89% of respondents increased their knowledge about pasture and manure management at least one level. Fifty-seven percent increased the knowledge about pasture management two or more levels. An unusually high number (40%) reported they did not learn anything new about how management practices impact water quality, although over a third (36%) increased their knowledge by two more levels.

Table 26: Small Acreage Tour Participant Knowledge Change

Knowledge Area	Before and After Tour Knowledge Change (As percent of respondents)						
	0	1	2	3	4	N (NR)*	
Knowledge of pasture management	11%	33%	39%	14%	4%	57 (19)	
Knowledge of manure management	8%	47%	27%	10%	7%	59 (18)	
Controlling and managing runoff	25%	44%	23%	5%	4%	57 (19)	
How management practices impact water quality	40%	25%	18%	11%	7%	57 (19)	

^{*}N = number of responses; NR = no response

Tour participant comments focused on how the practical application of management methods helped inspire them to make changes on their land:

"[The most informative part of the tour was] learning about pasture rotation and manure composting."

"[It was great to see] the practical application of concepts learned earlier [at another class]. [It was a] good review of things forgotten!"

"[I appreciated] being able to see [practices] as we went along."

"[I will work on] redirecting [the] drainage from my shelter area."

"[It was great to see] how 5 acres can be efficiently and effectively managed."

"[I plan to change my] pasture management. It was great seeing things in practice."

"[I plan to implement] mud control and pasture rotation."

Deliverables

Three of four tours were completed. Due to the departure of the Coordinator, a tour planned for early October was cancelled since the farm had not been finalized by the Coordinator's departure.

Issues and Recommendations

There are none.

Task 3b - Signage Recognition

Merit Signage. The Coordinator highlights the signage program at all property tours and BMP workshops. Requests for participation in the program are also solicited at the Expo and all other

outreach events. Although the Coordinator contacted two landowners about the program during the first and second quarters, they did not wish to participate.

Calendar. This calendar for 2011 is intended to highlight the merit sign properties and their practices through distribution to local feed stores and veterinarians. The former Coordinator provided the first calendar draft before leaving her position. At that point, a DES AmeriCorps with the Sustainability and Outreach Division took over the lead on this project. The AmeriCorps member guided the calendar through editing into a final version.

The new Coordinator hired in late November distributed 400 calendars to feed stores and veterinarian clinics throughout Clark County.

Deliverables

The program completed the calendar with significant help from the DES AmeriCorps member.

No merit properties were signed in 2010.

Issues and Recommendations

Identifying potential property owners who might be interested and qualified for signage remains the largest impediment to this aspect of the program. While the program advertises to those participating in program events, this does not reach many of the small property owners in the county. Developing an effective outreach strategy for these property owners remains elusive. Additionally, some property owners hesitate to have their property evaluated by the Coordinator. The Coordinator will examine promotional methods that allay these concerns, including an informational brochure to promote this part of the program.

Task 4 - Small Farms Outreach

While other partners fund water quality related education and outreach, WSU Clark County Extension funds small farm outreach to help address a gap in educational support available to local farmers.

Task 4a - Agricultural Entrepreneurship

The program organized an *Agricultural Entrepreneurship and Business Planning* class series based on classes in 2008 and 2009. The schedule closely matched the original 2008 schedule, with the addition of two farmers as speakers (Table 27). Participants learn about business planning, marketing methods and opportunities, and how to develop or expand a small farm business, producing a completed business plan by the last class and present their business plan to the class on the final evening. Farmers and small business people serve as guest speakers, bringing valuable practical experience to the class. The ten-week class series began January 12 and ended March 16.

While thirty-six people registered, 22 participants with 15 properties (two leased) attended seven of the ten classes, meeting the graduation requirement (Table 28). Ten of the original 36 participants withdrew from the class series due to time conflicts and issues with work. The remaining four participants were unable to attend as many sessions as they planned. Car troubles, time conflicts, work, and illnesses led to their inability to attend.

Table 27: Agricultural Entrepreneurship Course Schedule

Date	Topic	Instructor(s) & Guest Speakers
Jan 12	Introduction - Business Planning Basics, <i>Vision,</i> goals & mission statement	Erin Harwood, WSU Clark County Extension
Jan 19	Product and Industry Description; Research Methods; Business Structures	Marianne Bash, WSU Vancouver Library, and Matt Bisturis, Schwabe, Williamson and Wyatt
Jan 26	Market Analysis: Consumer Trends; From Vine to Wine	Jim Julian, OSU Extension, Guest Speaker: Michele Bloomquist
Feb 2	Marketing: The 5 P's; Managing & Marketing the Small Family Farm	Erin Harwood, Lorrie Conway, Conway Family Farms
Feb 9	Marketing: Direct Marketing Options; The Changing Family Farm	Erin Harwood, Bill Zimmerman, Bi-Zi Farms
Feb 16	Management and Operations: Tax Reporting & Payroll; A Small Family CSA Farm	Barb Funk, BG Business and Tax Service, Anne Lawrence, Storytree Farm
Feb 23	Management and Operations: Insurance and Risk Management	Kris Greene, Country Companies, and John Nelson, Western Center for Risk Management Education, WSU Extension
Mar 2	Management and Operations: Regulations; Making It Work: Tips & Tricks of the Trade	Mike Tokos and Ken Knittle, WSDA Food Safety, David Knaus, Fresh Earth Gardens
Mar 9	Financing: Record Keeping & Basic Budgets	Lorrie Conway, CPA
Mar 16	Graduation Celebration; Present finished business plans	Students

Table 28: Agricultural Entrepreneurship Attendance

Classes Attended	# Participants	As % of Participants
10	8	31%
9	7	27%
8	3	12%
7	4	15%
6	1	4%
5	1	4%
4	2	8%
3	0	0%
2	0	0%
1	0	0%

Eleven (50%) graduates currently run small farm businesses on their property, including livestock boarding, breeding livestock sales, produce, and farm and landscaping services. Fifty-nine percent of the graduates come from south Clark County, five percent from north Clark County, 23% from central Clark County, and 14% from Oregon (Table 29).

Overall, participants rated classes well, with no average score below 4.0 on a scale of one to five, with five being highest (Table 30). Participant comments indicate they enjoyed the course sessions and learned valuable information for planning their business:

Table 29: Agricultural Entrepreneurship Graduate Geographic Distribution

Area	City/Town	Graduates	Area					
	Amboy							
	La Center	1						
North	Ridgefield	Ridgefield						
	Woodland							
	Yacolt							
Central	Brush Prairie	3	5					
Ceriliai	Battle Ground	2	S .					
	Camas	1						
South	Vancouver	11	13					
	Washougal	1						
Out of State	Oregon	3	3					

Table 30: Agricultural Entrepreneurship Evaluation Summary

	Planning Basics	Product/ Industry	Market Analysis	Marketing I	Marketing II	Taxes & Payroll	Risk Mgmt.	Regulation	Budgeting
Use any of this info?	4.2	4.9	4.3	4.3	4.5	4.8	4.1	4.4	4.6
Learn something new?	4.3	4.6	4.3	4.3	4.4	4.4	4.7	4.3	4.4
Overall score give session?	4.1	4.5	4.2	4.3	4.3	4.1	4.0	3.4	4.6
Average	4.2	4.7	4.3	4.3	4.4	4.4	4.3	4.0	4.5

[&]quot;It is very informative to the new farmer."

Throughout the course, participants were asked at the end of each class to asses their change in knowledge of the night's topics before and after the class (Table 31). The number of evaluations submitted by participants dropped off quickly after the second week of class. The Coordinator encourages students to submit their evaluations immediately after the class session, but also accepts any evaluation throughout the course, and provides reminders at the end of each class to submit any evaluations.

For all sessions, at least 44% of respondents indicated one or more levels of change in knowledge. For the Risk Management and Insurance session, 100% of respondents indicated at least one increase in knowledge level regarding tools for managing risk in their small farm business. In that same class session, 90% of respondents indicated at least one level of knowledge change for two other topics: identifying risks in operating a farm business and liability insurance options for farm businesses.

[&]quot;This was an amazingly helpful and inspiring class series! Exactly what I have been looking for!"

[&]quot;I really appreciated meeting others with similar business endeavors."

[&]quot;[It was] much better than I expected! I learned about starting a farm the right way."

[&]quot;We will implement most of what we have learned."

