

Southwest Washington 4-H and FFA Junior Livestock Sale

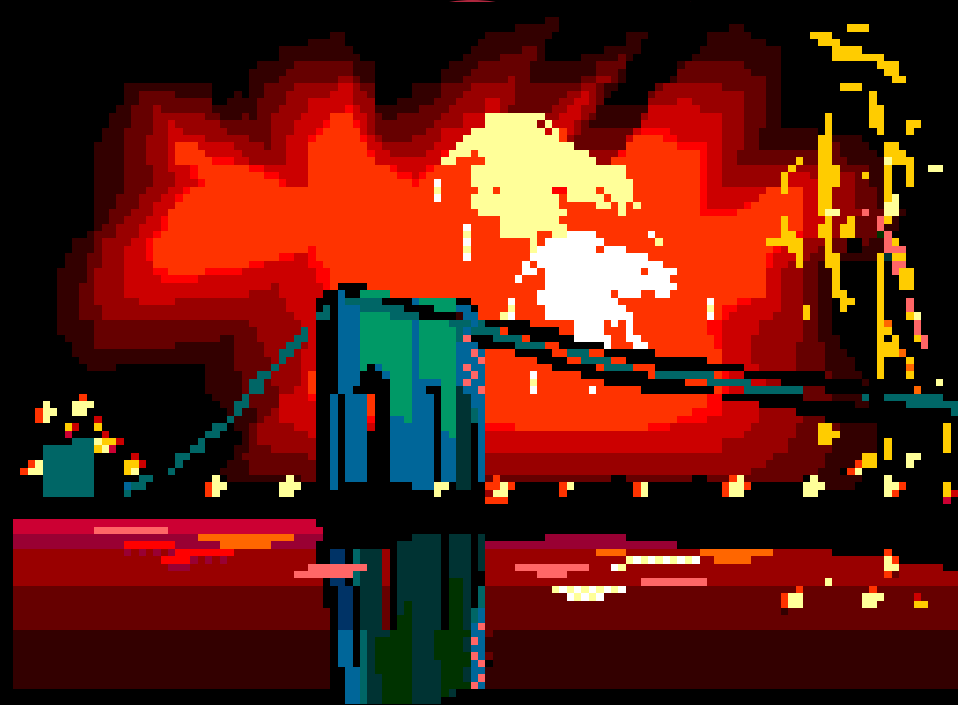


**2016 Education
Presentation and
Ice Cream Social**



Welcome

- **Introductions**
- **Agenda**
 - **This year**
 - **Important dates**
 - **Required paperwork**
 - **Marketing**
 - **Animal Health**
 - **Project specific information**



Market Animal Committee

Chairman: Dr Jason Humphrey

Vice-Chairman: Deanne Scherer

Secretary: Kyla Bailey

Treasurer: JoAnn Yates

Master of Ceremonies Tonight-



General Information



- **Rules are on “Memorandum of Understanding”**
 - **4-H – From 4-H Leader**
 - **FFA – From FFA Advisor**
- **“Memorandum” along with “Fair Entry” paperwork is due by July 18th**
 - **4-H - County Extension Office - Pam Watson**
 - **FFA – FFA Superintendent - Lloyd Walker**

General Information

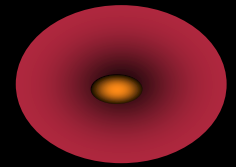
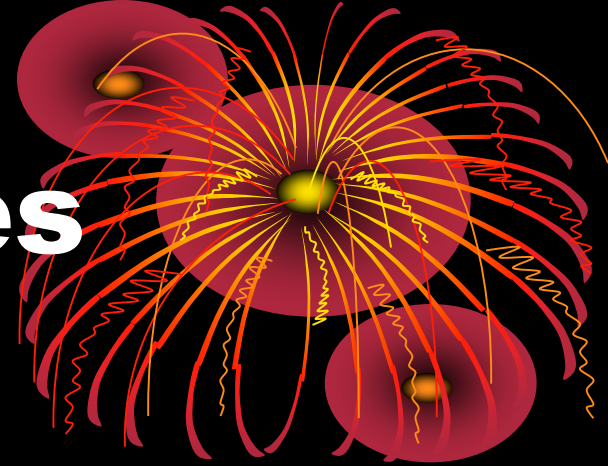


- **Animal Health records- should be completed and presented at final weigh-in, in Aug.**

- **Beef** **Locations of docs!**
- **Swine** **<http://pubs.wsu.edu/>**
- **Sheep** **search with**
- **Goat** **“market health record”**
- **Rabbit**



