

Business Strategies for Agriculture Producers

June 14 & 15, 2017

9:00am - 4:00pm

Colville Reservation WSU Extension

22 Nespelem/San Poil St.

Nespelem, WA

Come & Learn!

Information & education will be provided by specialists from Nevada, Utah, Colorado, Oregon, Washington and the Colville Reservation!

Whether you are a beginning farmer/rancher or an experienced producer, this workshop has something for you!

Wednesday, June 14, 2017

- 9:00 a.m. Welcome & Introductions - Linda McLean
- 9:15 a.m. Understanding Insurance - Lanalle Smith
- 12:00 p.m. Lunch (on your own)
- 1:00 p.m. IAC—General Information
James McCuen/Mike Shellenberger
- 1:30 p.m. What is Risk/Risk Tolerance - Staci Emm
- 2:00 p.m. Why Your Credit Score is Important
Ruby Ward
- 2:30 p.m. Managing Your Credit Score – Staci Emm
- 3:00 p.m. Managing for Profit - Ruby Ward
- 3:30 p.m. Conservation Plans - Jackie Richter
- 4:00 p.m. Adjourn for the day.

Thursday, June 15, 2017

- 9:00 a.m. Water Irrigation System Efficiency
Linda McLean
- 9:30 a.m. NRCS/FSA overview - Kerry Wilson
- 10:00 a.m. Building an Enterprise Budget - Ruby Ward
- 11:00 a.m. Marketing Concepts
Staci Emm and Ruby Ward
- 12:00 p.m. Adjourn

Staci Emm and Ruby Ward will be available in the afternoon for one-on-one assistance as needed for budgeting, personalized budgets, questions, etc.

Join us for one class or participate in both days!

Pre-Registration Requested to Ensure Enough Supplies Available.

**For More Information Contact:
Linda McLean, (509) 634-2305**

Persons with disabilities who require alternative means for communication or program information or reasonable accommodation need to contact WSU Colville Reservation Extension at PO Box 150, 22 Nespelem/San Poil St., Nespelem, WA 99155, (509)634-2304, or ljmclean@wsu.edu at least 5 days prior to the event.



Colville Reservation
WASHINGTON STATE UNIVERSITY
EXTENSION



United States Department of Agriculture
Natural Resources Conservation Service



INTERTRIBAL
AGRICULTURE COUNCIL
TECHNICAL ASSISTANCE PROGRAM



United States Department of Agriculture
National Institute of Food and Agriculture



University of Nevada
Cooperative Extension



Cooperating Agencies: Washington State University, U.S. Department of Agriculture (USDA FRTEP Award #2013-41580-20796), Confederated Tribes of the Colville Reservation, Colville Agency BIA, and Daniel L. Fagerlie, Project Director, fagerlie@wsu.edu. Extension programs and employment are available to all without discrimination. Evidence of noncompliance may be reported to your local Extension office.