Table 31: Agricultural Entrepreneurship Knowledge Change Evaluation Summary

Class Session	Knowledge Area			cent d	f respon	Before and After Knowledge Change (As percent of respondents ⁺)									
00331011		Same	1	2	3		N (NR)								
Business	Importance of business planning	56%		17%		0%	` ,								
Planning	Components of a business plan	22%	50%			0%									
Basics	How to develop your business' mission statement	28%	39%			0%	. ,								
	Identifying & prioritizing your business goals	22%	44%	33%	0%	0%	18 (6)								
	Creating a product/service description	47%	27%	20%	7%	0%	15 (9)								
i Piuuuu a	Researching the industry of your selected farm business	0%	44%	50%	6%	0%	16 (8)								
Description	Range of business organizational structures available	38%	31%	13%	19%	0%	16 (8)								
-	Determining the structure appropriate for your farm business	29%	12%	29%	29%	0%	17 (7)								
	Identifying consumer preferences, values and demographics	33%	8%	33%	17%	8%	12 (10)								
Market	Evaluating your potential market	33%	17%	50%			12 (10)								
Analysis	Identifying the value of your product/service	42%		50%			12 (10)								
	Resources for assessing your market plans	25%	25%				12 (10)								
	Direct marketing alternatives available	22%	22%			0%									
iviarket	Advantages & disadvantages of direct marketing options	22%				0%	` ,								
Options	Intermediary (non-direct) options	22%	33%	33%	11%	0%	9 (12)								
	How to add value to a farm product	11%	33%				9 (12)								
	How to effectively price your product/service	36%	36%	27%	0%	0%	11 (13)								
The 5 P's	Determining what type of packaging works best for your product/service	45%	27%	18%	9%	0%	11 (13)								
The 5 P's	Different methods of promoting your product/service	36%	27%	36%	0%	0%	11 (13)								
	Common pricing strategy mistakes	55%	18%	44% 33% 33% 33% 36% 27% 18% 2% 36% 36% 36% 36% 38% 38% 38%	0%	9%	11 (13)								
	Registering your business w/ appropriate agencies	22%	44%	22%	11%	0%	9 (11)								
	Getting appropriate licenses for your farm business	22%	44%			0%									
	Worker's compensation for farm businesses	44%	11%	44%	0%	0%	9 (11)								
	Taxes farm businesses are required to pay	22%	22%	44%	11%	0%	9 (11)								
Risk	Liability insurance options for farm businesses	10%	20%	20%	50%	0%	10 (13)								
	Identifying risks in operating a farm business	10%	40%	10%			10 (13)								
t &	Crop insurance options available	22%	33%	33%	11%	0%	9 (14)								
Insurance	Tools for managing risk when running your business	0%	57%	14%	29%	0%	7 (16)								
	Key regulations for farm businesses in Washington	25%	13%	25%	38%	0%	8 (11)								
Pogulations	How to find regulations that apply to your specific farm business	0%	63%	38%	0%	0%	8 (11)								
Regulations	Who to contact for inspections for licensing/regulations	13%	25%	38%	0%	25%	8 (11)								
	Getting your farm to meet regulations	25%	25%	38%	13%	0%	8 (11)								
Cinemas : C	How to complete a breakeven or sensitivity analysis	25%	50%	0%	25%	0%	8 (10)								
Finances & Record	How to create a cash budget	50%	38%	13%	0%	0%									
Record	Adding your cash budget to the sensitivity analysis	33%	33%	17%	0%	17%									
Recping	Creating a basic budget and chart of accounts	43%	14%	43%	0%	0%	7 (11)								

^{*} N = number of respondents; NR = non-respondents. + May not equal 100% due to rounding

Overall, this session had the greatest percent knowledge change across the topics. A new speaker from the WSU Western Risk Management Center in Spokane provided participants with a good overview of strategies to avoid and manage risk.

Participants were asked to fill out a survey at the final class, evaluating the entire class series (Table 32). Ten responded (75% of the 22 graduates). Overall they ranked the class well, rating the series a 5.0 on a scale of one to five, five being highest. They also indicated the series answered most of their questions while also providing them with information that will be useful and helpful with their farm business. Most respondents felt the series was just about right in length, while one felt it was too short. The response rate of less than 50% is likely due to the last class running over time, so that many participants left without filling out the final class survey. One participant mailed their survey in after the class was completed.

Table 32: Overall Agricultural Entrepreneurship Evaluation Summary

	Average
What overall score would you give this series?	5.0
Did the class series answer most of your questions?	4.8
Did you learn useful/helpful information?	4.9
How much will you use this information to help shape your agricultural business?	4.5

Deliverables

The program completed the proposed 11 week class series, *Cultivating Success: Agricultural Entrepreneurship and Business Planning*, graduating 22 people.

Issues and Recommendations

There are none at this time.

Task 4b – Water Rights Workshop

To address a need for farmers and other landowners to gain information about water rights law in Washington, the Coordinator planned a facilitated a workshop on water rights in conjunction with Washington Rivers Conservancy (WRC). The workshop was held on May 15 at Clark College. WRC regularly hosts workshops on water rights in the state, and offers speakers at no cost for workshops. The lawyer from WRC provided an hour-long talk on the basics of water rights in Washington. The lawyer stayed to participate on a discussion panel with two local farmers and a staff member from Department of Ecology.

Although 44 people registered, 31 registrants actually attended. Those who attended ranked the workshop an average of 4.7 on a scale of one to five, with five being the highest (Table 33).

Table 33. Water Rights Workshop Evaluation Summary

	Average	N (NR)
Do you intend to use any of this info?	4.6	23 (8)
Did you learn something new or how to do other diff?	4.7	23 (8)
What overall score would you give this workshop?	4.7	18 (13)
Average	4.7	
Participants	31	
Evaluations Completed	24 (77%)	

*N = number of responses; NR = no response

Participants were also asked to asses their change in knowledge before and after the workshop (Table 34). Ninety-five percent of the respondents increased their knowledge of what a water right is by one or more levels. There was still some confusion regarding whether their property or operation needed a water right, but still 80% increased their knowledge level on this topic by at least one level or more.

Table 34: Water Rights Workshop Knowledge Change

Knowledge Area	Before and After Workshop Knowledge Change (As percent of respondents)								
	0	1	2	3	4	N (NR)*			
The basic definition of a water right	5%	23%	23%	23%	27%	22 (9)			
Ability for residents to get a water right in WA state	19%	0%	19%	29%	33%	21 (10)			
Your farm operation/small ac property needs water right	20%	10%	20%	35%	15%	20 (11)			
How much water you can legally use from your private well	24%	10%	24%	19%	24%	21 (10)			

^{*}N = number of responses; NR = no response

The participant's comments indicated they gained valuable information from the workshop:

"Mary is an excellent and very clear speaker; complex info was presented very well. Now [I] know about [the] Washington Water Project and trust. [The] farmers on [the] panel were excellent!"

"I enjoyed the practical ideas and case histories of solving problems of conflicts between well supplied neighbors."

Issues and Recommendations

There are none at this time.

Task 5 - AmeriCorps Placement

The Small Acreage Program Coordinator and the Watershed Stewards Program Coordinator collaborated on a proposal to hire an AmeriCorps member for the 2010-2011 program year. The AmeriCorps member started her service in late August, but due to personal reasons, she quit the program in early October before making progress on her scope of work.

Deliverables

The AmeriCorps member made little progress on designated tasks before leaving.

Issues and Recommendations

The early departure of the AmeriCorps member left several projects incomplete. The two programs have tentatively received a another AmeriCorps service member for 2011.

Task 6 - Impact Evaluation and Project Reporting

Task 6a - Evaluation

Workshop Evaluation. The Coordinator tracks attendance for all classes, workshops, and tours. All attendees are requested to fill out evaluations (Appendix F) and spouses or partners are encouraged to fill out separate evaluations. The program utilizes evaluations to improve program events and to generate ideas for future events. In addition to rating program quality, participants rate their knowledge at the beginning and end of an event, which provides an indication if they increased their knowledge of a particular topic. This helps the program assess both the subject matter delivered as well as the style of delivery.

Information Requests. The Coordinator answers telephone and walk-in requests for information and assistance during the year. Requests generally involve soil testing, mud control and reduction, septic maintenance, weed control, pasture management, rotational grazing, and manure management. The Coordinator provides individuals relevant publications along with invitations to upcoming classes and workshops of interest.

Impact Evaluation

Overview. The program developed a survey in 2004 designed for former participants in the *Living on the Land* series to determine what, if any, impacts occurred based on the knowledge participants gained while taking the course.

Methodology. The close ended survey measures self-reported changes from *Living on the Land* from participants. All graduates through 2008 have been surveyed after they had at least one summer (good weather) to implement BMPs on their properties. The most recent group to be contacted includes graduates of the Fall 2008 class series. After initial mailings, staff followed-up with non-responders by email and/or telephone. Graduates from 2009 were sent surveys in early December and non-responders will be contacted after the first of the year to increase the response rate. Unfortunately, the statistical analysis of entered graduate data has not yet been analyzed due to the inability of the Director to find the week necessary to perform the analysis.

Response. As outlined in Table 35, 210 LOL participants returned the survey for an overall response rate of 84%. The class of Fall 2008 returned the least (74%) while the fall class of 2005 returned the most (92%). The initial analysis in 2006 analyzed the 119 responses received; the brief summary below uses the data from all responses through 2008.

Analysis. The Director cleaned up the data set through 2008 data (corrected for data entry errors and consistency, added coding descriptors), converted data into the statistics program (SPSS), and ran frequencies and descriptive statistics (such as crosstabs to determine significant relationships between variables).

Initial summary. Living on the Land 12 week class series (graduated 298 people through 2010 owning at least 2085 ac): LOL graduated 25 people owning 272 acres in 2009. Through 2008, with an 84% response from graduates, participants implemented 463 BMPs on at least 1733 acres affecting at least 897 livestock (excluding poultry). All graduates shared what they learned with over 2,321 other people.