Important Dates



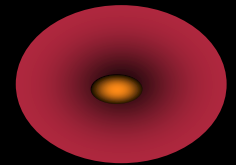
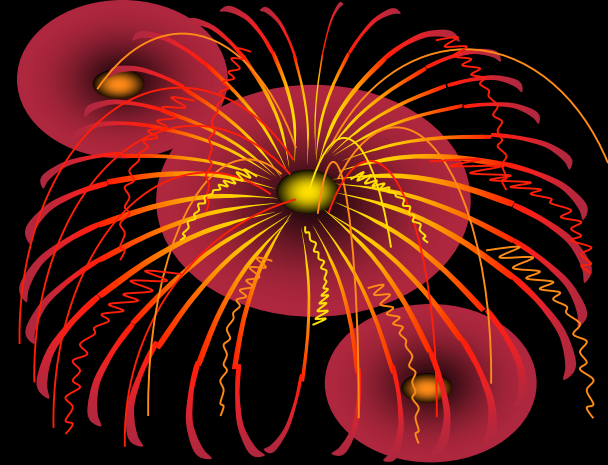
- **Tagging**
 - **Beef- March 26th, 9-11AM**
 - **Swine/Lambs/Goats- June 5th**
- **Entries- July 18th**
- **Fair Haul In**
 - **Swine Sunday August 14th, 9AM-7PM**
 - **Beef Monday August 15th, by Noon**
 - **Lambs & Goats August 15th, by 3PM**
 - **Poultry August 15th, Noon-6PM**
 - **Rabbits August 15th, 5-8PM**



Important Dates

Pictures-

TBD- Look for poster

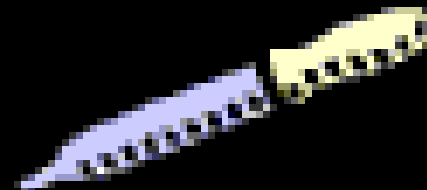


Market Animal Auction

- **Friday, August 19th at 6:00PM**

MEDICATION WITHDRAWAL DATE –

- **MUST BE COMPLETE PRIOR TO AUCTION**



Final Weigh-in (Large Species)

ALL ON MONDAY- August 15th

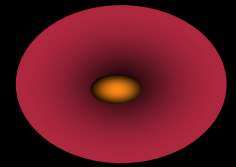
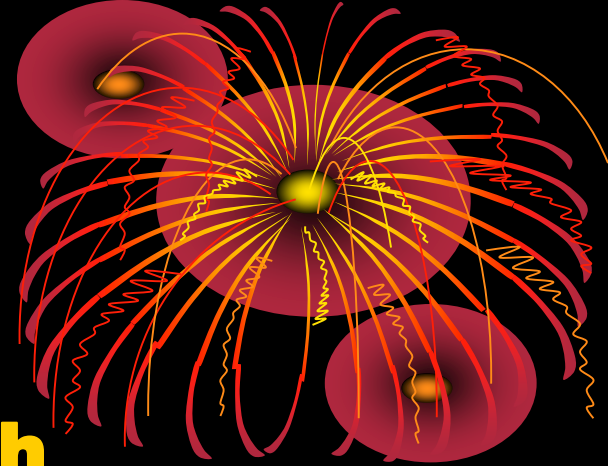
***Hogs - 9AM**

***Beef - Noon**

***Sheep - 3PM**

***Goats after sheep**

**Hogs, Beef, and Sheep will be ultra-sounded
immediately following weigh-In.**



Weigh-in (Large Species)

- **Final Weigh In Range**

Beef – 1050-1500 lbs.

Swine – 225-300 Lbs.

Lambs – 95-160 Lbs.

Goats - 70-130 Lbs.

- **All large market animals must be weighed**

This is the weight for the sale.

- **Weigh-in supervised by the Committee and Livestock Director/representatives**

- **Scale is certified by Washington State Department of Agriculture - Weights and Measures**



Weigh-in (Small Species)

Rabbits / Poultry

- **Exhibitor must be present to bring their animal to the scales during final weigh-in between posted times on Monday.**

Final Weigh In Range

- **Fryers 5 - 8.5 Lbs. each (Pen of 4)**
- **Turkey 15 - 35 Lbs. (one animal)**
- **Rabbit 4 - 6.5 Lbs. each (Pen of 3)**
- **Geese 10 - 18 Lbs. (one animal)**
- **Ducks 5.5 - 8.5 Lbs. each (pen of 3)**



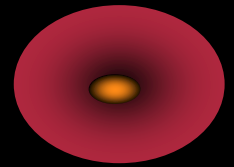
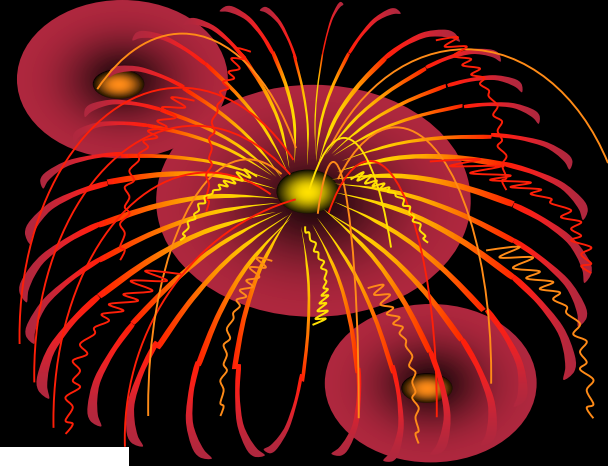
Marketing