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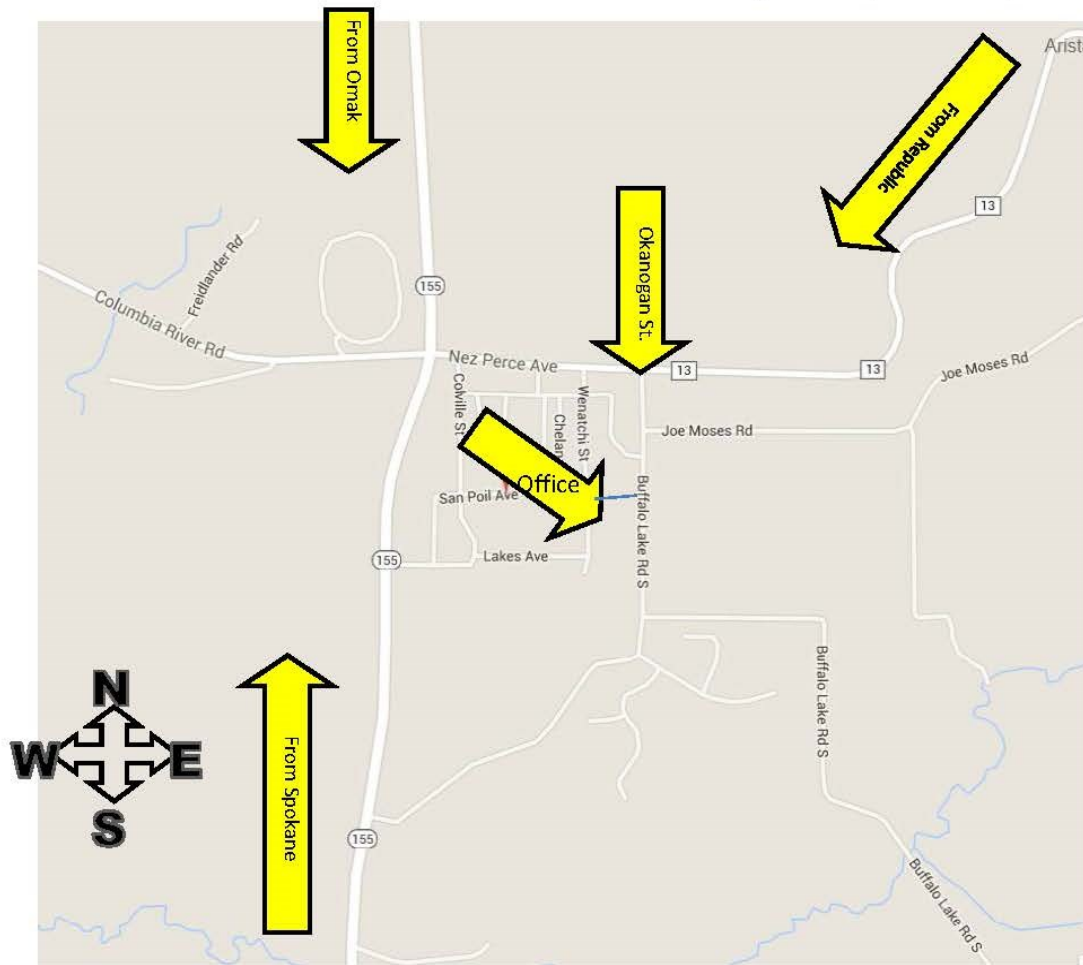
- 9:00 a.m. Welcome & Introductions**
Linda McLean, Director, WSU Colville Reservation Extension
- 9:15 a.m. Understanding Insurance**
Introduction to Insurance
Making Decisions about Insurance
Life Insurance and Estate Planning
Financial and Strategic Planning
Lanalle Smith, First Nations OWEESTA
- 12:00 p.m. Lunch (on your own)**
- 1:00 p.m. Intertribal Agriculture Council (IAC) General Information**
Mike Schellenberger and James McCuen, IAC
- 1:30 p.m. What is Risk?**
Risk Tolerance
Types of Risk
Staci Emm, Extension Educator, University of Nevada, Reno
- 2:00 p.m. Why Your Credit Score is Important**
Ruby Ward, Extension Specialist, Utah State University
- 2:30 p.m. Managing Your Credit Score**
Staci Emm, Extension Educator, University of Nevada, Reno
- 3:00 p.m. Managing for Profit**
Ruby Ward, Extension Specialist, Utah State University
- 3:30 p.m. Conservation Plans**
Jackie Richter, Colville Reservation Conservation District
- 4:00 p.m. Adjourn for the day.**

June 15, 2017

- 9:00 a.m. Water Irrigation System Efficiency**
Linda McLean, Director, WSU Colville Reservation Extension
- 9:30 a.m. NRCS/FSA Overview**
Kerry Wilson
- 10:00 a.m. Building an Enterprise Budget for your Operation and Estimating Cash Flow**
Ruby Ward, Extension Specialist, Utah State University
- 11:00 a.m. Marketing Concepts for Cattle, Hay and Horses**
Staci Emm, Extension Educator, University of Nevada, Reno and
Ruby Ward, Extension Specialist, Utah State University
- 12:00 p.m. Adjourn**

*** Staci Emm and Ruby Ward will be available in the afternoon for one-on-one assistance as needed for budgeting, personalized budgets, questions, etc. ***

Colville Reservation Extension Office is located in the Colville Confederated Tribes Agency campus.



Directions from Omak: Go east on Highway 155 for approximately 35 miles. Turn left onto Nez Perce Ave. (street before the Tribal Government Center). Turn right on the second street (Okanogan St.). Take the second right (San Poil St.). Drive approximately 100 yds. The Extension office is the green building on the left.

Directions from Spokane: Take US-2W to Wilbur. Continue on to Coulee Dam and turn right on Highway 155. From there follow the directions below:

Directions from Coulee Dam: Travel north on highway 155. Turn right on Nez Perce Ave. (just past the Tribal Government Center). Turn right on the second street (Okanogan St.). Take the second right (San Poil St.). Drive approximately 100 yds. The Extension office is the green building on the left.

Directions from Republic: Take WA 21 for 36.7 miles to Cache Creek Rd. Turn right on Cache Creek Rd. toward Nespelem. In approximately 11.5 miles, turn left onto BIA Rd 13. In approximately 6 miles, take the first left (Okanogan St.). Take the second right (San Poil St.). Drive approximately 100 yds. The Extension office is the green building on the left.



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