Table 35: Survey Response Rate

		N	o Resp	onse		Returned	l Evalua	tions			
Class	Moved	No.	% of Class	As % of All Grads	House- hold	Partner/ Spouse	Total	As% of Class	As % of All Grads	Total Grads	As % of All Grads
Fall 03	0	4	17%	2%	16	3	19	83%	8%	23	9%
Spring 04	0	8	19%	3%	26	9	35	81%	14%	43	17%
Fall 04	0	4	12%	2%	25	5	30	88%	12%	34	14%
Spring 05	1	4	15%	2%	19	3	22	81%	9%	27	11%
Fall 05	1	2	7%	1%	20	4	24	89%	10%	27	11%
Fall 06	0	3	9%	1%	25	5	30	91%	12%	33	13%
Fall 07	0	5	16%	2%	21	6	27	84%	11%	32	13%
Fall 08	1	7	23%	3%	18	5	23	74%	9%	31	12%
Total	3	37		15%	170	40	210		84%	250	100%

Over 30% of households tested their soil, 60% of respondents with septic systems inspected their system, and 55% of households with wells tested them, all as a result of what they learned. Over 87% thought the class was a good use of their Clean Water fee.

Initial analysis also indicates there is a statistically significant increase in knowledge of graduates about the major topics presented: pasture, mud, manure, weed, soils, and runoff management, as well as how management practices impact water quality.

Deliverables

The Coordinator tracks attendance and conducts evaluations for all classes, workshops and tours. The Coordinator continues to respond to requests for information and tracks the topic of interest to the customer.

Issues and Recommendations

Data from 2009 will be entered and the entire set will be analyzed. The impact study analysis needs to be written and the results reported. This will require one-two weeks of time in 2010 by the Director. Although there have been long delays in providing this product due to time constraints, the Director remains committed to finishing this write-up.

Task 6b - Reporting

Deliverables

All quarterly reports and the 2010 annual report were submitted by the Director.

Issues and Recommendations

The impact analysis has been consistently delayed. It is difficult to set aside the time to check and correct data entry as needed, import into SPSS, perform data computations, analyze, and report the

analysis. Since only the Director can do this analysis using SPSS, he will continue to try to block out the time necessary to complete the analysis.

Table 36: Summary Table for 2010

	Prograr	m Elements	2010 Goals	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD	% 2010 Goals
		Materials added to reference files	ongoing	1	1			2	
	Information	Post links and resources to website	ongoing	1	1			2	
Best	Resources	Track Web site visitors		699	600	481	405	2,185	
Management Practices		Track web site document downloads		2,355	2,913	2,668	1 405 8 2,320 1 1 25 1 14 14 16 1 16 1 1	10,256	
(Task 1)		Video spot on web	1		1	1		2	200%
,	Publications	Web powerpoint presentation	1			1	31 405 368 2,320 1 1 25 1 14 1 25 1 14 1 16 1 16 1 16 1 1	1	100%
		Article for Flying Changes magazine	1					0	0%
	LOL Class Series	LOL session	1				1	1	100%
	LOT CIASS Selles	Graduation	30				25	25	83%
	Well & Septic	Well & septic workshops	3		2		1	3	100%
	Workshops	Attendance	45		47		14	61	136%
		BMP Workshops	3	1	1	1		3	100%
	BMP Workshops	Attendance	60	15	23	22		60	100%
Dublic		Revise & maintain speaker's list	ongoing	1	1			2	
Public Outreach and		Small Acreage Exposition	1		1			1	100%
Education		Attendance	75		139			139	185%
(Task 2)		Clark Conservation District Plant Sale	1	1				1	100%
	Outreach Events & Promotional	Home and Garden Idea Fair	1	1				1	100%
	Activities	Veterinarian and farrier outreach	1		1			1	100%
	7.0	WSU Harvest Celebration	1			1		1	100%
		Attendance				665		665	
		Additional Events as identified						0	
	Outreach Database	Maintain and update database	ongoing	1	1			2	
50. 1.1	Property Tours	Conduct tours	4	1	1		1	3	75%
Model Properties	Troperty rours	Attendance	60	19	41		16	76	127%
(Task 3)	Signage	2010/2011 BMP and property calendar	1				1	1	100%
(133113)	Recognition	Enroll new properties and install signs	8					0	0%
	Agricultural	10 week course	1	1				1	100%
Small Farms	Entrepreneurship	Graduation	15	22				22	147%
(Task 4)	Workshop	Water rights workshop	1	1				1	100%
	Workshop	Attendance	30	31				31	103%
AmeriCorps		Promote merit properties							0%
(Task 5)		Realtor outreach							0%
Impact		Workshop evaluations	12	4	5	1		12	100%
Evaluation and	Evaluation	Requests for assistance		20	17	23	22	82	
Project		Impact evaluation of graduates	1				1	1	100%
Reporting (Task 5)	Reporting	Quarterly Reports	3	1	1			2	67%
(145K 5)	r J	Annual Report	1				1	1	100%

Appendix A: Living on the Land Class Series

PUBLICITY & PROMOTION

PRESS RELEASE SAMPLE

PAID ADVERTISEMENTS

LOL HALF PAGE FLYER

LOL EVALUATION SUMMARIES

LOL Individual Class Evaluation Summary Fall 2010

LOL PROGRAM EVALUATION SUMMARY FALL 2010

LIVING ON THE LAND SAMPLE PRESS RELEASE

For Immediate Release

August 19, 2010

Contact: Erin Harwood

WSU Extension Clark County Tel: 360-397-6060 ext. 7720

Fax: 360-397-6122

Small Acreage Program Opens Registration for Living on the Land Class Series.

Brush Prairie, WA – Would you like to learn how to reduce mud and weeds, improve soil quality, grow better pastures, attract wildlife, keep your animals healthy, and reduce chore time? Join us for the twelve week *Living on the Land – Stewardship for Small Acreages* series of workshops sponsored by WSU Clark County Extension, and Clark County Environmental Services Clean Water Program.

The series provides a basic, overview understanding of soil, water, plant and animal interactions on small acreage properties. Participants are provided with simple and practical tips on how to best manage their property for themselves, their animals, and the environment. "This course covers the issues landowners must address when trying to manage their land. *Living on the Land* teaches small acreage landowners management practices that will improve their property," says Doug Stienbarger, Director of WSU Clark County Extension.

"Living on the Land - Stewardship for Small Acreages" Wednesdays, September 1 to November 17, 2010 - 6:30 to 9:30 PM

Registration is free but class size is limited; deadline for registration is August 31st. Please call Erin

Harwood at 360-397-6060 ext. 7720 to register, or for more information about WSU Clark County Extension's Small Acreage Program.

WSU Extension programs are available to all without discrimination. Persons requiring special accommodations should call WSU Clark County Extension at (360) 397-6060 ext. 0 prior to the event.

###

LIVING ON THE LAND PAID ADVERTISEMENTS

THE CAMAS-WASHOUGAL POST RECORD AUGUST 17, 2010 AND AUGUST 24, 2010



Do You Want to.....

Reduce chore time?

Reduce mud?

Make your property look better?

Improve your animals' well-being?

Enhance your soils and pasture?

Protect your drinking water and streams?

Properly store & compost manure?

If you answered YES! to any of these questions, our Living on the Land class is for you...and it's FREE!

Fall 2010 classes meet Wednesday nights September 1 - November 17

6:30 - 9:30 p.m.

PRE-REGISTRATION REQUIRED
CLASS SIZE LIMITED

Call (360) 397-6060 x7720 to register or for more information.

Sponsored by:

WSU Clark County Extension

Clark County Environmental Services, Clean Water Program

WSU Extension programs are available to all without discrimination. Report evidence of noncompliance to your local WSU Extension office.

LOL HALF PAGE FLYER

Live on Acreage?

Reduce chore time!

Reduce Mud!

Properly store & compost manure!

Make your property look better!

Improve the wellbeing of your animals!

Enhance your soils and pasture!

Protect your drinking water and streams!

Living On The Land Workshop Series

Beginning Sept. 1, 2010 Wednesday nights, 6:30-9:30 PM

- ~ Twelve-week series
- ~ Earth friendly practices to improve your land
- ~ Bring home lots of ideas & reference materials!



Space is limited to first 40 people! PRE-REGISTRATION REQUIRED

Call (360) 397-6060 ext. 0 to register or for more information

Jointly Sponsored By:

WSU Clark County Extension ~ Clark County Clean Water Program ~ Clark Conservation District

WSU Extension programs are available to all without discrimination. Persons requiring special accommodations should call WSU Extension Clark County at (360) 397-6060 ext. 0 at least two weeks prior.