Where

How

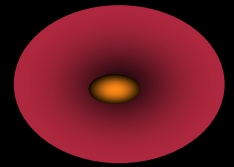
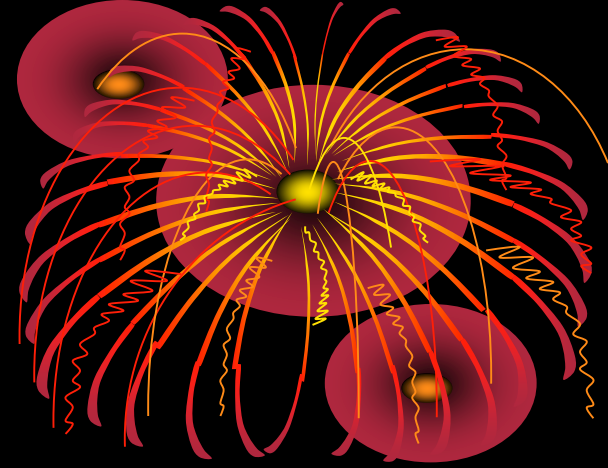
When

Respect



Where

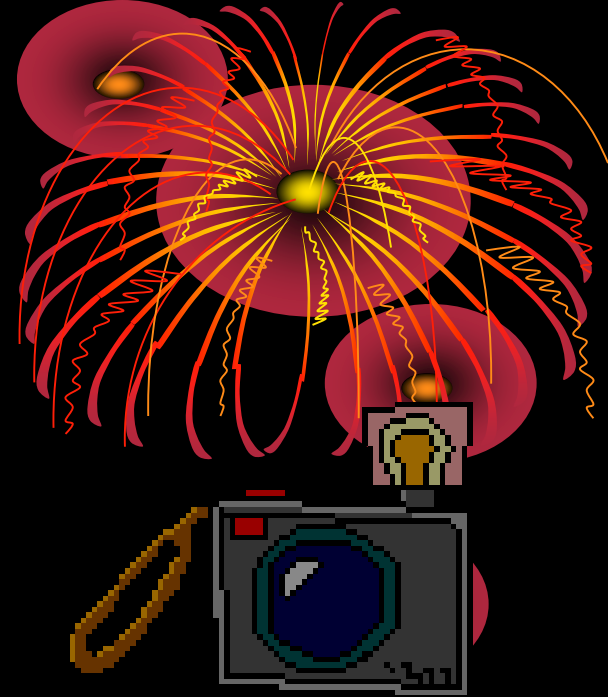
- EVERYWHERE!
- Businesses
 - Stores
 - Dentists/Doctors
 - Insurance Companies
 - Construction Companies
 - Restaurants
- Family
- Friends



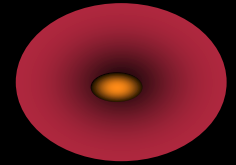


How

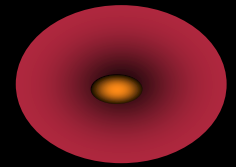
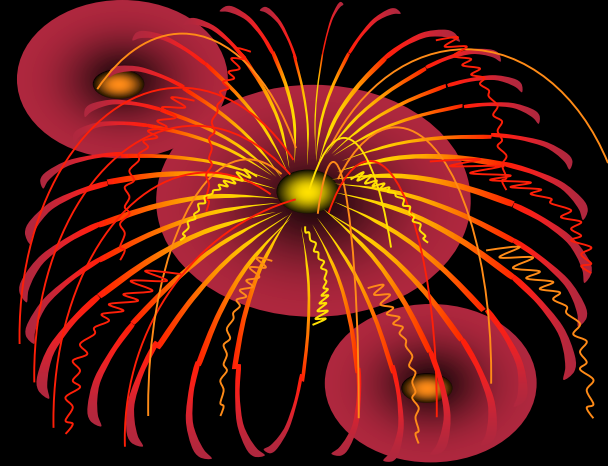
- **In Person**
- **Letters**
- **Photos**
- **Brochure**
- **Phone**
- **Cards**
- **E-mail**
- **Pamphlets**



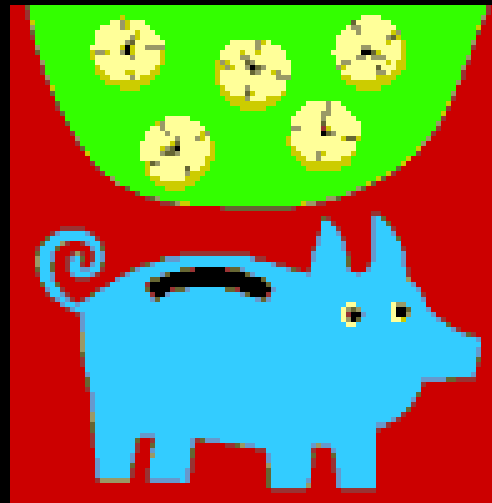
How Pictures sell your project!