LOL INDIVIDUAL CLASS EVALUATION SUMMARY FALL 2010

Module 1, Lesson 1	9/1/10						
Inventory		low				high	Average
Doug Stienbarger	Was this lesson:	1	2	3	4	5	
WSU Clark Co Ext	Current, up to date?				9	10	4.5
	Understandable?	1		1	9	9	4.3
	Presented in an interesting way?		2	4	4	9	4.1
	Did the program answer all the questions you had?)	3	5	3	8	3.8
	Did learn new things?	1	2	5	7	5	3.7
	Will you use the information learned?		2	1	11	6	4.1
	Was this program worth your time?			3	9	7	4.2
	Participants						4.1
	20 Evaluations Completed 3 hours						
1	87 contact hours	69%	% eva	als c	omp	lete	

	low				high	Average	
Was this lesson:	1	2	3	4	5		
Current, up to date?			2	3	9	4.5	
Understandable?			1	6	7	4.4	
Presented in an interesting way?			3	5	6	4.2	
Did the program answer all the questions you had?			5	2	7	4.1	
Did learn new things?		1	3	6	4	3.9	
Will you use the information learned?			4	6	4	4.0	
Was this program worth your time?			2	5	6	4.3	
Participants			4.2				
Evaluations Completed	3	hours					
contact hours	52%	% eva	evals complete				
	Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? Participants Evaluations Completed	Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? Participants Evaluations Completed 3	Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? Participants Evaluations Completed 3 hours	Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? Participants Evaluations Completed 2 2 2 2 2 2 2 3 3 4 4 4 5 6 7 7 7 7 7 7 7 7 7 7 7 7	Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? Participants Evaluations Completed 2 3 5 2 3 6 4 6 Participants Evaluations Completed 3 hours	Current, up to date? 2 3 9 Understandable? 1 6 7 Presented in an interesting way? 3 5 6 Did the program answer all the questions you had? 5 2 7 Did learn new things? 1 3 6 4 Will you use the information learned? 4 6 4 Was this program worth your time? 2 5 6 Participants Evaluations Completed 3 hours	

Module 6, Lesson 2	9/15/10						
Managin Animals		low				high	Average
Mud & Manure Mgmt	Was this lesson:	1	2	3	4	5	
Blair Wolfley	Current, up to date?			1	3	10	4.6
WSU Southern District Ext	Understandable?			1	3	11	4.7
	Presented in an interesting way?				3	12	4.8
	Did the program answer all the questions you had?)		1	3	10	4.6
	Did learn new things?			2	5	7	4.4
	Will you use the information learned?				5	10	4.7
	Was this program worth your time?			1	3	10	4.6
28	Participants						4.6
15	Evaluations Completed	3	hou	rs			
84	contact hours	54%	% eva	ıls c	omp	lete	

Module 2, Lesson 1		9/22/10						
Soil Evaluation			low				high	Average
Gordon French		Was this lesson:	1	2	3	4	5	
LJC Feeds		Current, up to date?				1	16	4.9
		Understandable?				3	14	4.8
		Presented in an interesting way?				1	16	4.9
		Did the program answer all the questions you had?	>			4	13	4.8
		Did learn new things?				2	15	4.9
		Will you use the information learned?				1	16	4.9
		Was this program worth your time?				1	16	4.9
	30	Participants			-		-	4.9
	17	Evaluations Completed	;	3 hou	ırs			
	90	contact hours	57% % evals complete					

Module 5, Lesson 2	9/29/10							
Weed Management		low				high	Average	
Ron Hendrickson	Was this lesson:	1	2	3	4	5		
Clark County Vegetation Mgmt	Current, up to date?				3	10	4.8	
	Understandable?				3	10	4.8	
	Presented in an interesting way?			1	3	9	4.6	
	Did the program answer all the questions you had?	>			4	9	4.7	
	Did learn new things?				3	10	4.8	
	Will you use the information learned?				2	11	4.8	
	Was this program worth your time?				3	10	4.8	
25	Participants	4.7					4.7	
13	B Evaluations Completed	3 hours						
75	contact hours	52%	52% % evals complete					

	low	high			Average			
Was this lesson:	1	2	3	4	5			
Current, up to date?				3	6	4.7		
Understandable?				3	6	4.7		
Presented in an interesting way?			2	1	6	4.4		
Did the program answer all the questions you had?				3	6	4.7		
Did learn new things?				4	5	4.6		
Will you use the information learned?			2	2	5	4.3		
Was this program worth your time?				3	6	4.7		
25 Participants					4.6			
9 Evaluations Completed 3 hours								
75 contact hours			36% % evals complete					
	Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? 25 Participants 9 Evaluations Completed	Was this lesson: Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? 25 Participants 9 Evaluations Completed 3	Was this lesson: Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? 25 Participants 9 Evaluations Completed 3 hours	Was this lesson: Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? 25 Participants 9 Evaluations Completed 3 hours	Was this lesson: Current, up to date? Understandable? Presented in an interesting way? Did the program answer all the questions you had? Did learn new things? Will you use the information learned? Was this program worth your time? Participants Evaluations Completed 1 2 3 4 3 3 4 2 1 5 2 1 7 2 1 7 3 3 7 3 3 7 3 3 7 3 3 3 7 3 3 3 3 7 3 4 3 3 3 7 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Was this lesson: 1 2 3 4 5 Current, up to date? 3 6 Understandable? 3 6 Presented in an interesting way? 2 1 6 Did the program answer all the questions you had? 3 6 Did learn new things? 4 5 Will you use the information learned? 2 2 5 Was this program worth your time? 3 6 25 Participants 9 Evaluations Completed 3 hours		

Module 2, Lesson 2	10/13/10						
Soil Management		low				high	Average
& Fertility	Was this lesson:	1	2	3	4	5	
Dr. Craig Cogger	Current, up to date?				2	8	4.8
WSU Puyallup	Understandable?			1	2	7	4.6
	Presented in an interesting way?			2	1	7	4.5
	Did the program answer all the questions you had?)			3	7	4.7
	Did learn new things?				2	8	4.8
	Will you use the information learned?				1	9	4.9
	Was this program worth your time?				1	9	4.9
	19 Participants						4.7
	10 Evaluations Completed	3	hou	ırs			
	57 contact hours	53%	% eva	als c	omp	lete	

Module 5, Lesson 2	10/20/10						
Grazing		low				high	Average
Gary Fredricks	Was this lesson:	1	2	3	4	5	
WSU Cowlitz Co Ext	Current, up to date?				1	6	4.9
	Understandable?				1	6	4.9
	Presented in an interesting way?					7	5.0
	Did the program answer all the questions you had	?			1	6	4.9
	Did learn new things?				2	5	4.7
	Will you use the information learned?				2	5	4.7
	Was this program worth your time?			1		5	4.7
	13 Participants						4.8
	7 Evaluations Completed	3	3 hours				
	39 contact hours	54%	% eva	als co	omp	lete	

Module 3, Lesson 1	10/27/10						
Water Quality		low				high	Average
Cary Armstrong	Was this lesson:	1	2	3	4	5	
Clark Co Clean Water	Current, up to date?			1	4	3	4.3
	Understandable?			1	4	3	4.3
Business Opportunities	Presented in an interesting way?			2	4	2	4.0
Dr. Charles Brun	Did the program answer all the questions you had?			1	4	3	4.3
WSU Clark Co Ext	Did learn new things?			2	4	2	4.0
	Will you use the information learned?		2	1	3	2	3.6
	Was this program worth your time?		1		4	2	4.0
20	Participants						4.1
8	Evaluations Completed	3	hours				
60	contact hours	40%	% eva	ıls c	omp	lete	

Module 3, Lesson 2 & 3	11/3/10						
Wells & Drinking Water		low				high	Average
Tom Gonzales	Was this lesson:	1	2	3	4	5	
Clark Co Public Health	Current, up to date?				4	13	4.8
	Understandable?				5	12	4.7
Septic Maintenance	Presented in an interesting way?				5	12	4.7
Mike Williams	Did the program answer all the questions you had?			1	3	13	4.7
Evergreen Septic Design	Did learn new things?				5	12	4.7
	Will you use the information learned?				4	13	4.8
	Was this program worth your time?				3	14	4.8
:	20 Participants						4.7
	17 Evaluations Completed	3	hours				
1	60 contact hours	85%	% eva	als c	omp	lete	

Module 6, Lesson 3	11/10/10						
Wildlife		low				high	Average
Rachel Maggi	Was this lesson:	1	2	3	4	5	
WA NRCS	Current, up to date?			1	3	4	4.4
	Understandable?				3	5	4.6
	Presented in an interesting way?			2	2	4	4.3
	Did the program answer all the questions you had?	1	1		1	5	4.0
	Did learn new things?	1	1		1	5	4.0
	Will you use the information learned?		2		1	5	4.1
	Was this program worth your time?		2		1	5	4.1
	15 Participants						4.2
	8 Evaluations Completed	3	hours	;			
	45 contact hours	53%	% eva	als c	omp	lete	

Module 3, Lesson 4	11/17/10						
My Place on a Stream &		low				high	Average
Sustainability	Was this lesson:	1	2	3	4	5	
Jen Naas	Current, up to date?				1	7	4.9
WSU Clark Co Ext	Understandable?				1	7	4.9
	Presented in an interesting way?				2	6	4.8
	Did the program answer all the questions you had?				2	6	4.8
	Did learn new things?				2	6	4.8
	Will you use the information learned?				1	7	4.9
	Was this program worth your time?				1	7	4.9
	15 Participants						4.8
	8 Evaluations Completed	3	hours	;			
	45 contact hours	53%	% eva	als c	ompl	ete	

LOL PROGRAM EVALUATION SUMMARY FALL 2010

11/17/10						
	low				high	Average
	1	2	3	4	5	
Overall score?			П	1	12	4.9
Answer most of your questions?				5	8	4.6
Did you learn useful information?				1	12	4.9
How much will you use information to change p	oractices?		П	6	7	4.5
						4.8
٦	Γoo short	Abou	ıt riç	ghtT	oo long	Average
The program series was:		1	6	4	2	3.5
Participante						
•						
•	3	nours				
contact hours	87%	% eva	als co	ompl	ete	
	· · · · · · · · · · · · · · · · · · ·	Overall score? Answer most of your questions? Did you learn useful information? How much will you use information to change practices? Too short The program series was: Participants Evaluations Completed 3	Overall score? Answer most of your questions? Did you learn useful information? How much will you use information to change practices? Too short About The program series was: Participants Evaluations Completed 3 hours	Overall score? Answer most of your questions? Did you learn useful information? How much will you use information to change practices? Too short About right The program series was: Participants Evaluations Completed 3 hours	1 2 3 4	1 2 3 4 5

Appendix B: Well & Septic Maintenance Workshops

PROMOTIONAL FLYER SAMPLE

DIRECT MAILING

PRESS RELEASE SAMPLE

PAID ADVERTISEMENT SAMPLE

OTHER PUBLICITY

Well and Septic Maintenance Workshop Promotional Flyer Sample

Don't lose precious dollars down the drain!