When

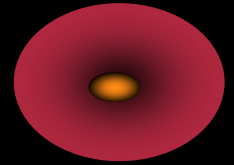
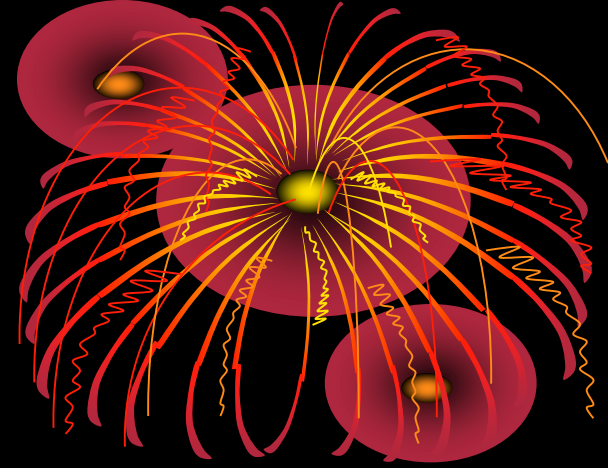


- ❖ Possession
- ❖ Just prior to fair
- ❖ START NOW!



Respect

- Dress for Success
- Be Polite!!!
- Remember you don't control their checkbook!
- Do not use lines like "I'll buy from your business, if you...."



The BIG FINISH!



Thank you for
your kindness.

Thank you so very much!



THANK
YOU



Auction Rules--

See Memorandum for complete listing

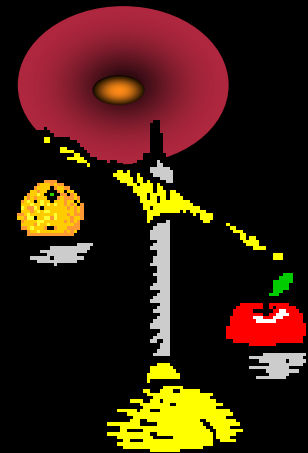
Up to one “large” animal and one “small”

Commission is up to 4% of sale price

No commission on add- ons

A shrink percentage will be applied

Use of illegal growth stimulants or behavior modifiers is prohibited and is a federal offense

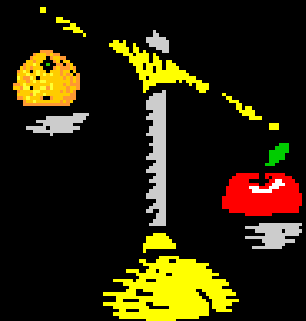
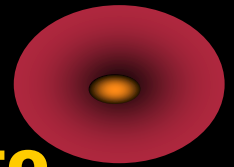


Auction Rules

Animals that make weight but do not place “red” or higher in their Market Class will NOT be allowed to sell in the auction.

It is against sale policy for a sold animal to be shown at other shows and/or sales by any exhibitor.

Should any animal behave in a manner that may cause injury to participant or handler, the animal will be disqualified from the sale.

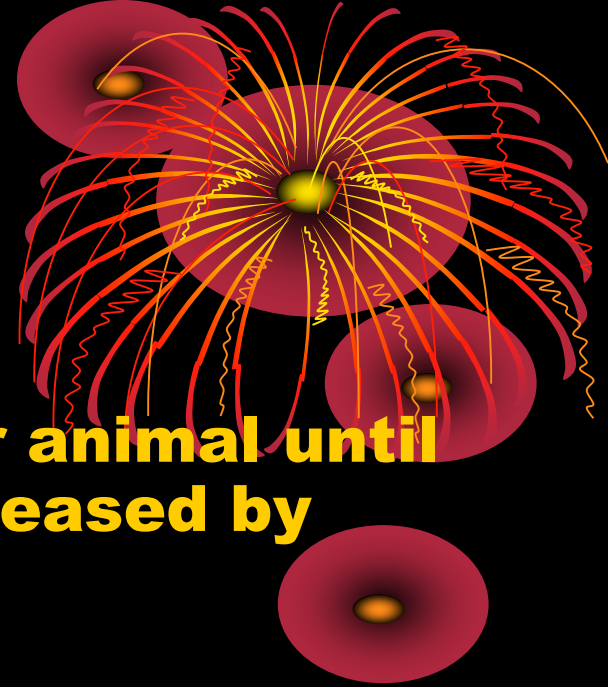


Auction Rules

Exhibitors are responsible for their animal until it leaves the fairgrounds or is released by Department Superintendent

Medications/ wormers/ etc. – Withdrawal periods must be followed

All ribbons won can be displayed during auction- Other propaganda not allowed



An abstract graphic featuring a large purple circle with a smaller yellow circle inside it. Numerous thin, curved lines in shades of purple, red, and yellow radiate outwards from the center of the purple circle, creating a starburst or sunburst effect. The lines vary in length and curvature, some ending in small loops or swirls. The entire graphic is set against a solid black background.

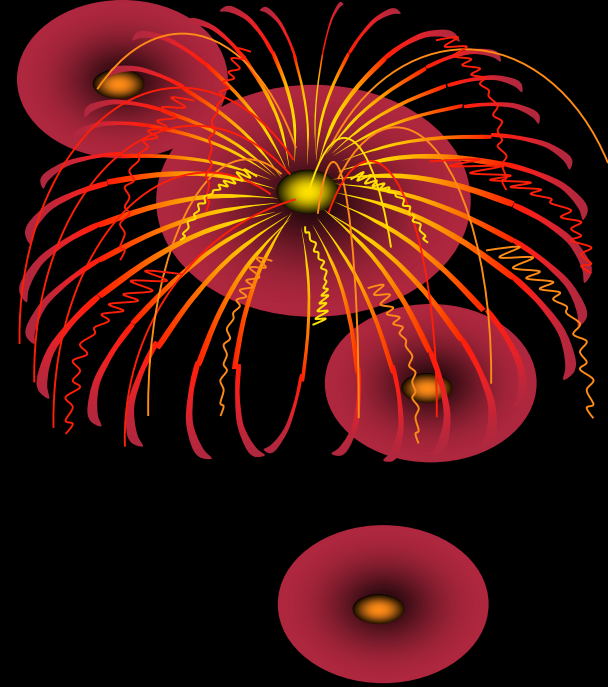
ANIMAL HEALTH

Dr. Jason Humphrey

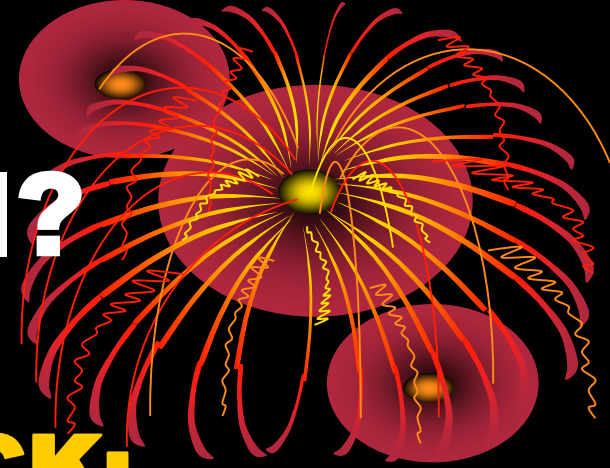
What's Normal?

HEALTHY LIVESTOCK:

- **Contentment**
- **Alertness**
- **Chewing of cud**
- **Sleek coat**
- **Bright eyes and pink eye membrane**
- **Normal feces and urine**
- **Normal temperature**
- **Normal pulse rate**
- **Normal respiration**

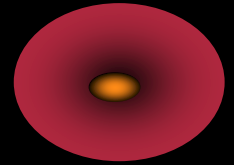


What's not normal?



UNHEALTHY LIVESTOCK:

- **Loss of appetite**
- **Rough hair coat**
- **Abnormal feces**
- **Dull eyes**
- **High temperature**
- **Discolored urine**
- **Ruminants not chewing their cud**