Attend one of these FREE workshops and learn how to properly maintain your septic system, prevent costly repairs, and protect your drinking water from contamination.





Maintenance of Wells & Septic Systems for Homeowners

<u>Date</u>	<u>Location</u>	<u>Time</u>
April 7, 2010	Clark County Fire & Rescue Station 26 - Dollars Corner 21609 NE 72 nd Avenue Battle Ground	6:30 - 9 pm
June 29, 2010	Yacolt Fire Station 404 S. Parcel Avenue Yacolt	6:30 - 9 pm
November 3, 2010	CASEE Center 11104 NE 149 th Street Brush Prairie	6:30 - 9 pm

Free well water testing for bacteria is available to attendees.

See reverse for details.

Class Size Limited. Call 397-6060, extension "0" to register

Jointly sponsored by: WSU Clark County Extension, the Clark County Clean Water Program, and Clark County Public Health.









WSU Extension programs are available to all without discrimination. Call 360-397-6060 ext. 0 for special accommodations.

WELL AND SEPTIC MAINTENANCE WORKSHOP DIRECT MAILING

Got Acreage?

If you answered YES! then these programs might work for you ...and they are FREE!

Sustainable Small Acreage Living Workshop

Tuesday, March 23rd 6:30 to 8:30 pm Brush Prairie, WA Learn to create an efficient property layout, protect natural resources, establish property management goals, manage water on your property, protect soil and improve its fertility, reduce chore time, and save money.

Small Acreage Tour: GreenGate Farm

Saturday, March 27th 10 am to 12 pm Battle Ground, WA Come see unique manure disposal, pasture rotation, interesting guttering, and mud reduction. Learn how the owners run a small horse business. Gain valuable ideas for your property and take home great reference materials.

Well & Septic Maintenance Workshop

Wednesday, April 7th 6:30 to 8:30 pm Battle Ground, WA Learn from local experts how to properly maintain your septic system, prevent costly repairs, and protect your drinking water from contamination. Connect with local experts to have your questions answered.

PRE-REGISTRATION REQUIRED ~ Space is limited!

Call (360) 397-6060 ext. 0 to register for any event and for directions

All events sponsored by the Small Acreage Program

A joint partnership of:





Additional event support provided by the Clark Conservation District and Clark County Public Health

Extension programs are available to all without discrimination. If you require special accommodation, call WSU Extension Clark County at (360) 397-6060 ext 0 prior to the event.

WELL AND SEPTIC MAINTENANCE WORKSHOP PRESS RELEASE SAMPLE RELEASED MARCH 31, 2010; JUNE 16, 2010; AND OCTOBER 14, 2010

For Immediate Release

March 31, 2010

Contact: Erin Harwood

WSU Extension Clark County erin.harwood@clark.wa.gov
Tel: 360-397-6060 ext. 7720

Fax: 360-397-6122

Maintenance of Wells and Septic Systems for Homeowners – FREE Workshops!

Keep your money from going down the drain!!

Wednesday April 7, 2010 6:30 to 9:00 PM Clark County Fire & Rescue Dollars Corner Station 21609 NE 72nd Avenue Battle Ground, WA

Brush Prairie, WA – Want to learn how to protect your well and drinking water while also learning how to properly maintain your septic system? Participants at these free workshops will receive helpful reference materials, tips on maintenance, inspection, and how to avoid costly repairs and save money.

Co-sponsored by WSU Clark County Extension and the Clark County Clean Water Program, this workshop features experts from Clark County Public Health and Ever Green Septic Design to answer questions and provide advice to homeowners.

Free well water testing for bacteria is available when attending the workshop. Arrangements must be made at least one week in advance of the workshop to receive free well water testing.

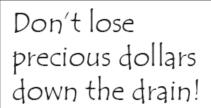
Registration is free but class size is limited, please call 360-397-6060 ext. 0 to register and for more information on the well water testing.

WSU Extension programs are available to all without discrimination. Persons requiring special accommodations should call WSU Clark County Extension at (360) 397-6060 ext. 0 prior to the event.

###

WELL AND SEPTIC MAINTENANCE WORKSHOP PAID ADVERTISEMENT SAMPLE THE REFLECTOR

March 30, 2010 Page A13; June 23, 2010 Page A11; and October 27, 2010





Attend thise FREE workshop and learn how to properly maintain your septic system, prevent costly repairs, and protect your drinking water from contamination.

Maintenance of Wells & Septic Systems for Homeowners

EREE!

Wednesday, April 7, 2010 6:30 to 9:00 pm

Clark County Fire & Rescue - Dollars Corner 21609 NE 72nd Avenue Battle Ground

Class Size Limited. Call 397-6060, extension "0" to register and for information

Sponsored by WSU Extension Clark County, Clark County Clean Water Program, and Clark County Public Health.

WSU Extension programs are available to all without discrimination. Call 360-397-6060 ext. 0 for special accommodations.

Well and Septic Maintenance Workshop Other Publicity
The Reflector
March 31, 2010 Page A12

WELL AND SEPTIC SYSTEM maintenance for homeowners will be the topic of a workshop Wed., April 7, 6:30-9 p.m., at Clark County Fire & Rescue, 21609 NE 72nd Ave., Battle Ground, offered by WSU Clark County Extension, Clark County Clean Water Program. Free workshop on inspection and maintenance tips, avoiding costly repairs. Free well water testing available when attending workshop when arrangements made one week in advance. Class size limited, 397-6060, ext. 0.

Appendix C: BMP Workshops

PRESS RELEASE SAMPLE

WORKSHOP FLYER SAMPLES

PAID ADVERTISEMENTS

CRAIGSLIST ADVERTISEMENT

BMP Workshops Press Release Sample Released March 11, 2010; June 1, 2010; and June 9, 2010

For Immediate Release

March 11, 2010

Contact: Erin Harwood

WSU Extension Clark County Tel: 360-397-6060 ext. 7720

Fax: 360-397-6122

E-mail: erin.harwood@clark.wa.gov

Free Workshop Offered on Sustainable Small Acreage Living

Brush Prairie, WA – Join the Small Acreage Program for a free workshop that will provide tips, suggestions, and ideas on how to create a more sustainable small acreage property. The workshop will provide information on managing roof runoff, composting, soil improvement, protecting streams and drinking water, along with other tips and tricks to reduce chore time and save you money.

The Small Acreage Program, co-sponsored by Washington State University Clark County Extension, the Clark County Clean Water Program, and the Clark Conservation District, will provide information, handouts, and answer landowners' questions at the workshop.

Erin Harwood, Program Coordinator says, "This workshop will provide residents living on acreage properties with ideas for how to reduce mud, protect their drinking water, and save time and money."

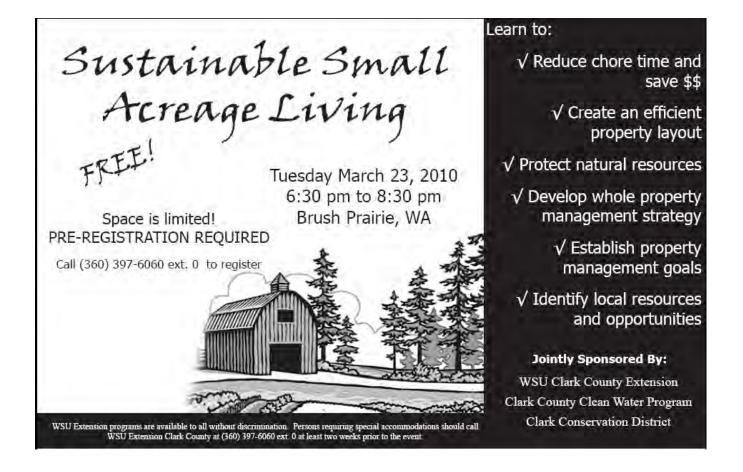
"Sustainable Small Acreage Living"

Tuesday March 23, 2010 6:30 to 8:30 PM CASEE Center 11104 NE 149th Street Brush Prairie, WA 98606

Registration is free but class size is limited, so pre-registration is highly recommended. Please call 360-397-6060 ext. 0 to register, or for more information about the WSU Clark County Extension's Small Acreage Program.

WSU Extension programs and employment are available to all without discrimination. Persons requiring special accommodations should call WSU Clark County Extension at (360) 397-6060 ext. 0 at least two weeks prior to the event. ###

BMP Workshop Half Page Flyer Sample



BMP Workshop Full Page Flyer Sample



Pasture and Fencing Workshops

Only \$5 each inloudes lunch!

Join us for these two workshops to learn valuable tips and ideas to improve your pastures!



Greener Pastures

June 26th 9 am to 1 pm

- ~ Simple steps to create quality pastures
- ~ Increasing grass yield to reduce feed costs
- ~ Learn about pasture renovation ~ Identifying harmful weed species
- ~ Controlling weeds



Good Fences Make Good Pastures

Saturday July 31st 9 am to 1 pm

- ~ Setting up rotational grazing
- ~ Fencing types and options
- ~ Fencing safety for you & your animals
- ~ Designing and building fences
- ~ Setting up watering for rotational grazing

PRE-REGISTRATION REQUIRED ~ Space is limited!

Call (360) 397-6060 ext. 0 to register for any workshop

Jointly sponsored by:



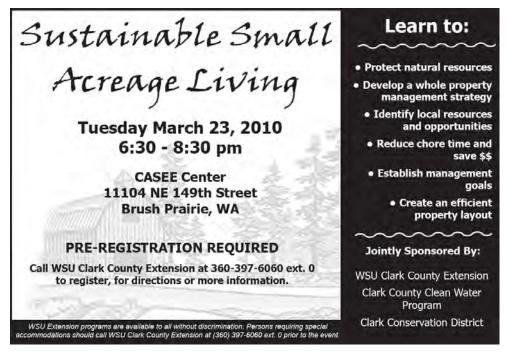




WSU Extension programs are available to all without discrimination. Persons requiring special accommodations should call WSU Extension.

Clark County at (360) 397-6060 ext. 0 at least two weeks prior to the event.

BMP Workshop Paid Advertisements The Reflector March 17, 2010



THE REFLECTOR JUNE 16, 2010 PAGE A17



CRAIGSLIST ADVERTISEMENT

Got acreage? FREE workshop: Sustainable Small Acreage Living

Got acreage and need some suggestions? Join us for a free workshop to get ideas!

Sustainable Small Acreage Living

Tuesday March 23, 2010 6:30 to 8:30 pm CASEE Center 11104 NE 149th Street Brush Prairie, WA

Join the Small Acreage Program for a free workshop that will provide tips, suggestions, and ideas on how to create a more sustainable small acreage property. The workshop will provide information on managing roof runoff, composting, soil improvement, protecting streams and drinking water, along with other tips and tricks to reduce chore time and save you money.

The Small Acreage Program, co-sponsored by Washington State University Clark County Extension, the Clark County Clean Water Program, and the Clark Conservation District, will provide information, handouts, and answer landowners' questions at the workshop.

Registration is free, but class size is limited. Registration is available online: or by calling 360-397-6060 ext. 0. See our website for more information on the Small Acreage Program: http://clark.wsu.edu/horticulture/smallAcreageProgram.html

Extension programs and employment are available to all without discrimination. Evidence of noncompliance may be reported through your local Extension office.

Appendix D: Outreach Events and Promotional Activities

HOME AND GARDEN IDEA FAIR

POSTER

SMALL ACREAGE EXPO

PROMOTIONAL FLYER

REGISTRATION FORM

PROGRAM HANDOUT

Press Release

PAID ADVERTISEMENT SAMPLE

MAILING

HOME AND GARDEN IDEA FAIR POSTER

SMall acreage Program

Got Acreage?

The Small Acreage Program offers FREE training and workshops to help landowners improve their properties, reduce chore time, save money, and increase property value.

- Living on the Land: Stewardship for Small Acreages
- Workshops: Learn practices to improve your property by attending workshops on well and septic maintenance, manure composting, mud

management, pasture management,

and many other topics!

 Property Tours: Visit local small acreage properties to see management practices in action and exchange ideas with other landowners.

The Small Acreage Program is a joint program of WSU Clark County Extension and the Clark County Clean Water Program.

For more information about the Small Acreage Program, visit http://clark.wsu.edu/horticulture/SmallAcreageProgram.html or call (360) 397-6060 ext. 7720.



WASHINGTON STATE UNIVERSITY
CLARK COUNTY EXTENSION

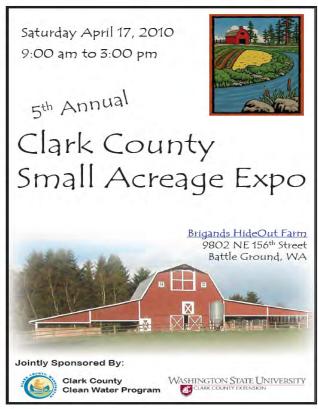
SMALL ACREAGE EXPO PROMOTIONAL FLYER

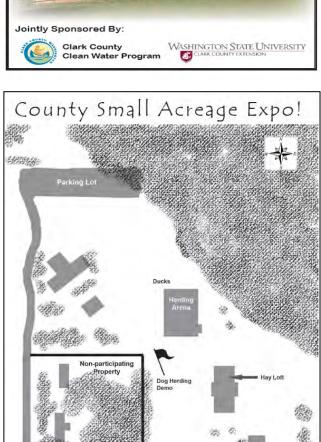


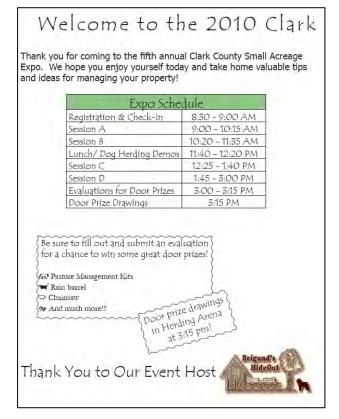
SMALL ACREAGE EXPO REGISTRATION FORM

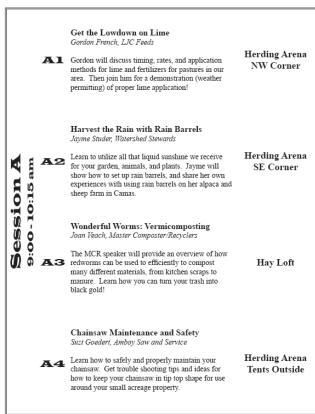
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SMALL ACREAGE EXPO PROGRAM HANDOUT

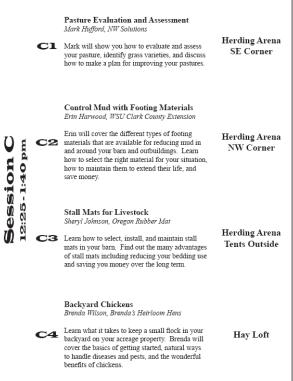


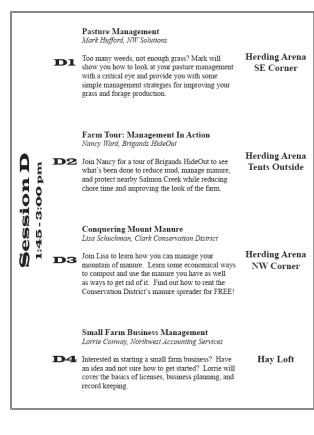


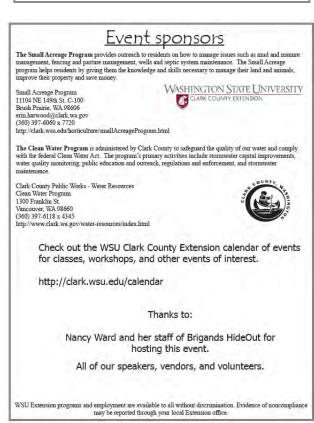




Weed Management on Small Acreages Ron Hendrickson, Clark County Vegetati Herding Arena $\mathbf{B1}$ Learn to identify and control plants that don't belong in your pastures and may harm your SE Corner animals. Ron will discuss how to win the fight against noxious, invasive, and poisonous plants. It's all French to Me! Installing Drainage Seth & Steve Kenworthy, Drainage Masters B2 Got mud? Seth will provide you with directions Herding Arena on how to use install and locate a french drain to Tents Outside 10:20-11:35 am manage runoff and reduce mud on your property. He will also highlight other tips and techniques to reduce mud around your home and outbuildings. Session Fertilizing with Manure Andy Bary, WSU Puyallup Join Andy to see how you can use the manure Herding Arena from your animals to fertilize your pastures and keep them lush and green, and grow great NW Corner vegetable gardens. Find out the best time to apply manure, how to limit water contamination, and the difference between raw and composted manure. Backvard Bees Naturally Jacqueline Freeman, Friendly Haven Rise Farm Have you thought about starting a small beehive on your property? Jacqueline will cover the basics of Hay Loft getting started, and natural ways to manage pests and diseases







SMALL ACREAGE EXPO PRESS RELEASE SAMPLE

For Immediate Release March 25, 2010

Contact: Erin Harwood

WSU Extension Clark County Tel: 360-397-6060 ext. 7720

Fax: 360-397-6122

E-mail: erin.harwood@clark.wa.gov

WSU Small Acreage Program Invites Landowners to the 2010 Small Acreage Expo!

Brush Prairie, WA – Co-sponsors WSU Clark County Extension and the Clark County Clean Water Program invite landowners to the fifth annual Small Acreage Expo at Brigands HideOut in Battle Ground.

Landowners can choose from 16 classes on topics such as installing a french drain, composting manure, mud reduction, weed management, lime application, bee keeping, backyard



Brigands HideOut Farm in Battle Ground,

chickens, and pasture management. Local vendors will be available to provide valuable information to participants and door prizes will be given away. A program providing full descriptions of all classes as well as a registration form and online registration is available on the WSU Extension Clark County website at http://clark.wsu.edu.