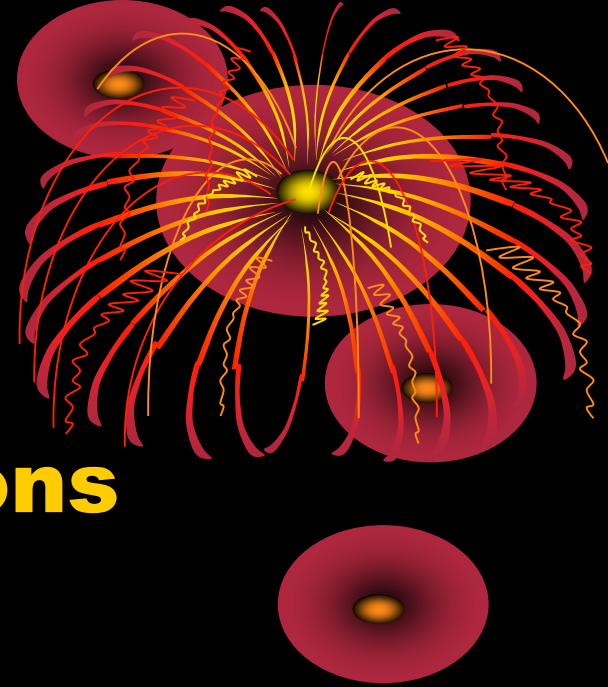
Prevention



- **Provide adequate nutrition**
- **Maintain adequate livestock facilities; avoid overcrowding**
- **Keep facilities clean and disinfected.**
- **Use proper immunization**
- **Develop procedure for parasite control**
- **Cool, clean, fresh water 24/7**
- **Keep animal stress to a minimum**
- **Work closely with leader/veterinarian in developing a prevention program.**

Meat Quality

- **Record vaccinations/medications given**
- **Record the route of administration**
- **What is the meat withdrawal?**
- **Is this an approved product for your animal?**



Payday



Checks cannot be issued to youth until buyers have paid. This is nothing new so please understand.

We have to keep a good balance between collecting debt and harassing; which could result in lost buyers in future years.

Individual Species / Project Information



Steers

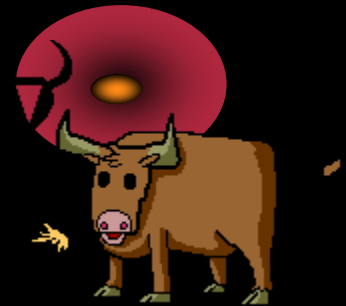
Desirable age at fair: 14 - 20 Mo.

**Required weight:
1050 - 1500 Lbs**

Beef breeds only

- **dehorned / polled / scurs OK**

***Haul Slips/ Brand Release-
Presented at haul in***



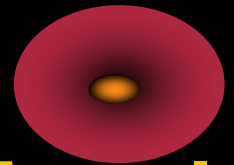
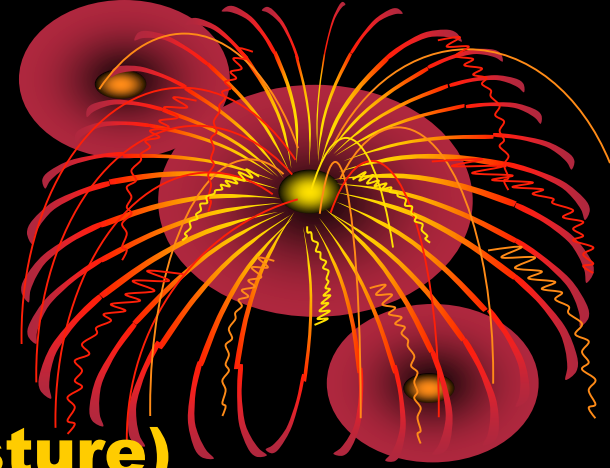
Steers

Care & feeding

- Clean bedding / drylot (no pasture)
- 150 days on grain– 3,000 lbs/ grain
- Halter-broke / trained
- Dewormed (prior to sale, check withdrawal time!)

**MAX. WEIGHT AT PRE-WEIGH IN
1150 LBS.**

**USDA Quality Grade: Select or
better in order to sell.**



Swine

**Should be born after
February 1, 2016**

Required weight: (225 - 300 Pounds)

Purebred or crossbred ~ gilts or barrows

Grain fed - no slop

Care & feeding

- **Clean bedding / shade**
- **DO NOT SLICK SHAVE!**
- **Deworm regularly**
- **Treat for lice before haul-in, check withdrawal time!**

**MAX. WEIGHT AT PRE-WEIGH IN 175
LBS.**



Lambs

SELECTION AND PRE-FAIR

- *BORN AFTER JANUARY 1, 2016**
- *EWES OR WETHERS**
- *TAILS DOCKED / CASTRATE PRIOR TO 8 WEEKS OF AGE**
- *SHEAR ONE WEEK PRIOR TO PRE WEIGH-IN AND TAGGING**
- *EWES MUST HAVE SCRAPIE TAGS (DO NOT REMOVE)**
- *MAX. WEIGHT AT PRE-WEIGH IN 110 LBS.**



Lambs (continued)