Erin Harwood, Small Acreage Program Coordinator, says "We have some great new topics for this year's events that will provide valuable information to participants." Doug Stienbarger, County Extension Director notes, "Last year's participants said they changed how they manage their land based on what they learned at the Expo."

"Small Acreage Expo"
Saturday, April 17, 2010
9:00 AM to 3:00 PM
Brigands HideOut Farm
Battle Ground, WA

Registration is free and closes April 14th, 2010; lunch is available for only \$10. Please call 360-397-6060 ext. 0 to get directions, or for more information about the WSU Extension Clark County's Small Acreage Program.

WSU Extension programs and employment are available to all without discrimination. Persons requiring special accommodations should call WSU Extension Clark County at (360) 397-6060 ext. 0 at least two weeks prior to the event.

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SMALL ACREAGE EXPO PAID ADVERTISEMENT SAMPLE THE REFLECTOR AND THE CAMAS/WASHOUGAL POST-RECORD



SMALL ACREAGE EXPO MAILING PAGE 1

			April 17, 2 to 3:00 pr			lideOut Fai iround, WA	
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gistration FileV. gistration FileV. meh available for monty \$10 each!! Vendors, and Much More! See See See See See See See See See Se	A2 A3 A4 B1 B2 B3 B4	Harvest the Wonderful Chainsaw M Weed Man- Installing D Fertilizing v Backyard B	agement Drainage for Mu with Manure Bees Naturally ation, contac	n Barrels composting Safety Herding Dem d Reduction	OD DA S For the f	ooting Material electing & Inst ackyard Chicke aring Lunch!! asture Manage arm Tour - Mar onquering Mou mall Farm Busi full event p descrip	ment & Improvement nagment in Action int Manure ness Management rogram and cla
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SMALL ACREAGE EXPO MAILING PAGE 2

Got Acreage?

If you answered YES! then these programs are for you!

Small Acreage Tour: Conway Family Farm

Saturday, June 12th 10 am to 12 pm Camas, WA

Come see manure composting, pasture rotation, irrigated pastures, and mud reduction. Gain valuable ideas for your property and take home great reference materials.

5 ea

Pasture Management and Fencing Workshops

June 26th and July 31st Saturdays Woodland, WA 9 am - 1 pm

Join us for these two workshops to learn about how to have greener pastures, control weeds, how to select, install, and layout fences for rotational grazing, and keep your animals healthy and safe. Come see examples on an acreage property in Woodland.

Well & Septic Maintenance Workshops

Tuesday, June 29th Yacolt, WA Wednesday, Nov 3rd Brush Prairie, WA 6:30 - 9 pm

Learn from local experts how to properly maintain your septic system, prevent costly repairs, and protect your drinking water from contamination. Connect with local resources to have your questions answered.



Living on the Land: Stewardship for Small Acreages

Sept 1 - Nov 17 Wednesdays 6:30 to 9:30 pm Brush Prairie, WA Learn to improve your property, grow greener pastures, reduce mud, and protect water quality with this 12-week class series. Connect with local experts and get valuable take home resources.

PRE-REGISTRATION REQUIRED ~ Space is limited!

Call (360) 397-6060 ext. 0 to register for any event and for directions

All events sponsored by the Small Acreage Program

A joint partnership of: WASHINGTON STATE UNIVERSITY CLARK COUNTY EXTENSION



Clean Water Program

Additional event support provided by the Clark Conservation District and Clark County Public Health

Extension programs are available to all without discrimination. If you require special accommodation, call WSU Extension Clark County at (360) 397-6060 ext 0 prior to the event.

Appendix E: Model and Merit Properties

PROPERTY TOURS

FLYER SAMPLE

PRESS RELEASE SAMPLE

PAID ADVERTISEMENTS

LAND OWNER RECOGNITION

CALENDAR SAMPLE

PROPERTY TOURS FLYER SAMPLE MARCH AND JUNE

Small Acreage Tour Gain valuable ideas for your property 8 take home great reference materials.

Gain valuable ideas for your property

Conway Family Farms Camas, WA

Saturday June 12, 2010 10 am to 12 noon

Come see:

- ~ Manure composting
- ~ Rotational grazing
- ~ Guttering and drainage
- ~ Pasture management including irrigation

PRE-REGISTRATION REQUIRED

Call (360) 397-6060 ext. 0 to register and for directions

Jointly sponsored by:

WSU Clark County Extension Clark County Clean Water Program ~ Clark Conservation District

WSU Extension programs are available to all without discrimination. Persons requiring special accommodations should call (360) 397-6060 ext. 0 at least two weeks prior to the event.

PROPERTY TOURS PRESS RELEASE SAMPLE RELEASED MARCH 11, 2010 AND MAY 27, 2010

For Immediate Release

March 11, 2010

Contact: Erin Harwood

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Got mud, weeds, and manure? Need solutions? Join us for a free workshop and property tour to get ideas!

Battle Ground, WA – Tour a local small acreage property that cares for retired horses in Battle Ground while reducing mud and managing manure while reducing the impacts to soil and water quality. Participants will have the opportunity to see and discuss different footing materials to reduce mud, manure composting and management, drainage, and roof runoff.

The Small Acreage Program, co-sponsored by Washington State University Clark County Extension, the Clark County Clean Water Program, and the Clark Conservation District, will lead the tour with the landowners. The tour begins at 10 am and runs until 12 noon and participants meet at the property in Battle Ground.

Erin Harwood, Small Acreage Program Coordinator, says "This is a terrific farm, where the landowners have worked hard to improve their property for their horses and the environment. It should be a great educational event for everyone and you don't need to own horses to attend." Farm tours are guided educational events open to everyone and anyone!

Green Gate Farm Tour

Saturday, March 27, 2010 – 10 AM to 12 noon Battle Ground, WA

Registration is free, but tour size is limited, please call 360-397-6060 ext. 0 to register, get directions to the property, and for more information. Look for more tours in the summer and fall!

WSU Extension programs are available to all without discrimination. Persons requiring special accommodations should call WSU Clark County Extension at (360) 397-6060 ext. 0 prior to the event.

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PROPERTY TOURS PAID ADVERTISEMENTS

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LANDOWNER RECOGNITION CALENDAR SAMPLE



Appendix F: Evaluation Forms

LOL IMPACT SURVEY

LOL PRE-CLASS SURVEY

LOL INDIVIDUAL CLASS EVALUATION SAMPLE

LOL CLASS SERIES EVALUATION

Well & Septic Workshop Evaluation

BMP Workshop Evaluation Sample

PROPERTY TOUR EVALUATION SAMPLE

Living on the Land (LOL) Participant Survey

We are glad you were able to participate in the 2010 Living on the Land class series. WSU Clark County Extension depends on people like you to provide feedback on our programs. All responses will be kept anonymous. Upon request, we will send you the results when completed. We greatly appreciate your help. Thank you!

Firs	t name	La	ast name					
Plea	se indicate the extent to which you	ı agree or di	sagree with e	each statemen	nt below. (Ple	ase circle y	our response	s.)
			Strongly Disagree	Some- what <i>Disagree</i>	Neither Agree or Disagree	Some- what <i>Agree</i>	Strongly Agree	Don't Know / Unsure
2.	The LOL course provided the le information I needed		1	2	3	4	5	DK
3.	I would recommend this course	to others	1	2	3	4	5	DK
4.	Based on what I learned in the course, I now manage my propedifferently	erty	1	2	3	4	5	DK
5.	This course is a good use for pactern water fee I pay with my pacted taxes every year	roperty	1	2	3	4	5	DK
6.	The changes I made have impr	oved my	1	2	3	4	5	DK
As a	result of the LOL classes, have yo			ing (please ci	rcle response):		
	, ,	Yes	No Do	es Not apply	•	,		
7. 1	Tested your soil?	1	2	NA				
8. I	nspected your septic tank?	1	2	NA				
9. 1	Tested your well water?	1	2	NA				
10. else	Have you shared what you learn?	ed in this cl	ass with any	one ,	Yes	No _		
If ye	es: 11. Who did you share the etc)	is with? (s	uch as fami	ly, friends,				
	12. About how many peopl	e did you s	hare informa	tion with?				<u> </u>

Turn Over for Questions on Page 2

			Poor	Fair	Good	Excellent	Unsure / Don't Know	Does Not Apply
13.	Managing woods:	Before	1	2	3	4	DK	NA
13.	Managing weeds:	After	1	2	3	4	DK	NA
14.	Keeping my pasture/hay field	Before	1	2	3	4	DK	NA
14.	healthy:	After	1	2	3	4	DK	NA
15.	Managing rainwater (stormwater	Before	1	2	3	4	DK	NA
15.	runoff) so that it stays clean:	After	1	2	3	4	DK	NA
16.	Soil and how it relates to	Before	1	2	3	4	DK	NA
10.	managing my land:	After	1	2	3	4	DK	NA
17.	Catting realistic goals for my lands	Before	1	2	3	4	DK	NA
17.	Setting realistic goals for my land:	After	1	2	3	4	DK	NA
18.	Managing animal manure:	Before	1	2	3	4	DK	NA
10.	ivianaging animai manure.	After	1	2	3	4	DK	NA
19.	Managing / controlling mud:	Before	1	2	3	4	DK	NA
ι θ.	Managing / Controlling mud.	After	1	2	3	4	DK	NA
20.	How my management practices	Before	1	2	3	4	DK	NA
20.	impact clean water:	After	1	2	3	4	DK	NA
	lease list practices or management chang omposting manure, covering manure pile						s might incl	ude

Please return this questionnaire BY January 3rd in the stamped, self-addressed envelope provided with this questionnaire. We will follow-up with a telephone call.

Some college

Bachelor's degree

Graduate degree

Female

22. The most positive impact of these changes was

Male

25. Highest educational level you have attained? High School or less

26. How many years have you lived on acreage (current and former property)?

23. Your gender (check one)

24. What is your

age?

If you have questions about this survey, call Doug Stienbarger at 360-397-6060 x7716 ($\underline{stiendm@wsu.edu}$).

Living on the Land – Stewardship for Small Acreages

September 1 through November 17, 2010

This brief survey helps us address your individual needs as small acreage landowners and tailor/adapt the program to your interests. All information collected on this form will be used only for this course to help you look at your management techniques.

Name: *								
Mailing Address: *								
Phone Number: *								
Email Address: *								
* This information is	only used by	our office	for conta	ict purp	oses and to inform	n you d	of other relevant events.	
How many acres do yo	ou own?	Ho	ow long h	ave you	owned this land?			
account number and is	s usually a si (This will be	ix digit nur e used to g	nber follo enerate m	wed by	three zeros. Inclu	de phy	e parcel number is also your ysical address if different eatures such as soil types,	
What do you use your	acreage for	? (Check a	ll that app	ply and	list approximate	size.)		
Vegetable garden					Pasture			
Orchard					Hay			
Floral/landscape					Lawn			
Forest					Other (please list)			
Wildlife habitat				Other (please list)		st)		
Do you own livestock	? □ YE			at type	of livestock?		Total much on	
Туре		Total n	umber		Type		Total number	
Do you irrigate pasture	es?		□ YES	□NO				
Do you have mud prob	olems?		☐ YES	\square NO				
Do you have unusually	y wet pastur	e(s)?	□ YES	\square NO				
Do you have a well on	your prope	rty?	☐ YES	\square NO				
Do you have a septic s	system?		\square YES	\square NO	☐ UNCERTAIN			
Do any rivers, streams		•					YES □ NO	
Are there roadside dito	ches through	or adjacei	nt to your	proper	ty?		YES □ NO	
What are your reasons	for attendir	ng this wor	kshop ser	ies? (us	se other side if nece	essary	·)	
How did you hear ab				_				
Small Ac Program	E-mail Event C	The Refle				e Oreg	;on1an	

Module 1 Lesson 1: What Do You Have and What Do You Want? Turning Dreams Into Reality Evaluation

	Not at				Very
(Circle your answer.)	all			-	much so
Was this lesson:					
Current, up-to-date?	1	2	3	4	5
Understandable?	1	2	3	4	5
Presented in an interesting way?	1	2	3	4	5
Did the program answer any questions you had?	1	2	3	4	5
Did it help you learn how to do new things or how to do something better than you knew before?	1	2	3	4	5
Do you intend to use any of the information from this lesson?	1	2	3	4	5
Overall, was this program worth your time to attend?	1	2	3	4	5

What was the most informative part of this session?

Which part was too technical and why?

Which part was too easy and why?

On which part(s) do we need to spend more or less time?

On which topic(s) would you like more information?

What one practice from this lesson will you implement within a year?

Living on the Land – Stewardship for Small Acreages Program Evaluation Please rate the entire twelve week program.

- Module 1: Inventorying Resources Doug Stienbarger and Scott Melville
- Module 2: Your Living Soil Gordon French and Craig Cogger
- Module 3: Water Quality, Wells & Septics, and Streams Cary Armstrong, Tom Gonzales, Mike Williams, and Jen Naas
- Module 5: Pasture & Weed Management Ron Hendrickson, Gene Pirelli, and Gary Fredricks
- Module 6: Caring for your Animals: Animal Management, Grazing, and Wildlife Blair Wolfley and Rachel Maggi
- Module 7: Business Opportunities Dr. Charles Brun
- Module 8: Sustainability and Tying It Altogether Doug Stienbarger

Please circle your answer.

Excel	lent			F	Poor
What overall score would you give this program?	5	4	3	2	1
Very	Much So			Not.	At All
Did the program series answer most of your questions?	5	4	3	2	1
Did you learn useful information?	5	4	3	2	1
Quite	a Lot		Some	Very	Little
How much will you use this information to change what you do on your land?	5	4	3	2	1
To	oo long	Abo	out Right	Too	Short
The program series was:	5	4	3	2	1

Please explain why you rated any category below average:

What would you like to see added to the program (other or new topics)? Deleted?

Would you recommend this program to neighbors or friends?

How have you chang	ged the way you	ı manage you	r property based on what you learned in this class?
What management pr	ractices will yo	ou change or i	mplement within a year?
Did this program help goals?	p you better un	derstand the	goals for your property and how you can meet those
What are the first five	e words that oc	ecur to you to	describe this program?
Was the time and day weekday, Saturdays)			you? Would something else work better (another ear?
Did you submit a san	•	-	any of the following?
Soil	Yes □	No □	Plan to within the next year □
Forage			
Water			
Other Comments:			
Thank you for yo	our interest	, your exce	ellent questions, and your sense of humor!

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Well & Septic Workshop Evaluation/Assessment Form

Please rate your knowledge of the following topic workshop.	curcus for bot					
(Please circle your responses)		Poor	Fair	Average	Good	Excellent
	Before	1	2	3	4	5
Knowledge of well and septic maintenance						
	After	1	2	3	4	5
	Before.	1	2	3	4	5
Keeping my drinking water healthy	A C:			2		_
	After	<u>l</u>	2 2	3	4	<u>5</u>
Destanting many and a section	Before	1	2	3	4	5
Protecting my septic system	A C+	1	2	2	4	_
	After Before	1 1	2	3	4	5
How my management practices impact class weter	belore	1	2	3	4	3
How my management practices impact clean water	After	1	2	3	4	5
Program evaluation	Anci	1		<u> </u>	+	<u> </u>
Do you intend to use any of this information?		1	2	3	4	5
Was this program understandable?		1	2	3	4	5
Did the program answer your questions?		1	2	3	4	5
Was this program worth your time to attend?		1	2	3	4	5
What did you like best about the program?						_
What did you like best about the program?						- - -
What did you like best about the program? In order to improve this program, are there part(s	s) we need to sp	pend mo	re or les	s time on?	Topics to	- - o add or d
In order to improve this program, are there part(s		pend mo		s time on?	Topics to	- - o add or d - -
	s) we need to sp	pend mo	re or les	s time on?	Topics to	- - o add or do - -
In order to improve this program, are there part(s	Yes		No	s time on?	Topics to	- - o add or d - -
In order to improve this program, are there part(s Do you have a well? (circle one) Are you currently using it for your household w	Yes vater source?	circle on	No e) Y			- - o add or d - -
In order to improve this program, are there part(s Do you have a well? (circle one) Are you currently using it for your household w Where did you find out about this workshop? (p	Yes vater source?	circle on	No e) Y		No	- - o add or d - -

Sustainable Small Acreage Living Workshop Evaluation

Small Acreage Program and Clark Conservation District March 23, 2010

In order to help us evaluate this program, please answer the following questions

Please rate your knowledge of the following topic areas for	both before	and after	you par	rticipated in	the worl	kshop.
(Please circle your responses)		Poor	Fair	Average	Good	Excellent
	Before	1	2	3	4	5
Goal setting and taking a whole property view						
	After	1	2	3	4	5
	Before.	1	2	3	4	5
Protecting and managing soil on your property						
	After	1	2	3	4	5
Utilizing drainage to manage and protect water on your	Before	1	2	3	4	5
property	After	1	2	3	4	5
	Before	1	2	3	4	5
Controlling invasive plants and using native plants						
	After	1	2	3	4	5
What overall score would you give this workshop?		1	2	3	4	5
Workshop evaluation		Very Little		Some		Definitely
Do you intend to use any of the information provided?		1	2	3	4	5
Did you learn something new or how to do others differently?		1	2	3	4	5

What was the most informative part of this workshop?

Are there part(s) we need to spend more or less time on?

What is one practice from this workshop you might implement within a year?

Are there other topics you would like to see offered as workshops in the future?

Clark County Small Acreage Program Friendly Haven Rise Tour Evaluation October 23, 2010

In order to help us evaluate this program, please answer the following questions

Please rate your knowledge of the following topic areas for	r both before	and after	you par	ticipated in	the tour.	
(Please circle your responses)		Poor	Fair	Average	Good	Excellent
	Before	1	2	3	4	5
Knowledge of pasture management						
	After	1	2	3	4	5
	Before	1	2	3	4	5
Knowledge of manure management						
	After	1	2	3	4	5
	Before	1	2	3	4	5
Controlling and managing runoff						
	After	1	2	3	4	5
	Before	1	2	3	4	5
How management practices impact water quality						
	After	1	2	3	4	5
What overall score would you give this tour?		1	2	3	4	5
Tour evaluation		Very Little		Some		Definitely
Do you intend to use any of the information provided?		1	2	3	4	5
Did you learn something new or how to do others differently?		1	2	3	4	5

What was the most informative part of this tour?

Are there part(s) we need to spend more or less time on?

What is one practice from this tour you might implement within a year?

Are there topics you would like to see offered at other workshops in the future?