CARE & FEEDING

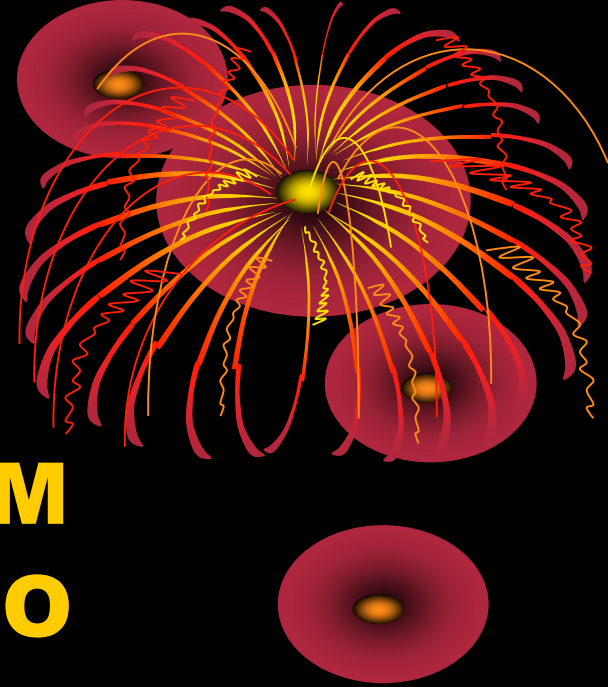
- *GRAIN FED- HIGH QUALITY FEED
17-20% PROTEIN**
- *ALFALFA, SOFTBALL SIZE SERVING
AT EACH FEEDING**
- *CLEAN BEDDING (SUGGEST
SHAVINGS)/DRYLOT NO PASTURE**
- *CLEAN FRESH WATER AVAILABLE
24/7**
- *EXERCISE AS NEEDED**
- *DEWORM REGULARLY**



Lambs (continued)

FINISH STRONG

- *FINAL WEIGH-IN 8/15 3PM
- *SHORN 1 WEEK PRIOR TO WEIGH-IN
- *MIN. & MAX. WEIGHT
95 - 160 LBS.
- *TURN IN HEALTH PAPERS AT SCALE
- * BLUE OR RED FOR TYPE IN ORDER TO SELL!



Goats

Born after December 1, 2015

Required weight: (70 - 130 pounds)

Breed: Must be 75% or more of a recognized meat breed (starting 2017- Boer, Kiko, or Savannah)

Does or wethers

- **wethers castrate prior to 8 weeks of age**

Care & feeding

- **Grain fed**
- **Clean bedding / drylot (no pasture)**
- **Scrapie tags (does)/tattoos required**

MAX. WEIGHT AT PRE-WEIGH IN 90 LBS.



Rabbits

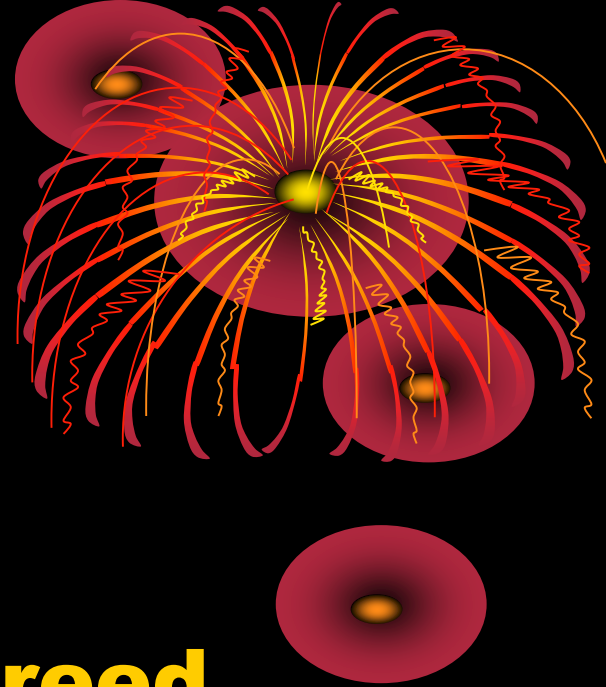
- **Pen of 3**
- **Should be quality meat breed**
- **Required weight: (4 - 6.5 Pounds)**
- **Desirable age 8-12 weeks**
- **Kindle date not before May 1st**



Poultry-- Fryers

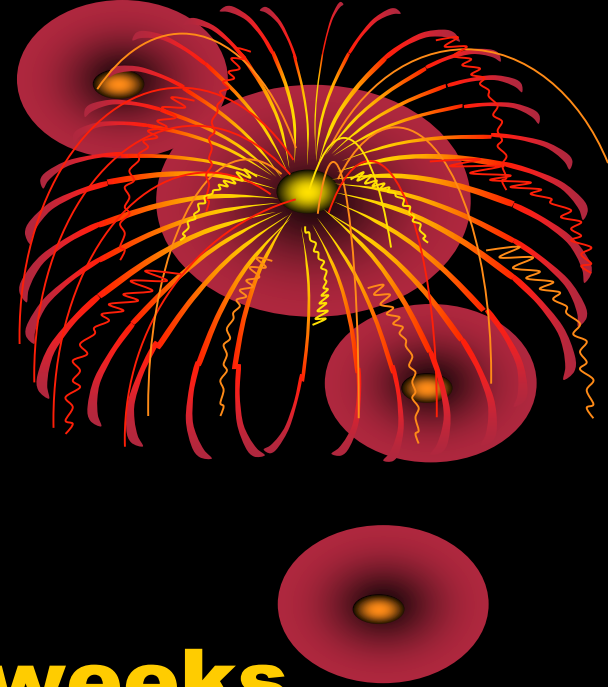
Pen of 4

- **Required weight: (5 - 8.5 pounds each)**
- **Needs to be meat type breed (Cornish Cross recommended)**
- **Hatch date should be the first week of July.**



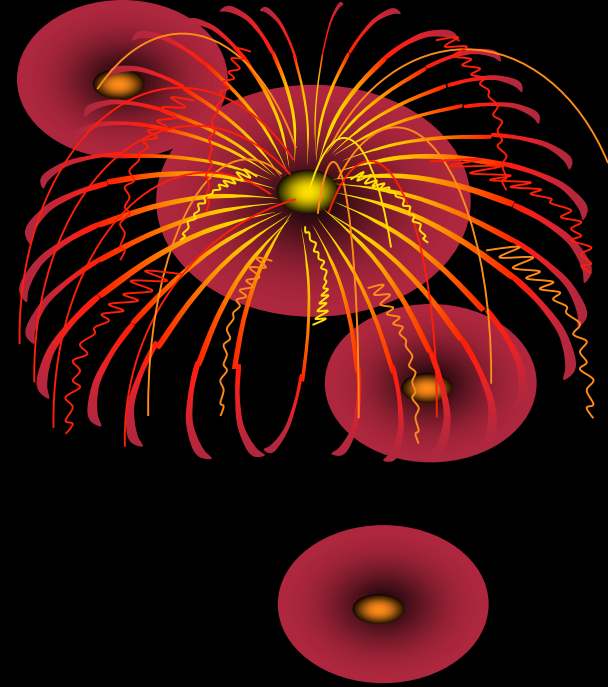
Poultry --Ducks

- **Pen of 3**
- **Required weight:
(5.5 - 8.5 pounds)**
- **Desirable age is 8 - 11 weeks**
- **Needs to be commercial meat
type breed (Commercial/
Jumbo/Hybrid Pekin only)**
- **Hatch date between June 1 -
June 15th**



Poultry-- Geese

- **One animal**
- **Required weight:
(10 - 18 pounds)**
- **Desirable age of goose or
gander is 6 - 9 months**
- **Hatch date between Dec. 15 -
Feb 15th**



Poultry-- Turkey

One animal

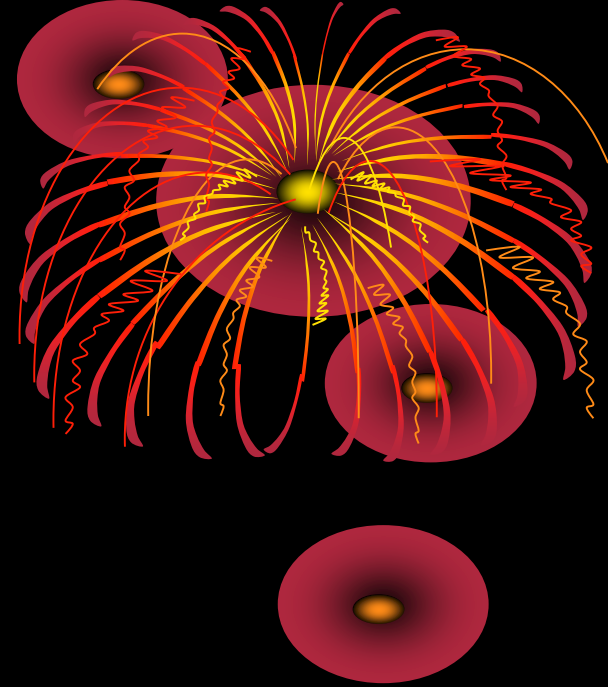
- **Required weight: (15 - 35 pounds)**
- **Desirable age of hens is about 14 weeks**
- **Desirable age of toms is 18 weeks**
- **Hatch date between April 10- May 10th**



**Southwest Washington
Junior Livestock Sale
Committee
point of contact:**

**SWJLS
c/o JoAnn Yates
PO Box 1635
Chehalis, WA 98532**

Phone: 360-269-4126



What if I missed the 2016 Mandatory Educational Presentation?

- 1) You will need to submit a letter to the Sale Committee stating your reason for requesting excusal. This must be completed by the next scheduled meeting (June 13th, 2016)
- 2) Print (just) this slide and sign below acknowledging that you have read through the entire presentation. The copy of this page should be submitted with your letter.

I _____, (print name) have read through the complete power point presentation.

Signature: _____

Mail to:

**SWJLS
c/o JoAnn Yates
PO Box 1635
Chehalis, WA 98532**

